



**Resident County of Purchaser and Source of Sales
Washington State
2017 4th Quarter**



County Name	2017												2016		2016 & 2017 Comparison							
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant		4th Quarter Total		4th Quarter Total		4th Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	% Change	\$	% Change
Ciallam	16	\$458,207	7	\$67,495	8	\$330,449	1	\$75,000	110	\$197,526	30	\$199,365	9	\$0	181	\$1,328,042	no data	no data	no calc	no calc	no calc	no calc
Clark	49	\$179,782	89	\$1,022,509	21	\$213,900	2	\$170,039	293	\$708,506	322	\$845,852	30	\$0	806	\$3,140,588	no data	no data	no calc	no calc	no calc	no calc
Cowlitz	6	\$44,399	14	\$340,373	7	\$1,280,000	1	\$5,000	123	\$299,750	79	\$133,415	11	\$0	241	\$2,102,937	no data	no data	no calc	no calc	no calc	no calc
Grays Harbor	18	\$483,256	5	\$76,731	9	\$12,605	1	\$3,950	85	\$189,220	33	\$113,600	6	\$0	157	\$879,362	no data	no data	no calc	no calc	no calc	no calc
Island	27	\$365,708	11	\$153,719	24	\$477,003	2	\$1,150	176	\$183,420	64	\$479,463	13	\$0	317	\$1,660,462	no data	no data	no calc	no calc	no calc	no calc
Jefferson	12	\$1,154,472	7	\$259,107	12	\$313,400	1	\$76,995	81	\$240,725	30	\$130,464	4	\$0	147	\$2,175,163	no data	no data	no calc	no calc	no calc	no calc
King	479	\$10,232,660	97	\$2,205,803	295	\$10,440,631	70	\$4,578,873	1287	\$5,331,035	349	\$5,138,916	116	\$0	2,693	\$37,927,917	no data	no data	no calc	no calc	no calc	no calc
Kitsap	62	\$1,225,273	18	\$120,933	47	\$986,088	6	\$333,250	391	\$977,726	95	\$618,706	33	\$0	652	\$4,261,977	no data	no data	no calc	no calc	no calc	no calc
Lewis	10	\$148,034	5	\$39,432	9	\$251,650	1	\$1,200	103	\$99,775	33	\$31,725	7	\$0	168	\$571,816	no data	no data	no calc	no calc	no calc	no calc
Mason	37	\$301,195	9	\$514,525	15	\$168,530	1	\$0	153	\$255,415	37	\$62,359	6	\$0	258	\$1,302,024	no data	no data	no calc	no calc	no calc	no calc
Pacific	2	\$7,560	2	\$265,000	0	\$0	0	\$0	23	\$28,700	12	\$12,351	1	\$0	40	\$313,611	no data	no data	no calc	no calc	no calc	no calc
Pierce	232	\$3,245,782	39	\$431,494	141	\$3,456,199	27	\$2,486,632	924	\$1,515,122	251	\$720,115	71	\$0	1,685	\$11,855,344	no data	no data	no calc	no calc	no calc	no calc
San Juan	16	\$1,132,611	8	\$586,000	10	\$770,230	2	\$559,000	75	\$840,300	20	\$627,839	12	\$0	143	\$4,515,980	no data	no data	no calc	no calc	no calc	no calc
Skagit	51	\$863,622	9	\$431,940	37	\$1,266,728	5	\$1,250,500	256	\$1,202,236	76	\$922,178	18	\$0	452	\$5,937,204	no data	no data	no calc	no calc	no calc	no calc
Skamania	0	\$0	2	\$0	0	\$0	0	\$0	6	\$13,700	9	\$500	3	\$0	20	\$14,200	no data	no data	no calc	no calc	no calc	no calc
Snohomish	218	\$2,137,200	27	\$359,012	128	\$5,778,475	22	\$853,575	846	\$1,846,955	174	\$1,267,690	80	\$0	1,495	\$12,242,907	no data	no data	no calc	no calc	no calc	no calc
Thurston	64	\$248,618	16	\$290,585	26	\$1,050,785	9	\$277,750	318	\$565,655	100	\$301,531	28	\$0	561	\$2,734,924	no data	no data	no calc	no calc	no calc	no calc
Wahkiakum	0	\$0	2	\$0	1	\$0	0	\$0	15	\$33,450	13	\$400	1	\$0	32	\$33,850	no data	no data	no calc	no calc	no calc	no calc
Whatcom	50	\$1,344,295	18	\$3,000	49	\$773,675	8	\$434,000	303	\$894,768	108	\$854,517	29	\$0	565	\$4,304,255	no data	no data	no calc	no calc	no calc	no calc
Western WA Total	1,349	\$23,572,675	385	\$7,167,660	839	\$27,570,348	159	\$11,106,914	5,568	\$15,423,984	1,835	\$12,460,984	478	\$0	10,613	\$97,302,564	0	\$0	no calc	no calc	no calc	no calc
Adams	3	\$0	0	\$0	2	\$18,052	0	\$0	30	\$37,525	2	\$0	1	\$0	38	\$55,577	no data	no data	no calc	no calc	no calc	no calc
