



**Moorage County of Purchaser and Source of Sales
Washington State
1st. Quarter 2018**



County Name	2018														2017		2017 & 2018 Comparison					
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	1st Quarter Total		1st Quarter Total		1st Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$		Units	\$	Units	\$	Units	% Change	\$	%Change	
Clallam	6	\$500,757	3	\$39,007	1	\$57,000	2	\$572,667	57	\$181,146	11	\$39,210	5	\$0	85	\$1,389,787	96	\$785,096	-11	-11.5%	\$604,691	77.0%
Clark	24	\$1,585,234	55	\$1,918,490	4	\$57,101	3	\$12,250	126	\$1,127,485	144	\$1,020,262	9	\$0	365	\$5,720,822	269	\$4,657,248	96	35.7%	\$1,063,574	22.8%
Cowlitz	8	\$323,334	15	\$523,728	1	\$14,364	0	\$0	50	\$281,285	51	\$353,135	3	\$0	128	\$1,495,846	113	\$1,305,354	15	13.3%	\$190,493	14.6%
Grays Harbor	7	\$104,684	2	\$44,512	5	\$31,830	0	\$0	40	\$121,255	11	\$26,195	3	\$0	68	\$328,476	67	\$251,811	1	1.5%	\$76,665	30.4%
Island	15	\$428,019	6	\$275,739	8	\$187,950	1	\$300	68	\$194,577	17	\$338,119	0	\$0	115	\$1,424,704	120	\$2,472,046	-5	-4.2%	-\$1,047,342	-42.4%
Jefferson	5	\$428,506	3	\$120,604	6	\$435,500	0	\$0	39	\$299,300	9	\$457,450	4	\$0	66	\$1,741,360	69	\$1,842,770	-3	-4.3%	-\$101,410	-5.5%
King	174	\$17,306,735	21	\$715,361	148	\$11,446,093	34	\$6,217,206	356	\$8,706,850	97	\$2,767,983	42	\$0	872	\$47,160,227	836	\$39,373,385	36	4.3%	\$7,786,842	19.8%
Kitsap	14	\$1,067,551	4	\$72,310	23	\$1,273,856	4	\$194,738	138	\$1,397,926	33	\$803,606	12	\$0	228	\$4,809,988	250	\$5,689,253	-22	-8.8%	-\$879,266	-15.5%
Lewis	6	\$42,752	1	\$65,000	10	\$35,150	2	\$5,450	40	\$129,050	14	\$32,301	6	\$0	79	\$309,703	66	\$324,817	13	19.7%	-\$15,114	-4.7%
Mason	19	\$788,488	5	\$48,734	10	\$96,190	0	\$0	59	\$123,901	22	\$75,575	6	\$0	121	\$1,132,888	111	\$1,400,207	10	9.0%	-\$267,319	-19.1%
Pacific	0	\$0	0	\$0	0	\$0	0	\$0	15	\$38,600	4	\$31,500	0	\$0	19	\$70,100	27	\$326,154	-8	-29.6%	-\$256,054	-78.5%
Pierce	84	\$3,887,585	20	\$788,787	83	\$4,447,013	12	\$586,835	343	\$1,825,708	76	\$2,339,526	24	\$0	642	\$13,875,455	551	\$9,832,534	91	16.5%	\$4,042,922	41.1%
San Juan	9	\$775,747	1	\$11,903	14	\$1,431,055	4	\$2,025,523	50	\$1,059,915	14	\$815,025	1	\$0	93	\$6,119,168	72	\$6,227,185	-21	29.2%	-\$108,017	-1.7%
Skagit	21	\$5,745,757	7	\$1,411,828	31	\$3,072,050	16	\$4,067,661	109	\$3,054,328	45	\$1,303,993	7	\$0	236	\$18,655,617	269	\$12,086,009	-33	-12.3%	\$6,569,608	54.4%
Skamania	1	\$13,500	0	\$0	0	\$0	0	\$0	5	\$11,000	10	\$55,448	2	\$0	18	\$79,948	6	\$70,830	12	200.0%	\$9,118	12.9%
Snohomish	96	\$5,522,830	22	\$613,353	64	\$2,307,500	21	\$191,515	289	\$1,424,037	73	\$978,466	21	\$0	586	\$11,037,700	561	\$8,106,158	25	4.5%	\$2,931,542	36.2%
Thurston	34	\$1,282,529	13	\$559,842	20	\$815,833	6	\$701,650	120	\$599,769	47	\$702,755	8	\$0	248	\$4,662,378	220	\$3,734,461	28	12.7%	\$927,917	24.8%
Wahkiakum	1	\$38,660	2	\$56,876	0	\$0	0	\$0	4	\$9,200	2	\$2,050	1	\$0	10	\$106,786	19	\$68,318	-9	-47.4%	\$38,468	56.3%
Whatcom	33	\$2,359,143	5	\$193,261	35	\$3,383,995	9	\$506,138	125	\$1,376,128	39	\$1,260,258	7	\$0	253	\$9,078,923	200	\$6,439,215	53	26.5%	\$2,639,709	41.0%
Western WA Total	557	\$42,201,812	185	\$7,459,335	463	\$29,092,480	114	\$15,081,933	2033	\$21,961,460	719	\$13,402,856	161	\$0	4232	\$129,199,876	3922	\$104,992,851	310	7.9%	\$24,207,025	23.1%
