



**Moorage County of Purchaser and Source of Sales
Washington State
4th Quarter 2017**



County Name	2017														2016		2016 & 2017 Comparison					
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	4th Quarter Total		4th Quarter Total		4th Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$		Units	\$	Units	\$	Units	% Change	\$	%Change	
Clallam	3	\$458,207	2	\$67,495	10	\$330,449	2	\$75,000	39	\$210,426	21	\$235,465	4	\$0	81	\$1,377,042	95	\$1,406,488	-14	-14.7%	-\$29,446	-2.1%
Clark	8	\$179,782	22	\$912,723	6	\$165,500	3	\$170,039	107	\$597,659	99	\$701,857	10	\$0	255	\$2,727,560	265	\$2,893,967	-10	-3.8%	-\$166,407	-5.8%
Cowlitz	2	\$44,359	10	\$340,373	0	\$0	0	\$0	40	\$357,600	23	\$153,840	4	\$0	79	\$896,212	103	\$867,729	-24	-23.3%	\$28,483	3.3%
Grays Harbor	7	\$509,359	4	\$53,731	2	\$12,605	1	\$3,950	33	\$84,420	11	\$113,600	9	\$0	67	\$777,665	59	\$189,742	8	13.6%	\$587,923	309.9%
Island	8	\$365,708	3	\$153,719	8	\$167,003	3	\$65,150	59	\$375,994	17	\$143,339	7	\$0	105	\$1,270,913	111	\$1,516,736	-6	-5.4%	-\$245,823	-16.2%
Jefferson	6	\$1,154,472	2	\$32,040	6	\$313,400	1	\$76,995	36	\$285,525	12	\$193,050	2	\$0	65	\$2,055,482	68	\$1,009,804	-3	-4.4%	\$1,045,678	103.6%
King	92	\$9,706,356	21	\$1,279,356	141	\$12,301,110	29	\$4,245,528	352	\$5,308,357	73	\$4,189,470	24	\$0	732	\$37,030,176	802	\$36,119,836	-70	-8.7%	\$910,340	2.5%
Kitsap	16	\$1,225,273	6	\$348,000	26	\$1,268,388	5	\$333,250	126	\$808,376	26	\$674,146	12	\$0	217	\$4,657,434	236	\$4,942,844	-19	-8.1%	-\$285,410	-5.8%
Lewis	6	\$148,034	3	\$92,444	4	\$251,650	1	\$1,200	34	\$91,675	14	\$19,530	7	\$0	69	\$604,533	74	\$386,234	-5	-6.8%	\$218,299	56.5%
Mason	10	\$312,087	3	\$669,073	11	\$168,530	0	\$0	65	\$283,715	12	\$66,359	2	\$0	103	\$1,499,764	94	\$568,586	9	9.6%	\$931,171	163.8%
Pacific	1	\$7,560	2	\$288,000	0	\$0	0	\$0	8	\$30,700	9	\$112,351	1	\$0	21	\$438,611	12	\$37,450	9	75.0%	\$401,168	1071.2%
Pierce	45	\$2,795,782	14	\$311,946	70	\$4,264,899	16	\$2,453,882	233	\$1,385,472	60	\$1,463,160	17	\$0	455	\$12,675,141	488	\$8,485,042	-33	-6.8%	\$4,190,099	49.4%
San Juan	12	\$1,139,338	2	\$866,000	9	\$803,230	4	\$559,000	45	\$1,136,900	16	\$652,849	2	\$0	90	\$5,157,317	56	\$3,685,410	-34	60.7%	\$1,471,907	39.9%
Skagit	18	\$1,258,614	13	\$615,507	35	\$4,401,218	20	\$2,675,250	78	\$1,708,836	46	\$2,228,076	0	\$0	210	\$12,887,501	249	\$12,138,351	-39	-15.7%	\$749,150	6.2%
Skamania	0	\$0	0	\$0	0	\$0	0	\$0	2	\$13,700	3	\$3,500	0	\$0	5	\$17,200	9	\$101,350	-4	-44.4%	-\$84,150	-83.0%
Snohomish	54	\$2,103,200	5	\$217,688	64	\$2,224,343	15	\$865,575	258	\$1,273,483	64	\$670,490	12	\$0	472	\$7,354,779	461	\$7,694,088	11	2.4%	-\$339,309	-4.4%
Thurston	12	\$248,618	4	\$290,585	20	\$1,127,185	7	\$277,750	90	\$784,305	32	\$340,031	9	\$0	174	\$3,068,474	178	\$1,813,201	-4	-2.2%	\$1,255,272	69.2%
Wahkiakum	0	\$0	0	\$0	0	\$0	0	\$0	4	\$33,450	2	\$10,400	0	\$0	6	\$43,850	16	\$106,769	-10	-62.5%	-\$62,919	-58.9%
Whatcom	15	\$2,087,567	3	\$26,819	30	\$2,396,925	4	\$437,000	90	\$1,062,018	30	\$1,228,457	6	\$0	178	\$7,238,786	180	\$7,019,268	-2	-1.1%	\$219,518	3.1%
Western WA Total	315	\$23,744,357	119	\$6,565,500	442	\$30,196,435	111	\$12,239,569	1699	\$15,832,611	570	\$13,199,970	128	\$0	3384	\$101,778,441	3556	\$90,982,896	-172	-4.8%	\$10,795,545	11.9%
