



**Boat Sales Activity
Washington State
3rd Quarter - 2017**



Source of Sales	2017								2016		2016 & 2017 Comparison			
	July		August		September		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	781	\$34,384,976	606	\$26,016,152	261	\$12,625,746	1,648	\$73,026,874	1,393	\$55,645,303	255	18.3%	\$17,381,570	31.2%
New Import *	196	\$6,850,509	165	\$4,333,989	116	\$4,260,795	477	\$15,445,292	493	\$17,719,457	-16	-3.2%	-\$2,274,165	-12.8%
Used Dealer	372	\$14,464,837	414	\$14,928,528	262	\$17,942,211	1,048	\$47,335,576	1,120	\$48,021,932	-72	-6.4%	-\$686,356	-1.4%
Used Dealer Import	70	\$6,447,285	86	\$5,512,696	54	\$2,981,827	210	\$14,941,808	186	\$15,748,439	24	12.9%	-\$806,631	-5.1%
Used Private	3,376	\$15,036,658	2,961	\$15,947,956	1,759	\$10,177,104	8,096	\$41,161,718	10,321	\$58,454,948	-2,225	-21.6%	-\$17,293,230	-29.6%
Used Import **	1,139	\$11,505,518	902	\$9,779,779	512	\$17,816,951	2,553	\$39,102,248	2,416	\$34,509,484	137	5.7%	\$4,592,763	13.3%
In-Migrant ***	371	\$0	281	\$0	144	\$0	796	\$0	Unknown	\$0	Unk	Unk	Unk	Unk
Total (Less In-Migrant)	5,934	\$88,689,782	5,134	\$76,519,099	2,964	\$65,804,634	14,032	\$231,013,515	15,929	\$230,099,563	-1,897	-11.9%	\$913,952	0.4%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat brought into the State

Source: Washington Department of Licensing and Washington Sea Grant Program