



Moorage County of Purchaser and Source of Sales

2nd Quarter 2018



County Name	2018												2017		2017 & 2018 Comparison							
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	2nd Quarter Total		2nd Quarter Total		2nd Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	% Change	\$	%Change		
Clallam	13	\$607,647	7	\$155,081	14	\$275,825	1	\$8,000	125	\$627,920	42	\$1,281,266	14	\$0	216	\$2,955,739	137	\$1,079,651	79	57.7%	\$1,876,089	173.8%
Clark	40	\$834,992	97	\$5,161,659	24	\$327,930	7	\$192,875	328	\$1,424,855	272	\$1,868,381	20	\$0	788	\$9,810,691	582	\$6,154,147	206	35.4%	\$3,656,544	59.4%
Cowlitz	16	\$312,284	15	\$435,459	3	\$47,322	5	\$88,721	152	\$611,944	89	\$431,996	8	\$0	288	\$1,927,726	209	\$1,606,101	79	37.8%	\$321,625	20.0%
Grays Harbor	12	\$303,541	3	\$48,403	7	\$55,301	2	\$43,850	92	\$288,905	29	\$244,344	8	\$0	153	\$984,344	118	\$487,779	35	29.7%	\$496,565	101.8%
Island	42	\$1,580,385	11	\$142,995	20	\$1,114,581	6	\$493,774	209	\$953,873	44	\$199,268	14	\$0	346	\$4,484,876	251	\$2,418,136	95	37.8%	\$2,066,739	85.5%
Jefferson	8	\$317,854	4	\$32,789	14	\$325,069	1	\$110,000	82	\$579,041	26	\$217,734	8	\$0	143	\$1,582,487	111	\$2,546,048	32	28.8%	-\$963,561	-37.8%
King	473	\$44,261,846	82	\$3,379,179	293	\$16,909,943	36	\$4,693,370	978	\$9,424,129	235	\$6,129,571	86	\$0	2,183	\$84,798,038	1,644	\$53,119,076	539	32.8%	\$31,678,961	59.6%
Kitsap	68	\$4,236,187	18	\$697,827	64	\$2,778,693	8	\$707,400	363	\$2,311,277	112	\$1,432,220	34	\$0	667	\$12,163,603	481	\$7,000,355	186	38.7%	\$5,163,248	73.8%
Lewis	7	\$290,302	8	\$231,745	13	\$106,631	2	\$1,990	101	\$368,050	36	\$283,127	8	\$0	175	\$1,281,845	118	\$552,311	57	48.3%	\$279,535	132.1%
Mason	41	\$1,325,432	5	\$45,798	16	\$239,423	0	\$0	168	\$678,596	50	\$182,604	16	\$0	296	\$2,471,853	214	\$1,805,463	82	38.3%	\$666,390	36.9%
Pacific	2	\$52,345	1	\$11,808	2	\$5,050	0	\$0	26	\$54,360	21	\$111,825	4	\$0	56	\$534,834	40	\$235,388	16	40.0%	-\$299,446	-56.0%
Pierce	277	\$12,404,623	44	\$1,788,679	146	\$7,318,062	20	\$1,512,968	948	\$4,142,035	224	\$3,247,634	55	\$0	1,714	\$30,414,001	1,231	\$18,567,611	483	39.2%	\$11,846,390	63.8%
San Juan	12	\$1,879,832	10	\$1,066,756	11	\$1,162,426	4	\$1,140,700	98	\$1,361,307	38	\$5,577,198	6	\$0	179	\$12,188,219	112	\$10,575,034	67	59.8%	\$1,613,185	15.3%
Skagit	62	\$6,851,412	20	\$651,343	72	\$5,205,227	11	\$1,307,415	251	\$2,923,483	60	\$1,287,138	13	\$0	489	\$18,226,019	373	\$12,677,831	116	31.1%	\$5,548,188	43.8%
Skamania	0	\$0	3	\$44,054	0	\$0	0	\$0	14	\$65,680	18	\$86,002	3	\$0	38	\$195,736	17	\$76,870	21	123.5%	\$118,866	154.6%
