



Resident County of Purchaser and Source of Sales

2nd Quarter 2018



County Name	2018													2017		2017 & 2018 Comparison						
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	2nd Quarter Total		2nd Quarter Total		2nd Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$		Units	\$	Units	\$	% Change	\$	%Change		
Ciallam	12	\$595,648	6	\$135,831	14	\$541,900	1	\$8,000	118	\$528,264	42	\$1,264,841	14	\$0	207	\$3,074,484	181	\$1,479,001	26	14.4%	\$1,595,483	107.9%
Clark	41	\$1,012,370	102	\$5,310,125	25	\$382,930	9	\$383,575	345	\$1,517,555	298	\$2,078,774	19	\$0	839	\$10,685,328	806	\$9,566,499	33	4.1%	\$1,118,828	11.7%
Cowlitz	15	\$278,044	11	\$318,847	3	\$47,322	4	\$73,021	139	\$550,594	76	\$364,325	11	\$0	259	\$1,632,153	241	\$1,692,436	18	7.5%	-\$60,283	-3.6%
Grays Harbor	11	\$192,041	3	\$48,403	9	\$75,201	2	\$43,850	94	\$291,145	30	\$240,894	8	\$0	157	\$891,534	157	\$942,159	0	0.0%	-\$50,625	-5.4%
Island	40	\$1,537,537	9	\$94,355	26	\$1,567,931	8	\$1,106,674	191	\$891,973	40	\$190,043	12	\$0	326	\$5,388,513	317	\$3,308,356	9	2.8%	\$2,080,157	62.9%
Jefferson	10	\$920,853	4	\$25,056	13	\$288,494	0	\$0	83	\$561,092	22	\$54,434	10	\$0	142	\$1,849,929	147	\$3,045,171	-5	-3.4%	-\$1,195,242	-39.3%
King	549	\$47,651,092	112	\$4,700,225	319	\$17,683,425	41	\$4,569,453	1260	\$11,602,990	311	\$10,934,571	106	\$0	2,698	\$97,141,756	2,693	\$90,027,862	5	0.2%	\$7,113,894	7.9%
Kitsap	65	\$4,277,351	18	\$697,827	61	\$2,136,193	6	\$336,400	351	\$1,820,587	107	\$1,251,338	33	\$0	641	\$10,519,695	652	\$10,250,079	-11	-1.7%	\$269,615	2.6%
Lewis	7	\$290,302	7	\$206,196	14	\$114,881	2	\$1,990	102	\$388,850	37	\$221,377	8	\$0	177	\$1,223,596	168	\$947,805	9	5.4%	\$275,792	29.1%
Mason	38	\$1,206,445	4	\$14,300	15	\$215,123	0	\$0	155	\$661,046	45	\$166,014	17	\$0	274	\$2,262,927	258	\$2,906,949	16	6.2%	-\$644,021	-22.2%
Pacific	3	\$163,845	1	\$11,808	3	\$15,050	0	\$0	26	\$21,510	20	\$110,575	3	\$0	56	\$322,788	40	\$296,749	16	40.0%	\$26,039	8.8%
Pierce	281	\$12,286,130	44	\$1,441,054	135	\$6,512,613	18	\$1,426,568	930	\$4,175,915	229	\$3,599,653	60	\$0	1,697	\$29,441,932	1,685	\$29,718,090	12	0.7%	-\$276,158	-0.9%
San Juan	5	\$398,692	5	\$733,688	9	\$438,426	2	\$295,700	89	\$2,169,462	26	\$2,055,153	7	\$0	143	\$6,091,121	143	\$7,939,118	0	0.0%	-\$1,847,997	-23.3%
Skagit	59	\$2,860,205	15	\$583,507	46	\$3,043,749	9	\$1,178,415	235	\$1,191,046	51	\$549,060	16	\$0	431	\$9,405,982	452	\$7,767,484	-21	-4.6%	\$1,638,499	21.1%
Skamania	0	\$0	3	\$44,054	0	\$0	0	\$0	8	\$58,280	15	\$64,785	2	\$0	28	\$167,119	20	\$282,565	8	40.0%	-\$115,446	-40.9%
Stromish	243	\$12,882,907	38	\$1,021,640	139	\$4,537,413	13	\$2,996,277	850	\$3,772,226	199	\$2,389,419	75	\$0	1,557	\$27,599,883	1,495	\$23,925,483	62	4.1%	\$3,674,400	15.4%
Thurston	100	\$3,048,137	18	\$542,714	31	\$859,684	6	\$87,015	351	\$1,315,220	102	\$1,012,764	30	\$0	638	\$6,865,534	561	\$5,676,135	77	13.7%	\$1,189,400	21.0%
Wahkiakum	0	\$0	0	\$0	0	\$0	0	\$0	15	\$82,600	6	\$35,799	1	\$0	22	\$118,399	32	\$116,246	-10	-31.3%	\$2,153	1.9%
Whatcom	43	\$2,067,478	9	\$291,231	33	\$1,907,441	9	\$243,155	299	\$2,062,995	85	\$2,266,172	26	\$0	504	\$8,838,471	565	\$10,613,128	-61	-10.8%	-\$1,774,656	-16.7%
