



**County of Purchaser and Source of Sales
Washington State
2nd. Quarter 2017**



County Name	2017														2016		2016 & 2017 Comparison					
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	2nd Quarter Total		2nd Quarter Total		2nd Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$		Units	\$	Units	\$	Units	% Change	\$	%Change	
Clallam	10	\$327,017	4	\$17,853	6	\$341,566	1	\$100	86	\$238,630	20	\$154,485	10	\$0	137	\$1,079,651	269	\$1,849,254	-132	-49.1%	-\$769,603	-41.6%
Clark	38	\$1,423,913	60	\$2,423,234	15	\$227,306	2	\$31,500	230	\$817,157	218	\$1,231,037	19	\$0	582	\$6,154,147	963	\$8,864,524	-381	-39.6%	-\$2,710,376	-30.6%
Cowlitz	5	\$287,428	13	\$428,171	6	\$69,789	1	\$1,850	108	\$333,980	65	\$484,884	11	\$0	209	\$1,606,101	375	\$2,082,290	-166	-44.3%	-\$476,189	-22.9%
Grays Harbor	11	\$222,818	3	\$29,950	4	\$18,895	1	\$2,500	69	\$180,275	24	\$33,341	6	\$0	118	\$487,779	194	\$900,678	-76	-39.2%	-\$412,899	-45.8%
Island	19	\$697,956	9	\$100,536	18	\$402,800	1	\$4,000	147	\$875,774	44	\$337,070	13	\$0	251	\$2,418,136	372	\$3,291,142	-121	-32.5%	-\$873,006	-26.5%
Jefferson	12	\$607,718	5	\$156,425	12	\$462,999	1	\$218,421	61	\$610,187	16	\$490,298	4	\$0	111	\$2,546,048	181	\$2,230,763	-70	-38.7%	\$315,285	14.1%
King	319	\$18,697,904	57	\$2,708,849	187	\$11,721,312	43	\$5,536,170	784	\$11,687,792	188	\$2,767,049	66	\$0	1,644	\$53,119,076	3068	\$91,625,108	-1,424	-46.4%	-\$38,506,032	-42.0%
Kitsap	45	\$2,953,293	14	\$201,289	31	\$1,454,763	3	\$120,500	301	\$1,192,198	68	\$1,078,313	19	\$0	481	\$7,000,355	753	\$8,570,400	-272	-36.1%	-\$1,570,046	-18.3%
Lewis	6	\$193,820	3	\$52,854	7	\$62,924	0	\$0	73	\$195,154	23	\$47,559	6	\$0	118	\$552,311	240	\$1,200,283	-122	-50.8%	-\$647,973	-54.0%
Mason	31	\$685,573	5	\$175,445	11	\$250,935	0	\$0	134	\$501,360	28	\$192,150	5	\$0	214	\$1,805,463	327	\$2,229,108	-113	-34.6%	-\$423,645	-19.0%
Pacific	2	\$42,355	2	\$53,234	0	\$0	0	\$0	22	\$71,750	13	\$367,495	1	\$0	40	\$534,834	67	\$442,414	-27	-40.3%	\$92,420	20.9%
Pierce	173	\$7,652,686	26	\$1,015,570	104	\$2,723,595	21	\$1,539,546	676	\$3,433,598	180	\$2,202,615	51	\$0	1,231	\$18,567,611	1899	\$21,897,213	-668	-35.2%	-\$3,329,602	-15.2%
San Juan	15	\$1,199,651	11	\$5,260,287	4	\$248,570	2	\$46,456	57	\$2,985,111	15	\$834,779	8	\$0	112	\$10,575,034	164	\$10,393,275	-52	-31.7%	\$181,759	1.7%
Skagit	38	\$2,781,689	12	\$173,396	42	\$5,068,597	9	\$865,399	196	\$2,569,160	63	\$1,219,590	13	\$0	373	\$12,677,831	603	\$19,054,063	-230	-38.1%	-\$6,376,232	-33.5%
Skamania	0	\$0	2	\$39,325	0	\$0	0	\$0	2	\$6,000	10	\$31,545	3	\$0	17	\$76,870	31	\$179,107	-14	-45.2%	-\$102,237	-57.1%
Snohomish	160	\$4,546,850	20	\$430,487	90	\$3,657,210	16	\$490,874	643	\$2,754,564	122	\$799,001	55	\$0	1,106	\$12,678,986	1720	\$16,786,546	-614	-35.7%	-\$4,107,559	-24.5%
Thurston	47	\$1,114,740	13	\$193,033	18	\$322,672	4	\$400,638	244	\$1,274,599	76	\$613,056	16	\$0	418	\$3,918,738	668	\$6,554,440	-250	-37.4%	-\$2,635,702	-40.2%
Wahkiakum	0	\$0	1	\$3,000	1	\$29,201	0	\$0	11	\$23,350	9	\$22,200	0	\$0	22	\$77,751	32	\$249,680	-10	-31.3%	-\$171,929	-68.9%
Whatcom	31	\$2,560,330	15	\$2,011,747	32	\$1,777,195	6	\$48,744	226	\$1,602,180	81	\$977,153	18	\$0	409	\$8,977,348	639	\$10,712,432	-230	-36.0%	-\$1,735,084	-16.2%
Western WA Total	962	\$45,995,741	275	\$15,474,684	588	\$28,840,509	111	\$9,306,698	4070	\$31,352,819	1263	\$13,883,619	324	\$0	7593	\$144,854,070	12565	\$209,112,719	-4972	-39.6%	-\$64,258,649	-30.7%