Adams	0	\$0	0	\$0	1	\$18,052	0	\$0	4	\$26,525	1	\$150	0	\$0	6	\$44,727	6	\$166,553	0	0.0%	-\$121,826	-73.1%
Asotin	1	\$156,252	4	\$216,163	0	\$0	0	\$0	11	\$57,800	10	\$160,200	3	\$0	29	\$590,415	25	\$265,876	4	16.0%	\$324,539	122.1%
Benton	12	\$431,719	3	\$308,468	5	\$30,695	3	\$69,200	60	\$438,690	26	\$188,365	3	\$0	112	\$1,467,137	145	\$1,713,920	-33	-22.8%	-\$246,783	-14.4%
Chelan	2	\$63,494	2	\$11,948	3	\$27,145	1	\$39,000	24	\$99,750	10	\$102,735	2	\$0	44	\$344,072	64	\$741,724	-20	-31.3%	-\$397,652	-53.6%
Columbia	0	\$0	1	\$4,008	0	\$0	0	\$0	4	\$6,850	2	\$3,500	0	\$0	7	\$14,358	4	\$24,650	3	75.0%	-\$10,292	-41.8%
Douglas	4	\$224,566	2	\$120,400	2	\$72,005	1	\$350	19	\$169,521	6	\$17,560	6	\$0	40	\$604,402	25	\$273,661	15	60.0%	\$330,741	120.9%
Ferry	0	\$0	0	\$0	0	\$0	0	\$0	3	\$8,700	0	\$0	0	\$0	3	\$8,700	12	\$178,675	-9	-75.0%	-\$169,975	-95.1%
Franklin	3	\$106,687	3	\$84,631	9	\$184,538	1	\$11,602	28	\$173,750	11	\$80,200	0	\$0	55	\$641,409	63	\$415,681	-8	-12.7%	\$225,728	54.3%
Garfield	0	\$0	0	\$0	0	\$0	0	\$0	1	\$2,000	2	\$850	0	\$0	3	\$2,850	11	\$143,751	-8	-72.7%	-\$140,901	-98.0%
Grant	7	\$366,499	0	\$0	10	\$213,124	3	\$15,545	51	\$207,240	11	\$94,200	4	\$0	86	\$896,608	61	\$393,178	25	41.0%	\$503,430	128.0%
Kittitas	4	\$151,389	0	\$0	0	\$0	0	\$0	11	\$27,900	5	\$12,000	1	\$0	21	\$191,289	28	\$517,495	-7	-25.0%	-\$326,206	-63.0%
Klickitat	0	\$0	4	\$567,798	1	\$26,245	0	\$0	6	\$115,160	7	\$76,820	0	\$0	18	\$786,023	13	\$28,001	5	38.5%	\$758,022	2707.1%
Lincoln	1	\$33,195	0	\$0	1	\$2,000	0	\$0	6	\$6,640	3	\$80,137	0	\$0	11	\$121,972	8	\$37,259	3	37.5%	\$84,713	227.4%
Okanogan	1	\$31,185	0	\$0	4	\$24,950	1	\$10	14	\$15,601	5	\$34,350	1	\$0	26	\$106,096	26	\$95,886	0	0.0%	\$10,210	10.6%
Pend Oreille	0	\$0	2	\$21,197	1	\$25,155	0	\$0	3	\$1,600	9	\$25,450	0	\$0	15	\$73,402	17	\$156,941	-2	-11.8%	-\$83,539	-53.2%
Spokane	13	\$469,607	11	\$569,485	20	\$332,720	5	\$136,398	109	\$616,766	69	\$692,125	13	\$0	240	\$2,817,101	235	\$2,430,062	5	2.1%	\$387,039	15.9%
Stevens	6	\$249,716	5	\$72,672	2	\$22,845	0	\$0	24	\$149,898	11	\$46,680	1	\$0	49	\$541,811	51	\$1,098,317	-2	-3.9%	-\$556,506	-60.7%
Walla Walla	2	\$23,515	0	\$0	1	\$15,000	0	\$0	17	\$30,700	3	\$58,022	0	\$0	23	\$127,237	21	\$251,593	2	9.5%	-\$124,356	-49.4%
Whitman	0	\$0	0	\$0	1	\$14,495	3	\$52,000	11	\$50,275	2	\$14,525	2	\$0	19	\$131,295	14	\$169,275	5	35.7%	-\$37,980	-22.4%
Yakima	4	\$229,593	4	\$178,565	4	\$31,700	2	\$850	49	\$138,815	10	\$25,800	3	\$0	76	\$605,323	91	\$713,027	-15	-16.5%	-\$107,704	-15.1%
Eastern WA Total	60	\$2,537,417.14	41	\$2,155,335	65	\$1,040,669	20	\$324,955	455	\$2,344,180	203	\$1,713,669	39	\$0	883	\$10,116,226	920	\$9,815,525	-37	-4.0%	\$300,701	3.1%
Unknown	11	\$1,344,655.91	8	\$268,416	27	\$1,226,614	8	\$567,345	67	\$646,470	31	\$570,485	19	\$0	171	\$4,623,986	11	\$95,979	160	1454.5%	\$4,528,007	4717.7%
State Total	386	\$27,626,429.81	168	\$8,989,251	534	\$32,463,718	139	\$13,131,869	2221	\$18,823,261	804	\$15,484,123	186	\$0	4,438	\$116,518,653	4,487	\$100,894,400	-49	-1.1%	\$15,624,253	15.5%

Source: Washington Department of Licensing and Washington Sea Grant Program