



**Boat Sales Activity  
Washington State  
2nd Quarter - 2018**



Source of Sales	2018								2017		2017 & 2018 Comparison			
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	471	\$23,668,391	729	\$35,087,598	803	\$49,876,877	2,003	\$108,632,866	1,788	\$77,180,490	215	12.0%	\$31,452,376	40.8%
New Import *	145	\$5,403,473	212	\$9,351,561	253	\$10,299,608	610	\$25,054,642	540	\$29,564,725	70	13.0%	-\$4,510,082	-15.3%
Used Dealer	303	\$12,338,896	401	\$18,556,410	445	\$17,113,618	1,149	\$48,008,925	1,046	\$50,768,828	103	9.8%	-\$2,759,903	-5.4%
Used Dealer Import	68	\$3,365,560	60	\$5,196,462	77	\$5,469,034	205	\$14,031,056	223	\$16,213,249	-18	-8.1%	-\$2,182,193	-13.5%
Used Private	1,689	\$11,616,783	2,819	\$15,965,803	3,461	\$17,051,960	7,969	\$44,634,547	7,800	\$50,606,624	169	2.2%	-\$5,972,077	-11.8%
Used Import **	622	\$7,812,298	997	\$16,748,268	1,032	\$11,079,919	2,651	\$35,640,485	2,825	\$30,885,003	-174	-6.2%	\$4,755,481	15.4%
In-Migrant ***	127	\$0	220	\$0	272	\$0	619	\$0	703	\$0	-84	-11.9%	\$0	no calc
<b>Total</b>	<b>3,425</b>	<b>\$64,205,401</b>	<b>5,438</b>	<b>\$100,906,102</b>	<b>6,343</b>	<b>\$110,891,018</b>	<b>15,206</b>	<b>\$276,002,520</b>	<b>14,925</b>	<b>\$255,218,919</b>	<b>281</b>	<b>1.9%</b>	<b>\$20,783,602</b>	<b>8.1%</b>

\* Current WA resident registers a new boat from an out of state dealer.

\*\* Current WA resident registers used boat purchased from out of state.

\*\*\* New WA resident registers boat brought into the State

Source: Washington Department of Licensing and Washington Sea Grant Program