



Moorage County of Purchaser and Source of Sales
Washington State
3rd Quarter 2017



County Name	2017											2016		2016 & 2017 Comparison								
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	% Change	\$	%Change	
Clallam	17	\$850,401	5	\$168,337	10	\$251,843	1	\$43,000	143	\$1,182,453	46	\$450,275	11	\$0	233	\$2,946,309	282	\$2,139,379	-49	-17.4%	\$806,930	37.7%
Clark	42	\$960,313	66	\$1,743,718	15	\$241,021	3	\$94,750	365	\$1,254,655	301	\$1,619,933	36	\$0	828	\$5,914,390	851	\$7,413,036	-23	-2.7%	-\$1,498,645	-20.2%
Cowlitz	23	\$498,653	21	\$503,853	8	\$173,220	1	\$2,565	160	\$580,961	96	\$415,313	13	\$0	322	\$2,174,565	364	\$2,096,189	-42	-11.5%	\$78,376	3.7%
Grays Harbor	8	\$200,190	4	\$72,636	8	\$38,800	1	\$212,000	121	\$261,521	35	\$65,425	6	\$0	183	\$850,572	185	\$903,586	-2	-1.1%	-\$53,014	-5.9%
Island	37	\$1,650,327	5	\$237,905	25	\$481,355	5	\$234,862	214	\$828,099	59	\$396,075	15	\$0	360	\$3,828,622	446	\$4,711,907	-86	-19.3%	-\$883,285	-18.7%
Jefferson	5	\$119,891	7	\$59,407	12	\$316,270	1	\$550,000	85	\$320,245	38	\$998,729	8	\$0	156	\$2,364,542	178	\$3,822,654	-22	-12.4%	-\$1,458,112	-38.1%
King	322	\$20,370,907	62	\$1,279,355	243	\$12,965,721	47	\$5,722,209	1053	\$8,247,865	229	\$15,240,521	90	\$0	2,046	\$63,826,577	2,558	\$67,885,915	-512	-20.0%	-\$4,059,338	-6.0%
Kitsap	42	\$945,847	15	\$1,601,172	60	\$2,196,763	10	\$683,380	476	\$3,285,923	114	\$2,134,460	43	\$0	760	\$10,847,546	785	\$9,819,388	-25	-3.2%	\$1,028,158	10.5%
Lewis	7	\$171,222	6	\$79,292	3	\$20,918	2	\$3,000	111	\$377,416	20	\$39,450	13	\$0	162	\$691,298	217	\$777,428	-55	-25.3%	-\$86,130	-11.1%
Mason	29	\$85,460	11	\$254,746	24	\$369,286	6	\$486,700	180	\$490,396	47	\$192,549	15	\$0	312	\$2,579,137	287	\$3,324,373	25	8.7%	-\$745,236	-22.4%
Pacific	8	\$837,208	2	\$55,000	0	\$0	0	\$0	49	\$213,190	21	\$809,951	1	\$0	81	\$1,915,349	77	\$469,085	4	5.2%	\$1,446,264	308.3%
Pierce	254	\$11,519,612	34	\$897,154	141	\$5,362,888	22	\$806,088	963	\$4,925,718	211	\$2,978,622	78	\$0	1,703	\$26,490,083	1,696	\$18,847,246	7	0.4%	\$7,642,836	40.6%
San Juan	15	\$2,121,034	8	\$332,433	15	\$1,235,845	5	\$239,055	88	\$569,142	36	\$2,837,711	6	\$0	173	\$7,335,220	169	\$13,261,583	4	2.4%	-\$5,926,362	-44.7%
Skagit	45	\$7,601,600	22	\$824,108	53	\$3,357,889	9	\$400,600	266	\$2,616,846	59	\$1,802,743	15	\$0	469	\$16,603,786	651	\$24,618,582	-182	-28.0%	-\$7,914,796	-32.3%
Skamania	0	\$0	5	\$214,327	1	\$7,195	0	\$0	13	\$36,800	9	\$25,945	5	\$0	33	\$284,267	34	\$622,822	-1	-2.9%	-\$338,555	-54.4%
Snohomish	227	\$7,641,033	27	\$1,645,068	129	\$4,577,255	24	\$4,021,028	899	\$3,446,474	195	\$1,316,926	72	\$0	1,573	\$22,647,783	1,731	\$16,332,079	-158	-9.1%	\$6,315,705	38.7%
Thurston	79	\$2,619,344	18	\$656,579	50	\$9,991,913	7	\$43,424	345	\$1,138,064	88	\$464,026	28	\$0	615	\$14,913,350	584	\$5,104,338	31	5.3%	\$9,809,012	192.2%
Wahkiakum	2	\$41,864	1	\$490	0	\$0	0	\$0	10	\$34,150	10	\$563,625	1	\$0	24	\$640,129	34	\$358,692	-10	-29.4%	\$281,437	78.5%
Whatcom	37	\$2,339,142	13	\$674,472	29	\$2,148,010	6	\$315,599	323	\$2,220,210	94	\$1,836,963	22	\$0	524	\$9,534,396	612	\$8,500,508	-88	-14.4%	\$1,033,888	12.2%
Western WA Total	1199	\$61,274,048	332	\$11,300,051	826	\$43,736,193	150	\$13,858,260	5864	\$32,030,128	1708	\$34,189,242	478	\$0	10557	\$196,387,921	11,741	\$190,908,790	-1184	-10.1%	\$5,479,131	2.9%