Snohomish	244	\$9,575,646	34	\$804,376	131	\$4,192,038	9	\$639,277	845	\$3,494,896	194	\$1,684,383	68	\$0	1,525	\$20,390,617	1,106	\$12,678,986	419	37.9%	\$7,711,631	60.8%
Thurston	98	\$2,832,037	18	\$542,714	34	\$927,334	6	\$87,015	352	\$1,492,470	98	\$1,005,414	22	\$0	628	\$6,886,984	418	\$3,918,738	210	50.2%	\$2,968,246	75.7%
Wahkiakum	0	\$0	0	\$0	0	\$0	0	\$0	16	\$83,000	8	\$36,249	1	\$0	25	\$119,249	22	\$77,751	3	13.6%	\$41,498	53.4%
Whatcom	47	\$2,109,117	12	\$598,762	35	\$1,887,363	11	\$1,310,155	315	\$2,022,535	90	\$2,469,554	22	\$0	532	\$10,397,485	409	\$8,977,348	123	30.1%	\$1,420,137	15.8%
<b>Western WA Total</b>	<b>1,462</b>	<b>\$89,775,483</b>	<b>392</b>	<b>\$15,839,427</b>	<b>899</b>	<b>\$42,878,218</b>	<b>129</b>	<b>\$12,337,509</b>	<b>5,463</b>	<b>\$32,908,355</b>	<b>1,686</b>	<b>\$27,775,909</b>	<b>410</b>	<b>\$0</b>	<b>10,441</b>	<b>\$221,514,900</b>	<b>7,593</b>	<b>\$144,854,070</b>	<b>2,848</b>	<b>37.5%</b>	<b>\$76,660,830</b>	<b>52.9%</b>
Adams	4	\$79,317	0	\$0	2	\$56,700	0	\$0	23	\$66,050	3	\$6,000	3	\$0	35	\$208,067	17	\$65,005	18	105.9%	\$143,062	220.1%
Asotin	6	\$87,922	3	\$136,454	3	\$95,555	0	\$0	25	\$165,100	27	\$190,880	1	\$0	65	\$675,911	46	\$588,313	19	41.3%	\$87,598	14.9%
Benton	68	\$2,416,897	13	\$401,367	37	\$800,184	5	\$146,871	232	\$1,023,678	60	\$468,153	9	\$0	424	\$5,257,150	333	\$2,807,607	91	27.3%	\$2,449,542	87.2%
Chelan	40	\$1,779,941	14	\$719,266	20	\$272,456	13	\$86,208	154	\$600,561	42	\$825,502	10	\$0	293	\$4,283,934	203	\$2,799,430	90	44.3%	\$1,484,504	53.0%
Columbia	1	\$23,000	0	\$0	0	\$0	0	\$0	7	\$6,455	4	\$1,875	0	\$0	12	\$31,330	7	\$17,101	5	71.4%	\$14,229	83.2%
Douglas	22	\$748,829	1	\$56,990	12	\$172,949	1	\$39,500	77	\$232,965	19	\$217,570	8	\$0	140	\$1,468,803	93	\$992,216	47	50.5%	\$476,587	48.0%
Ferry	1	\$2,150	2	\$54,390	1	\$1,000	0	\$0	29	\$110,685	6	\$26,900	1	\$0	40	\$195,125	25	\$157,946	15	60.0%	\$37,179	23.5%
Franklin	29	\$841,196	7	\$181,642	20	\$293,486	1	\$31,500	123	\$413,811	23	\$283,540	8	\$0	211	\$2,045,175	145	\$1,337,099	66	45.5%	\$708,075	53.0%
Garfield	1	\$92,037	0	\$0	0	\$0	0	\$0	3	\$3,250	4	\$6,450	0	\$0	8	\$101,737	3	\$50	5	no calc	\$101,687	no calc
Grant	46	\$1,107,934	10	\$553,419	24	\$326,393	6	\$36,217	234	\$1,092,716	45	\$328,454	6	\$0	371	\$3,445,132	293	\$2,597,574	78	26.6%	\$847,558	32.6%
Kittitas	16	\$403,060	2	\$166,263	5	\$63,655	2	\$36,000	72	\$225,550	19	\$241,313	1	\$0	117	\$1,135,841	88	\$824,305	29	33.0%	\$311,536	37.8%
Klickitat	5	\$181,696	3	\$81,316	2	\$25,000	0	\$0	25	\$55,575	17	\$42,032	1	\$0	53	\$385,619	28	\$98,355	25	89.3%	\$287,264	292.1%
