



**Boat Sales Activity
Washington State
2nd Quarter - 2017**



Source of Sales	2017								2016		2016 & 2017 Comparison			
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	408	\$19,618,337	617	\$26,701,824	763	\$30,860,329	1,788	\$77,180,490	1,855	\$78,314,388	-67	-3.6%	-1,133,898	-1.4%
New Import *	136	\$5,941,605	201	\$10,806,296	203	\$12,816,824	540	\$29,564,725	556	\$20,795,457	-16	-2.9%	8,769,268	42.2%
Used Dealer	237	\$12,991,744	383	\$23,793,844	426	\$13,983,240	1,046	\$50,768,828	1,139	\$38,231,404	-93	-8.2%	12,537,424	32.8%
Used Dealer Import	50	\$2,972,202	89	\$6,208,676	84	\$7,032,371	223	\$16,213,249	239	\$17,570,911	-16	-6.7%	-1,357,662	-7.7%
Used Private	1,614	\$11,160,870	2,519	\$18,371,927	3,667	\$21,073,827	7,800	\$50,606,624	10,895	\$53,923,442	-3,095	-28.4%	-3,316,818	-6.2%
Used Import **	613	\$6,579,119	1,018	\$13,364,648	1,194	\$10,941,237	2,825	\$30,885,003	2,830	\$41,070,902	-5	-0.2%	-10,185,898	-24.8%
In-Migrant ***	135	\$0	208	\$0	360	\$0	703	\$0	no data	no data	no data	no calc	no data	no calc
Total	3,193	\$59,263,877	5,035	\$99,247,215	6,697	\$96,707,827	14,925	\$255,218,919	17,514	\$249,906,504	-2,589	-14.8%	5,312,414	2.1%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat brought into the State

Source: Washington Department of Licensing and Washington Sea Grant Program