



Resident County of Purchaser and Source of Sales

June 30, 2018



| County Name | 2018 | | | | | | | | | | | | 2017 | | 2017 & 2018 Comparison | | | | | | | |
|-------------------------|--------------|----------------------|--------------|---------------------|--------------|----------------------|--------------------|---------------------|---------------|----------------------|--------------|----------------------|--------------|------------|------------------------|----------------------|---------------|----------------------|---------------|----------------|----------------------|----------------|
| | New Dealer | | New Import | | Used Dealer | | Used Dealer Import | | Used Private | | Used Import | | In-Migrant | | Annual Total | | Annual Total | | Annual Change | | | |
| | Units | \$ | Units | \$ | Units | \$ | Units | \$ | Units | \$ | Units | \$ | Units | \$ | Units | \$ | Units | \$ | Units | % Change | \$ | %Change |
| Ciallam | 51 | \$2,021,016 | 23 | \$796,675 | 35 | \$1,289,200 | 4 | \$645,667 | 356 | \$1,643,025 | 89 | \$1,482,919 | 27 | \$0 | 585 | \$7,878,502 | 582 | \$6,152,637 | 582 | 0.5% | \$6,152,637 | 28.1% |
| Clark | 139 | \$7,178,581 | 285 | \$11,492,577 | 43 | \$781,811 | 25 | \$1,136,558 | 948 | \$5,250,302 | 885 | \$6,390,528 | 72 | \$0 | 2,397 | \$32,230,357 | 2,250 | \$25,191,278 | 2,250 | 6.5% | \$25,191,278 | 27.9% |
| Crowlitz | 41 | \$1,002,923 | 48 | \$1,479,270 | 17 | \$342,476 | 5 | \$91,021 | 361 | \$1,646,439 | 194 | \$1,087,162 | 25 | \$0 | 691 | \$5,649,291 | 704 | \$7,019,318 | 704 | -1.8% | \$7,019,318 | -19.5% |
| Grays Harbor | 37 | \$749,219 | 8 | \$177,743 | 20 | \$216,581 | 4 | \$46,299 | 289 | \$866,372 | 74 | \$396,674 | 21 | \$0 | 453 | \$2,452,887 | 491 | \$2,966,024 | 491 | -7.7% | \$2,966,024 | -17.3% |
| Island | 108 | \$3,705,547 | 28 | \$657,114 | 78 | \$3,844,132 | 14 | \$1,122,174 | 517 | \$2,328,094 | 127 | \$1,024,864 | 28 | \$0 | 900 | \$12,681,924 | 881 | \$12,443,328 | 881 | 2.2% | \$12,443,328 | 1.9% |
| Jefferson | 23 | \$1,674,903 | 11 | \$217,561 | 39 | \$2,781,594 | 3 | \$485,382 | 248 | \$1,758,077 | 62 | \$857,878 | 28 | \$0 | 414 | \$7,775,395 | 418 | \$8,913,202 | 418 | -1.0% | \$8,913,202 | -12.8% |
| King | 1,232 | \$109,900,494 | 255 | \$14,803,736 | 878 | \$63,233,925 | 153 | \$20,950,902 | 3368 | \$31,850,248 | 851 | \$27,967,928 | 310 | \$0 | 7,047 | \$268,707,233 | 7,013 | \$231,081,731 | 7,013 | 0.5% | \$231,081,731 | 16.3% |
| Kitsap | 176 | \$13,800,043 | 47 | \$1,289,463 | 184 | \$6,692,205 | 24 | \$1,938,120 | 1015 | \$6,517,068 | 266 | \$4,174,338 | 82 | \$0 | 1,794 | \$34,411,237 | 1,850 | \$29,614,760 | 1,850 | -3.0% | \$29,614,760 | 16.2% |