Lincoln	9	\$194,158	6	\$924,393	1	\$34,900	5	\$82,458	31	\$269,250	17	\$137,101	3	\$0	72	\$1,642,260	51	\$756,524	21	41.2%	\$885,735	117.1%
Okanogan	13	\$488,314	1	\$1,425	10	\$223,550	3	\$19,987	69	\$208,680	14	\$46,805	5	\$0	115	\$988,761	95	\$604,837	20	21.1%	\$383,924	63.5%
Pend Oreille	10	\$248,277	14	\$633,624	1	\$11,499	1	\$10,800	53	\$189,650	44	\$256,466	4	\$0	127	\$1,350,316	52	\$442,972	75	144.2%	\$907,344	204.8%
Spokane	116	\$2,528,079	91	\$3,430,107	38	\$582,417	30	\$424,805	653	\$2,746,084	372	\$2,488,495	42	\$0	1,342	\$12,199,985	983	\$5,899,408	359	36.5%	\$6,300,577	106.8%
Stevens	25	\$561,460	12	\$553,717	7	\$103,669	2	\$53,970	157	\$550,754	68	\$378,008	10	\$0	281	\$2,201,578	213	\$1,450,055	68	31.9%	\$751,523	51.8%
Walla Walla	12	\$318,639	2	\$42,000	8	\$90,164	2	\$59,899	53	\$133,049	26	\$177,319	5	\$0	108	\$821,070	72	\$602,997	36	50.0%	\$218,073	36.2%
Whitman	3	\$110,079	10	\$226,371	2	\$41,245	0	\$0	32	\$66,550	22	\$81,990	4	\$0	73	\$526,235	43	\$358,281	30	69.8%	\$167,954	46.9%
Yakima	46	\$1,633,992	2	\$10,798	21	\$300,568	1	\$27,000	222	\$826,466	43	\$234,453	7	\$0	342	\$3,033,277	304	\$2,751,781	38	12.5%	\$281,496	10.2%
<b>Eastern WA Total</b>	<b>473</b>	<b>\$13,846,976</b>	<b>193</b>	<b>\$8,173,544</b>	<b>214</b>	<b>\$3,495,389</b>	<b>72</b>	<b>\$1,055,215</b>	<b>2,274</b>	<b>\$8,986,878</b>	<b>875</b>	<b>\$6,439,305</b>	<b>128</b>	<b>\$0</b>	<b>4,229</b>	<b>\$41,997,306</b>	<b>3,094</b>	<b>\$25,151,858</b>	<b>1,135</b>	<b>36.7%</b>	<b>\$16,845,448</b>	<b>67.0%</b>
Unknown	65	\$4,850,611	14	\$321,392	25	\$675,783	2	\$25,433	192	\$1,006,999	46	\$389,535	14	\$0	358	\$7,269,753	4,004	\$82,546,782	-3,646	-91.1%	-\$75,277,029	-91.2%
<b>State Total</b>	<b>2,000</b>	<b>\$108,473,070</b>	<b>599</b>	<b>\$24,334,363</b>	<b>1,138</b>	<b>\$47,049,390</b>	<b>203</b>	<b>\$13,418,156</b>	<b>7,929</b>	<b>\$42,902,232</b>	<b>2,607</b>	<b>\$34,604,749</b>	<b>552</b>	<b>\$0</b>	<b>15,028</b>	<b>\$270,781,959</b>	<b>14,691</b>	<b>\$252,552,710</b>	<b>337</b>	<b>2.3%</b>	<b>\$18,229,249</b>	<b>7.2%</b>
Out-of-State	3	\$159,796	11	\$720,279	11	\$959,535	2	\$612,900	40	\$1,732,315	44	\$1,035,736	67	\$0	178	\$5,220,561	234	\$2,666,209	-56	-23.9%	\$2,554,352	95.8%
<b>Grand Total</b>	<b>2,003</b>	<b>\$108,632,866</b>	<b>610</b>	<b>\$25,054,642</b>	<b>1,149</b>	<b>\$48,008,925</b>	<b>205</b>	<b>\$14,031,056</b>	<b>7,969</b>	<b>\$44,634,547</b>	<b>2,651</b>	<b>\$35,640,485</b>	<b>619</b>	<b>\$0</b>	<b>15,206</b>	<b>\$276,002,520</b>	<b>14,925</b>	<b>\$255,218,919</b>	<b>281</b>	<b>1.9%</b>	<b>\$20,783,602</b>	<b>8.1%</b>

Source: Washington Department of Licensing and Washington Sea Grant Program