Adams	1	\$9,604	0	\$0	0	\$0	0	\$0	16	\$55,401	0	\$0	0	\$0	17	\$65,005	57	\$304,120	-40	-70.2%	-\$239,115	-78.6%
Asotin	0	\$0	5	\$268,113	0	\$0	0	\$0	14	\$139,650	22	\$180,550	5	\$0	46	\$588,313	87	\$1,447,232	-41	-47.1%	-\$858,919	-59.3%
Benton	31	\$1,034,160	5	\$36,517	15	\$235,506	1	\$2,310	205	\$985,466	60	\$513,649	16	\$0	333	\$2,807,607	614	\$6,670,755	-281	-45.8%	-\$3,863,147	-57.9%
Chelan	40	\$1,616,604	2	\$127,750	10	\$167,084	2	\$17,270	118	\$438,375	25	\$432,347	6	\$0	203	\$2,799,430	362	\$3,788,391	-159	-43.9%	-\$988,961	-26.1%
Columbia	1	\$6,499	1	\$4,852	0	\$0	0	\$0	2	\$2,300	3	\$3,450	0	\$0	7	\$17,101	9	\$23,750	-2	-22.2%	-\$6,649	-28.0%
Douglas	14	\$289,120	2	\$161,683	7	\$110,343	3	\$75,000	48	\$265,120	14	\$90,950	5	\$0	93	\$992,216	148	\$1,285,995	-55	-37.2%	-\$293,779	-22.8%
Ferry	1	\$24,200	1	\$35,990	0	\$0	0	\$0	15	\$94,401	8	\$3,355	0	\$0	25	\$157,946	33	\$158,123	-8	-24.2%	-\$1,177	-0.1%
Franklin	18	\$680,443	1	\$29,427	10	\$186,490	2	\$38,000	90	\$317,414	20	\$85,325	4	\$0	145	\$1,337,099	222	\$2,110,737	-77	-34.7%	-\$773,638	-36.7%
Garfield	0	\$0	0	\$0	0	\$0	0	\$0	2	\$50	0	\$0	1	\$0	3	\$50	9	\$54,649	-6	no calc	-\$54,599	-99.9%
Grant	34	\$909,779	13	\$405,552	16	\$315,179	4	\$73,304	175	\$479,001	43	\$414,759	8	\$0	293	\$2,597,574	401	\$2,948,229	-108	-26.9%	-\$350,654	no calc
Kittitas	10	\$222,031	2	\$127,206	4	\$118,200	1	\$3,100	56	\$229,743	13	\$124,025	2	\$0	88	\$824,305	142	\$1,290,743	-54	-38.0%	-\$466,438	-36.1%
Klickitat	0	\$0	1	\$5,924	0	\$0	0	\$0	11	\$69,850	15	\$22,581	1	\$0	28	\$98,355	69	\$194,263	-41	-59.4%	-\$95,908	-49.4%
Lincoln	4	\$120,694	4	\$212,618	1	\$4,199	1	\$11,450	27	\$244,060	10	\$163,503	4	\$0	51	\$756,524	75	\$1,148,685	-24	-32.0%	-\$392,160	-34.1%
Okanogan	6	\$164,442	3	\$25,169	7	\$50,477	9	\$117,607	51	\$167,880	14	\$79,262	5	\$0	95	\$604,837	116	\$923,980	-21	-18.1%	-\$319,143	-34.5%
Pend Oreille	0	\$0	5	\$325,344	2	\$3,200	0	\$0	18	\$32,525	23	\$81,903	4	\$0	52	\$442,972	115	\$880,430	-63	-54.8%	-\$437,458	0.0%
Spokane	74	\$1,220,151	38	\$1,114,418	31	\$421,445	13	\$119,847	496	\$1,608,036	279	\$1,415,512	52	\$0	983	\$5,899,408	1570	\$11,750,993	-587	-37.4%	-\$5,851,584	-49.8%
Stevens	13	\$175,268	9	\$454,369	6	\$72,993	2	\$18,475	112	\$297,325	64	\$431,625	7	\$0	213	\$1,450,055	254	\$1,916,809	-41	-16.1%	-\$466,754	-24.4%
Walla Walla	10	\$300,137	3	\$71,300	1	\$5,200	0	\$0	36	\$73,155	20	\$153,205	2	\$0	72	\$602,997	102	\$780,475	-30	-29.4%	-\$177,478	-22.7%
Whitman	2	\$44,683	2	\$66,588	3	\$34,895	0	\$0	15	\$122,595	17	\$89,520	4	\$0	43	\$358,281	89	\$395,257	-46	-51.7%	-\$36,976	-9.4%
Yakima	42	\$1,413,432	3	\$73,794	17	\$202,569	4	\$96,419	178	\$530,777	51	\$434,789	9	\$0	304	\$2,751,781	444	\$2,448,230	-140	-31.5%	\$303,551	12.4%
Eastern WA Total	301	\$8,231,247.34	100	\$3,546,614	130	\$1,927,781	42	\$572,782	1685	\$6,153,123	701	\$4,720,310	135	\$0	3,094	\$25,151,858	4918	\$40,521,845	-1824	-37.1%	-\$15,369,987	-37.9%
Unknown	525	\$22,953,501.37	165	\$10,543,426	328	\$20,000,538	70	\$6,333,769	2045	\$13,100,682	861	\$12,281,075	244	\$0	4,238	\$85,212,991	31	\$271,940	4,207	13571.0%	\$84,941,051	31235.2%
State Total	1788	\$77,180,489.98	540	\$29,564,725	1046	\$50,768,828	223	\$16,213,249	7800	\$50,606,624	2825	\$30,885,003	703	\$0	14,925	\$255,218,919	17514	\$249,906,504	-2589	-14.8%	\$5,312,414	2.1%

Source: Washington Department of Licensing and Washington Sea Grant Program