Asotin	1	\$156,252	6	\$171,163	0	\$0	0	\$0	18	\$57,800	28	\$160,200	7	\$0	60	\$545,415	no data	no data	no calc	no calc	no calc	no calc
Benton	48	\$431,719	11	\$308,468	18	\$30,695	2	\$69,200	264	\$398,690	88	\$188,365	24	\$0	455	\$1,427,137	no data	no data	no calc	no calc	no calc	no calc
Chelan	67	\$63,494	3	\$11,948	19	\$27,145	2	\$39,000	146	\$118,750	37	\$98,725	9	\$0	283	\$359,062	no data	no data	no calc	no calc	no calc	no calc
Columbia	1	\$0	1	\$4,008	0	\$0	0	\$0	4	\$6,350	3	\$3,500	0	\$0	9	\$13,858	no data	no data	no calc	no calc	no calc	no calc
Douglas	23	\$224,566	2	\$27,097	13	\$72,005	3	\$145,350	61	\$263,521	18	\$7,060	3	\$0	123	\$739,599	no data	no data	no calc	no calc	no calc	no calc
Ferry	0	\$0	1	\$0	1	\$0	0	\$0	11	\$1,700	7	\$0	0	\$0	20	\$1,700	no data	no data	no calc	no calc	no calc	no calc
Franklin	22	\$106,687	3	\$84,631	15	\$184,538	2	\$11,602	110	\$179,750	30	\$80,200	4	\$0	186	\$647,409	no data	no data	no calc	no calc	no calc	no calc
Garfield	1	\$0	0	\$0	0	\$0	0	\$0	5	\$2,500	0	\$850	3	\$0	9	\$3,350	no data	no data	no calc	no calc	no calc	no calc
Grant	42	\$256,562	13	\$0	20	\$213,124	5	\$15,545	203	\$190,415	54	\$94,200	15	\$0	352	\$769,846	no data	no data	no calc	no calc	no calc	no calc
Kittitas	15	\$151,389	2	\$0	9	\$0	1	\$0	62	\$107,900	18	\$2,000	2	\$0	109	\$261,289	no data	no data	no calc	no calc	no calc	no calc
Klickitat	0	\$0	1	\$1,499	0	\$26,245	0	\$0	14	\$111,160	21	\$76,820	3	\$0	39	\$215,724	no data	no data	no calc	no calc	no calc	no calc
Lincoln	7	\$33,195	4	\$0	2	\$2,000	2	\$0	34	\$10,100	14	\$35,287	5	\$0	68	\$80,582	no data	no data	no calc	no calc	no calc	no calc
Okanogan	10	\$31,185	4	\$0	12	\$24,950	9	\$10	67	\$28,401	20	\$34,350	6	\$0	128	\$118,896	no data	no data	no calc	no calc	no calc	no calc
Pend Oreille	3	\$0	6	\$0	2	\$25,155	2	\$0	26	\$1,600	29	\$15,450	4	\$0	72	\$42,205	no data	no data	no calc	no calc	no calc	no calc
Spokane	101	\$339,070	58	\$733,540	39	\$353,073	18	\$136,398	667	\$763,106	385	\$760,510	96	\$0	1,364	\$3,085,697	no data	no data	no calc	no calc	no calc	no calc
Stevens	18	\$380,253	19	\$20,672	8	\$34,492	3	\$0	151	\$145,598	86	\$122,015	14	\$0	299	\$703,030	no data	no data	no calc	no calc	no calc	no calc
Walla Walla	13	\$319,515	4	\$0	1	\$15,000	0	\$0	51	\$30,900	29	\$58,022	4	\$0	102	\$423,437	no data	no data	no calc	no calc	no calc	no calc
Whitman	2	\$0	3	\$0	3	\$14,495	0	\$52,000	31	\$50,275	24	\$14,775	5	\$0	68	\$131,545	no data	no data	no calc	no calc	no calc	no calc
Yakima	56	\$229,593	5	\$458,565	26	\$31,700	10	\$850	230	\$139,815	70	\$94,800	18	\$0	415	\$955,323	no data	no data	no calc	no calc	no calc	no calc
Eastern WA Total	433	\$2,723,480	146	\$1,821,591	190	\$1,072,669	59	\$469,955	2,185	\$2,645,855	963	\$1,847,129	223	\$0	4,199	\$10,580,680	no data	no data	no calc	no calc	no calc	no calc
State Total	1,782	\$26,296,155	531	\$8,989,251	1,029	\$28,643,017	218	\$11,576,869	7,753	\$18,069,839	2,798	\$14,308,113	701	\$0	14,812	\$107,883,245	no data	no data	no calc	no calc	no calc	no calc
Out-of-State	0	\$1,330,275	0	\$0	0	\$3,820,701	0	\$1,555,000	0	\$753,422	0	\$1,176,010	0	\$0	0	\$8,635,408	no data	no data	no calc	no calc	no calc	no calc
Grand Total	1,782	\$27,626,430	531	\$8,989,251	1,029	\$32,463,718	218	\$13,131,869	7,753	\$18,823,261	2,798	\$15,484,123	701	\$0	14,812	\$116,518,653	no data	no data	no calc	no calc	no calc	no calc

Source: Washington Department of Licensing and Washington Sea Grant Program