Adams	3	\$53,322	0	\$0	3	\$21,000	0	\$0	18	\$33,900	6	\$36,960	2	\$0	32	\$145,182	35	\$332,548	-3	-8.6%	-\$187,366	-56.3%
Asotin	3	\$36,229	7	\$79,898	0	\$0	0	\$0	24	\$140,370	34	\$236,910	7	\$0	75	\$493,407	76	\$782,770	-1	-1.3%	-\$289,363	-37.0%
Benton	69	\$2,377,638	12	\$311,257	27	\$398,839	5	\$76,990	239	\$1,027,898	66	\$432,515	10	\$0	428	\$4,625,136	530	\$4,571,974	-102	-19.2%	\$53,162	1.2%
Chelan	38	\$790,515	4	\$164,537	25	\$320,090	0	\$0	140	\$710,515	22	\$203,735	10	\$0	239	\$2,189,391	285	\$10,655,882	-46	-16.1%	-\$8,466,491	-79.5%
Columbia	2	\$114,406	0	\$0	0	\$0	0	\$0	4	\$5,600	0	\$0	1	\$0	7	\$120,006	21	\$66,192	-14	-66.7%	\$53,814	81.3%
Douglas	23	\$576,398	9	\$282,511	16	\$376,509	2	\$55,945	79	\$453,464	10	\$45,150	2	\$0	141	\$1,789,977	145	\$1,591,591	-4	-2.8%	\$198,386	12.5%
Ferry	2	\$62,199	0	\$0	0	\$0	1	\$8,500	14	\$36,150	2	\$12,500	1	\$0	20	\$119,349	25	\$149,463	-5	-20.0%	-\$30,114	-20.1%
Franklin	28	\$665,400	2	\$25,244	15	\$231,349	2	\$8,200	105	\$436,875	31	\$272,015	2	\$0	185	\$1,639,084	195	\$1,580,372	-10	-5.1%	\$58,712	3.7%
Garfield	0	\$0	1	\$6,000	0	\$0	0	\$0	6	\$28,546	2	\$1,300	2	\$0	11	\$35,846	7	\$7,199	4	57.1%	\$28,647	397.9%
Grant	43	\$1,115,439	6	\$298,029	19	\$258,290	6	\$183,487	165	\$715,009	32	\$234,618	10	\$0	281	\$2,804,872	338	\$2,504,178	-57	-16.9%	\$300,694	12.0%
Kittitas	9	\$195,554	3	\$112,193	7	\$150,045	2	\$57,773	48	\$185,122	13	\$25,151	7	\$0	89	\$725,838	128	\$1,172,352	-39	-30.5%	-\$446,514	-38.1%
Klickitat	3	\$37,601	4	\$35,631	0	\$0	0	\$0	17	\$57,350	16	\$63,950	1	\$0	41	\$194,532	49	\$160,079	-8	-16.3%	\$34,453	21.5%
Lincoln	5	\$213,024	2	\$73,990	0	\$0	0	\$0	46	\$392,965	17	\$114,165	4	\$0	74	\$794,144	74	\$640,998	0	0.0%	\$153,146	23.9%
Okanogan	8	\$186,752	5	\$48,267	2	\$41,600	2	\$25,500	71	\$175,135	13	\$70,125	6	\$0	107	\$547,379	109	\$538,233	-2	-1.8%	\$9,146	1.7%
Pend Oreille	4	\$50,576	8	\$175,655	4	\$42,245	2	\$1,500	40	\$134,995	24	\$84,512	9	\$0	91	\$489,482	98	\$630,981	-7	-7.1%	-\$141,499	-22.4%
Spokane	93	\$1,990,907	42	\$1,678,343	43	\$427,662	18	\$245,545	533	\$1,903,863	297	\$1,727,031	56	\$0	1,082	\$7,973,349	1,232	\$8,590,699	-150	-12.2%	-\$617,350	-7.2%
Stevens	9	\$195,044	10	\$91,297	13	\$100,795	7	\$44,461	148	\$376,164	61	\$222,639	12	\$0	260	\$1,030,400	226	\$1,320,721	34	15.0%	-\$290,321	-22.0%
Walla Walla	6	\$341,321	1	\$1,000	4	\$79,295	2	\$29,950	48	\$230,300	23	\$76,045	9	\$0	93	\$757,911	88	\$530,612	5	5.7%	\$227,299	42.8%
Whitman	5	\$158,134	3	\$71,962	2	\$6,945	1	\$31,500	32	\$200,024	16	\$63,719	3	\$0	62	\$532,284	53	\$472,630	9	17.0%	\$59,654	12.6%
Yakima	47	\$742,334	6	\$255,567	16	\$161,428	3	\$22,551	224	\$626,442	64	\$146,746	14	\$0	374	\$1,955,068	439	\$2,612,940	-65	-14.8%	-\$657,872	-25.2%
Eastern WA Total	400	\$9,902,792.16	125	\$3,711,380	196	\$2,616,091	53	\$791,901	2001	\$7,870,687	749	\$4,069,785	168	\$0	3,692	\$28,962,638	4,153	\$38,912,414	-461	-11.1%	-\$9,949,776	-25.6%
Unknown	49	\$1,850,033.50	20	\$433,861	26	\$983,292	7	\$291,647	231	\$1,260,903	96	\$843,221	150	\$0	579	\$5,662,957	35	\$278,359	544	1554.3%	\$5,384,598	1934.4%
State Total	1648	\$73,026,873.58	477	\$15,445,292	1048	\$47,335,576	210	\$14,941,808	8096	\$41,161,718	2553	\$39,102,248	796	\$0	14,828	\$231,013,515	15,929	\$230,099,563	-1101	-6.9%	\$913,952	0.4%

Source: Washington Department of Licensing and Washington Sea Grant Program