| Lewis | 31 | \$849,483 | 15 | \$475,059 | 41 | \$442,491 | 9 | \$1,170,640 | 278 | \$1,024,840 | 90 | \$549,113 | 34 | \$0 | 498 | \$4,511,626 | 480 | \$2,988,193 | 480 | 3.8% | \$2,988,193 | 51.0% |
| Mason | 99 | \$2,836,725 | 22 | \$277,769 | 60 | \$1,682,362 | 5 | \$140,335 | 422 | \$8,808,573 | 127 | \$1,190,145 | 36 | \$0 | 771 | \$14,935,909 | 741 | \$8,115,948 | 741 | 4.0% | \$8,115,948 | 84.0% |
| Pacific | 8 | \$347,141 | 3 | \$74,528 | 8 | \$91,339 | 1 | \$9,685 | 91 | \$275,535 | 46 | \$208,477 | 4 | \$0 | 161 | \$1,006,705 | 168 | \$1,725,828 | 168 | -4.2% | \$1,725,828 | -41.7% |
| Pierce | 661 | \$24,939,835 | 127 | \$5,643,272 | 391 | \$16,148,388 | 57 | \$5,705,181 | 2474 | \$14,629,494 | 573 | \$10,697,635 | 147 | \$0 | 4,430 | \$77,763,804 | 4,403 | \$75,086,738 | 4,403 | 0.6% | \$75,086,738 | 3.6% |
| San Juan | 36 | \$3,712,270 | 14 | \$1,251,956 | 46 | \$6,248,670 | 11 | \$3,127,486 | 239 | \$3,980,395 | 70 | \$3,536,480 | 15 | \$0 | 431 | \$21,857,257 | 405 | \$19,066,662 | 405 | 6.4% | \$19,066,662 | 14.6% |
| Skagit | 141 | \$7,786,089 | 43 | \$1,650,185 | 129 | \$9,475,535 | 24 | \$1,787,409 | 687 | \$5,301,422 | 180 | \$4,172,460 | 44 | \$0 | 1,248 | \$30,173,100 | 1,251 | \$25,568,611 | 1,251 | -0.2% | \$25,568,611 | 18.0% |
| Skamania | 1 | \$13,500 | 3 | \$44,054 | 0 | \$0 | 0 | \$0 | 25 | \$95,005 | 32 | \$141,260 | 6 | \$0 | 67 | \$293,919 | 56 | \$586,195 | 56 | 19.6% | \$586,195 | -49.9% |
| Snohomish | 598 | \$29,167,126 | 117 | \$2,511,908 | 392 | \$14,436,090 | 61 | \$6,016,813 | 2318 | \$11,191,026 | 477 | \$5,003,183 | 181 | \$0 | 4,144 | \$68,326,146 | 4,150 | \$71,679,991 | 4,150 | -0.1% | \$71,679,991 | -4.7% |
| Thurston | 244 | \$7,289,271 | 55 | \$1,621,010 | 111 | \$4,153,599 | 21 | \$1,232,770 | 965 | \$4,550,472 | 275 | \$2,921,541 | 73 | \$0 | 1,744 | \$21,768,662 | 1,556 | \$29,916,131 | 1,556 | 12.1% | \$29,916,131 | -27.2% |
| Wahkiakum | 4 | \$85,214 | 6 | \$278,630 | 0 | \$0 | 0 | \$0 | 39 | \$138,350 | 26 | \$101,054 | 4 | \$0 | 79 | \$603,248 | 76 | \$289,293 | 76 | 3.9% | \$289,293 | 108.5% |
| Whatcom | 124 | \$10,483,797 | 25 | \$768,176 | 120 | \$7,533,166 | 26 | \$1,329,514 | 826 | \$6,686,311 | 233 | \$5,087,530 | 74 | \$0 | 1,428 | \$31,888,494 | 1,396 | \$28,754,515 | 1,396 | 2.3% | \$28,754,515 | 10.9% |
| Western WA Total | 3,754 | \$227,543,177 | 1,135 | \$45,510,686 | 2,592 | \$139,393,562 | 447 | \$46,935,955 | 15,466 | \$108,541,047 | 4,677 | \$76,991,167 | 1,211 | \$0 | 29,282 | \$644,915,595 | 28,871 | \$587,160,381 | 28,871 | 1.4% | \$587,160,381 | 9.8% |