Adams	1	\$30,000	0	\$0	0	\$0	0	\$0	7	\$4,801	1	\$300	0	\$0	9	\$35,101	10	\$78,695	-1	-10.0%	-\$43,594	-55.4%
Asotin	1	\$50,000	3	\$174,715	2	\$89,209	0	\$0	6	\$53,885	7	\$104,800	0	\$0	19	\$472,609	26	\$359,425	-7	-26.9%	-\$113,184	-31.5%
Benton	25	\$630,371	1	\$2,395	9	\$252,380	3	\$49,330	98	\$634,475	39	\$337,355	6	\$0	181	\$1,906,306	137	\$1,798,793	44	32.1%	\$107,513	6.0%
Chelan	5	\$154,752	3	\$371,755	8	\$196,824	4	\$49,920	45	\$182,495	14	\$167,875	5	\$0	84	\$1,123,621	71	\$1,421,463	13	18.3%	-\$297,842	-21.0%
Columbia	0	\$0	0	\$0	0	\$0	0	\$0	3	\$1,700	0	\$0	1	\$0	4	\$1,700	2	\$5,200	2	100.0%	-\$3,500	-67.3%
Douglas	5	\$119,424	2	\$106,376	5	\$74,630	0	\$0	33	\$137,200	5	\$59,950	4	\$0	54	\$497,580	40	\$529,074	14	35.0%	-\$31,494	-6.0%
Ferry	0	\$0	0	\$0	0	\$0	0	\$0	6	\$37,350	7	\$63,334	1	\$0	14	\$100,684	8	\$141,717	6	75.0%	-\$41,033	-29.0%
Franklin	7	\$326,756	2	\$28,345	7	\$107,000	3	\$72,000	34	\$272,410	9	\$127,700	1	\$0	63	\$934,211	48	\$393,031	15	31.3%	\$541,180	137.7%
Garfield	0	\$0	0	\$0	0	\$0	0	\$0	1	\$250	1	\$15,399	0	\$0	2	\$15,649	0	\$0	2	no calc	\$15,649	no calc
Grant	16	\$516,833	6	\$261,779	9	\$171,727	2	\$73,800	77	\$205,755	9	\$32,650	5	\$0	124	\$1,262,544	73	\$859,405	51	69.9%	\$403,138	46.9%
Kittitas	2	\$78,245	1	\$20,000	3	\$93,600	0	\$0	17	\$163,604	5	\$92,745	4	\$0	32	\$448,194	28	\$161,755	4	14.3%	\$286,439	177.1%
Klickitat	0	\$0	2	\$56,049	0	\$0	0	\$0	5	\$47,200	7	\$38,050	1	\$0	15	\$141,299	11	\$86,230	4	36.4%	\$55,069	63.9%
Lincoln	1	\$24,495	0	\$0	2	\$23,000	2	\$43,400	19	\$142,022	6	\$42,600	1	\$0	31	\$275,517	23	\$642,561	8	34.8%	-\$367,044	-57.1%
Okanogan	2	\$45,385	2	\$34,434	1	\$2,800	0	\$0	17	\$45,550	6	\$73,100	2	\$0	30	\$201,269	27	\$411,061	3	11.1%	-\$209,792	-51.0%
Pend Oreille	1	\$18,772	1	\$30,530	1	\$3,000	0	\$0	6	\$32,500	5	\$71,300	1	\$0	15	\$156,102	18	\$219,729	-3	-16.7%	-\$63,627	-29.0%
Spokane	51	\$1,246,723	25	\$762,564	15	\$202,114	6	\$98,435	183	\$872,559	94	\$697,649	14	\$0	388	\$3,880,045	354	\$4,241,974	34	9.6%	-\$361,929	-8.5%
Stevens	8	\$259,498	7	\$236,413	1	\$13,000	2	\$37,999	37	\$133,448	21	\$375,705	5	\$0	81	\$1,056,064	67	\$495,547	14	20.9%	\$560,517	113.1%
Walla Walla	5	\$217,934	1	\$29,995	4	\$87,490	0	\$0	13	\$80,223	14	\$37,416	1	\$0	38	\$453,058	27	\$304,538	11	40.7%	\$148,520	48.8%
Whitman	1	\$18,149	2	\$111,394	0	\$0	0	\$0	6	\$16,145	6	\$45,349	3	\$0	18	\$191,037	27	\$223,638	-9	-33.3%	-\$32,601	-14.6%
Yakima	10	\$429,069	1	\$24,479	5	\$43,981	2	\$69,195	85	\$389,791	22	\$155,570	4	\$0	129	\$1,112,085	102	\$1,106,620	27	26.5%	\$5,465	0.5%
Eastern WA Total	141	\$4,166,405.94	59	\$2,251,224	72	\$1,360,755	24	\$494,079	698	\$3,453,363	278	\$2,538,847	59	\$0	1,331	\$14,264,675	1099	\$13,480,456	232	21.1%	\$784,219	5.8%
Unknown	29	\$2,002,630.00	4	\$186,302	14	\$679,230	6	\$1,846,144	79	\$1,339,736	37	\$700,873	15	\$0	184	\$6,754,914	30	\$285,682	154	513.3%	\$6,469,232	2264.5%
State Total	727	\$48,370,847.47	248	\$9,896,861	549	\$31,132,465	144	\$17,422,156	2810	\$26,754,559	1034	\$16,642,576	235	\$0	5,747	\$150,219,465	5051	\$118,758,989	696	13.8%	\$31,460,476	26.5%

Source: Washington Department of Licensing and Washington Sea Grant Program