| Adams | 14 | \$210,038 | 0 | \$0 | 3 | \$61,700 | 1 | \$10,500 | 72 | \$234,951 | 5 | \$23,300 | 9 | \$0 | 104 | \$540,489 | 106 | \$671,556 | 106 | -1.9% | \$671,556 | -19.5% |
| Asotin | 11 | \$226,416 | 10 | \$507,583 | 6 | \$192,363 | 0 | \$0 | 60 | \$346,780 | 70 | \$530,366 | 8 | \$0 | 165 | \$1,803,508 | 186 | \$2,074,044 | 186 | -11.3% | \$2,074,044 | -13.0% |
| Benton | 145 | \$4,463,265 | 28 | \$751,049 | 78 | \$1,775,130 | 18 | \$366,965 | 636 | \$3,442,060 | 192 | \$1,845,348 | 43 | \$0 | 1,140 | \$12,643,817 | 1,151 | \$13,318,176 | 1,151 | -1.0% | \$13,318,176 | -5.1% |
| Chelan | 84 | \$3,702,140 | 27 | \$1,277,934 | 63 | \$1,029,285 | 24 | \$720,252 | 366 | \$1,468,012 | 95 | \$1,294,522 | 28 | \$0 | 687 | \$9,492,146 | 611 | \$7,555,069 | 611 | 12.4% | \$7,555,069 | 25.6% |
| Columbia | 2 | \$42,000 | 1 | \$14,999 | 0 | \$0 | 0 | \$0 | 17 | \$53,705 | 9 | \$31,705 | 1 | \$0 | 30 | \$142,409 | 25 | \$241,515 | 25 | 20.0% | \$241,515 | -41.0% |
| Douglas | 51 | \$1,622,167 | 6 | \$180,826 | 30 | \$496,691 | 2 | \$71,000 | 179 | \$633,794 | 40 | \$546,856 | 22 | \$0 | 330 | \$3,551,334 | 333 | \$4,876,701 | 333 | -0.9% | \$4,876,701 | -27.2% |
| Ferry | 2 | \$30,651 | 5 | \$123,884 | 1 | \$1,000 | 0 | \$0 | 53 | \$237,986 | 9 | \$21,800 | 3 | \$0 | 73 | \$415,321 | 47 | \$269,528 | 47 | 55.3% | \$269,528 | 54.1% |
| Franklin | 61 | \$1,949,040 | 16 | \$405,856 | 42 | \$655,086 | 8 | \$169,800 | 290 | \$1,240,452 | 76 | \$659,396 | 17 | \$0 | 510 | \$5,079,630 | 474 | \$4,593,982 | 474 | 7.6% | \$4,593,982 | 10.6% |
| Garfield | 1 | \$92,037 | 1 | \$425 | 0 | \$0 | 0 | \$0 | 7 | \$6,900 | 11 | \$58,989 | 1 | \$0 | 21 | \$158,351 | 25 | \$145,292 | 25 | -16.0% | \$145,292 | 9.0% |
| Grant | 98 | \$2,457,910 | 27 | \$1,738,427 | 59 | \$813,439 | 12 | \$150,267 | 504 | \$1,989,656 | 102 | \$858,983 | 25 | \$0 | 827 | \$8,008,681 | 779 | \$7,973,712 | 779 | 6.2% | \$7,973,712 | 0.4% |
| Kittitas | 32 | \$1,076,288 | 6 | \$238,552 | 19 | \$605,523 | 4 | \$123,450 | 160 | \$661,623 | 47 | \$625,128 | 13 | \$0 | 281 | \$3,330,564 | 241 | \$2,596,738 | 241 | 16.6% | \$2,596,738 | 28.3% |
| Klickitat | 8 | \$278,696 | 10 | \$253,536 | 2 | \$25,000 | 0 | \$0 | 44 | \$162,075 | 50 | \$289,378 | 5 | \$0 | 119 | \$1,008,685 | 102 | \$577,737 | 102 | 16.7% | \$577,737 | 74.6% |
| Lincoln | 13 | \$344,739 | 8 | \$971,822 | 4 | \$74,540 | 10 | \$148,304 | 95 | \$496,643 | 34 | \$191,906 | 7 | \$0 | 171 | \$2,227,954 | 174 | \$1,829,544 | 174 | -1.7% | \$1,829,544 | 21.8% |
| Okanogan | 22 | \$753,890 | 5 | \$49,024 | 25 | \$593,949 | 4 | \$20,087 | 152 | \$441,716 | 35 | \$227,608 | 15 | \$0 | 258 | \$2,086,274 | 301 | \$2,055,848 | 301 | -14.3% | \$2,055,848 | 1.5% |
| Pend Oreille | 10 | \$275,093 | 19 | \$570,768 | 4 | \$53,399 | 1 | \$342,960 | 61 | \$311,770 | 12 | \$311,770 | 12 | \$0 | 198 | \$1,562,990 | 167 | \$1,180,193 | 167 | 18.6% | \$1,180,193 | 32.4% |
| Spokane | 248 | \$5,626,300 | 189 | \$7,216,005 | 117 | \$1,788,711 | 57 | \$1,386,517 | 1544 | \$6,568,867 | 850 | \$6,197,077 | 132 | \$0 | 3,137 | \$28,783,477 | 3,116 | \$26,988,761 | 3,116 | 0.7% | \$26,988,761 | 6.6% |
| Stevens | 47 | \$1,218,442 | 29 | \$1,402,945 | 20 | \$218,614 | 10 | \$248,012 | 367 | \$1,450,521 | 176 | \$1,302,285 | 44 | \$0 | 693 | \$5,840,819 | 677 | \$4,606,470 | 677 | 2.4% | \$4,606,470 | 26.8% |
| Walla Walla | 28 | \$818,853 | 8 | \$133,490 | 20 | \$272,692 | 6 | \$238,144 | 148 | \$560,397 | 64 | \$304,448 | 8 | \$0 | 282 | \$2,328,023 | 248 | \$2,254,413 | 248 | 13.7% | \$2,254,413 | 3.3% |
| Whitman | 5 | \$134,311 | 16 | \$414,048 | 4 | \$55,045 | 0 | \$0 | 78 | \$250,596 | 53 | \$291,093 | 10 | \$0 | 166 | \$1,145,093 | 178 | \$1,478,103 | 178 | -6.7% | \$1,478,103 | -22.5% |
| Yakima | 134 | \$5,051,239 | 15 | \$642,863 | 68 | \$3,573,962 | 9 | \$158,595 | 587 | \$2,225,049 | 134 | \$799,019 | 38 | \$0 | 985 | \$12,450,728 | 983 | \$10,345,887 | 983 | 0.2% | \$10,345,887 | 20.3% |
| Eastern WA Total | 1,016 | \$30,373,515 | 426 | \$16,894,035 | 565 | \$12,286,129 | 166 | \$3,820,892 | 5,450 | \$22,814,743 | 2,113 | \$16,410,978 | 441 | \$0 | 10,177 | \$102,600,292 | 9,924 | \$95,633,268 | 9,924 | 2.5% | \$95,633,268 | 7.3% |
| State Total | 4,770 | \$257,916,693 | 1,561 | \$62,404,721 | 3,157 | \$151,679,691 | 613 | \$50,756,847 | 20,916 | \$131,355,790 | 6,790 | \$93,402,145 | 1,652 | \$0 | 39,459 | \$747,515,887 | 38,795 | \$682,793,648 | 38,795 | 1.7% | \$682,793,648 | 9.5% |
| Out-of-State | 39 | \$8,911,120 | 12 | \$1,106,352 | 90 | \$7,346,093 | 14 | \$4,570,943 | 178 | \$4,786,566 | 77 | \$9,466,614 | 25 | \$0 | 435 | \$36,187,687 | 334 | \$32,209,535 | 334 | 30.2% | \$32,209,535 | 12.4% |
| Unknown | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 0 | \$0 | \$0 | \$0 | 113 | -100.0% | \$6,506,891 | -100.0% |
| Grand Total | 4,809 | \$266,827,813 | 1,573 | \$63,511,073 | 3,247 | \$159,025,784 | 627 | \$55,327,790 | 21,094 | \$136,142,355 | 6,867 | \$102,868,758 | 1,677 | \$0 | 39,894 | \$783,703,574 | 39,242 | \$721,510,075 | 39,242 | 1.7% | \$721,510,075 | 8.6% |

Source: Washington Department of Licensing and Washington Sea Grant Program