<b>Western WA Total</b>	<b>1,522</b>	<b>\$91,669,076</b>	<b>409</b>	<b>\$16,220,861</b>	<b>895</b>	<b>\$40,367,776</b>	<b>130</b>	<b>\$12,750,092</b>	<b>5,641</b>	<b>\$33,663,349</b>	<b>1,741</b>	<b>\$28,849,991</b>	<b>458</b>	<b>\$0</b>	<b>10,796</b>	<b>\$223,521,144</b>	<b>10,613</b>	<b>\$210,501,314</b>	<b>183</b>	<b>1.7%</b>	<b>\$13,019,831</b>	<b>6.2%</b>
Adams	7	\$109,815	0	\$0	2	\$56,700	0	\$0	30	\$138,670	2	\$22,800	4	\$0	45	\$327,985	38	\$213,035	7	18.4%	\$114,950	54.0%
Asotin	6	\$87,922	3	\$136,454	3	\$95,555	0	\$0	27	\$166,050	28	\$205,880	1	\$0	68	\$691,861	60	\$734,597	8	13.3%	-\$42,735	-5.8%
Benton	67	\$2,386,598	14	\$420,492	37	\$800,184	5	\$146,871	230	\$1,001,378	60	\$468,153	12	\$0	425	\$5,223,676	455	\$4,672,152	-30	-6.6%	\$551,524	11.8%
Chelan	39	\$1,846,477	12	\$478,086	20	\$272,456	13	\$86,208	152	\$620,486	38	\$609,497	9	\$0	283	\$3,913,211	283	\$3,686,824	0	0.0%	\$226,387	6.1%
Columbia	1	\$23,000	0	\$0	0	\$0	0	\$0	6	\$6,655	3	\$1,575	0	\$0	10	\$31,230	9	\$67,851	1	11.1%	-\$36,621	-54.0%
Douglas	20	\$721,335	1	\$56,990	12	\$172,949	1	\$39,500	70	\$217,465	17	\$216,470	11	\$0	132	\$1,424,709	123	\$1,256,808	9	7.3%	\$167,901	13.4%
Ferry	1	\$2,150	2	\$65,770	1	\$1,000	0	\$0	26	\$107,135	4	\$5,700	0	\$0	34	\$181,755	20	\$94,391	14	70.0%	\$87,364	92.6%
Franklin	28	\$780,944	7	\$181,642	20	\$293,486	1	\$31,500	122	\$410,311	23	\$283,540	8	\$0	209	\$1,981,423	186	\$1,739,583	23	12.4%	\$241,839	13.9%
Garfield	1	\$92,037	0	\$0	0	\$0	0	\$0	3	\$3,250	4	\$6,450	1	\$0	9	\$101,737	9	\$28,096	0	0.0%	\$73,641	262.1%
Grant	46	\$1,106,866	10	\$586,163	23	\$323,393	6	\$36,217	226	\$999,296	48	\$313,554	10	\$0	369	\$3,365,488	352	\$3,584,350	17	4.8%	-\$218,862	-6.1%
Kittitas	13	\$368,554	1	\$42,763	9	\$233,655	2	\$36,000	73	\$207,050	18	\$169,313	1	\$0	117	\$1,057,335	109	\$1,422,145	8	7.3%	-\$364,809	-25.7%
Klickitat	5	\$181,696	3	\$81,316	2	\$25,000	0	\$0	25	\$55,775	18	\$42,532	1	\$0	54	\$386,319	39	\$124,251	15	38.5%	\$262,068	210.9%
Lincoln	8	\$193,789	6	\$924,393	1	\$34,900	5	\$82,458	26	\$147,750	15	\$88,901	3	\$0	64	\$1,472,191	68	\$674,302	-4	-5.9%	\$797,889	118.3%
Okanogan	12	\$382,886	1	\$1,425	10	\$223,550	3	\$19,987	70	\$205,780	15	\$46,905	5	\$0	116	\$880,533	128	\$944,562	-12	-9.4%	-\$64,029	-6.8%
Pend Oreille	9	\$236,293	9	\$203,848	1	\$11,499	0	\$0	43	\$171,900	35	\$225,238	4	\$0	101	\$848,778	72	\$610,893	29	40.3%	\$237,885	38.9%
Spokane	114	\$2,518,536	98	\$3,841,184	40	\$720,912	28	\$375,862	670	\$2,861,735	384	\$2,743,348	49	\$0	1,383	\$13,061,575	1,364	\$9,970,427	19	1.4%	\$3,091,148	31.0%
Stevens	26	\$614,805	13	\$746,207	7	\$103,669	3	\$98,118	165	\$621,953	81	\$470,734	15	\$0	310	\$2,655,486	299	\$2,175,095	11	3.7%	\$480,391	22.1%
Walla Walla	12	\$318,639	2	\$42,000	8	\$90,164	3	\$169,899	55	\$160,949	26	\$177,319	5	\$0	111	\$958,970	102	\$779,352	9	8.8%	\$179,618	23.0%
Whitman	3	\$110,079	11	\$241,360	2	\$41,245	0	\$0	34	\$77,250	23	\$75,690	4	\$0	77	\$545,624	68	\$505,611	9	13.2%	\$40,013	7.9%
Yakima	47	\$1,664,291	3	\$191,188	25	\$1,261,568	2	\$35,000	223	\$829,466	46	\$297,253	13	\$0	359	\$4,278,766	415	\$4,926,388	-56	-13.5%	-\$647,623	-13.1%
<b>Eastern WA Total</b>	<b>465</b>	<b>\$13,746,713</b>	<b>196</b>	<b>\$8,241,283</b>	<b>223</b>	<b>\$4,761,884</b>	<b>72</b>	<b>\$1,157,620</b>	<b>2,276</b>	<b>\$9,010,303</b>	<b>888</b>	<b>\$6,470,851</b>	<b>156</b>	<b>\$0</b>	<b>4,276</b>	<b>\$43,388,653</b>	<b>4,199</b>	<b>\$38,210,714</b>	<b>77</b>	<b>1.8%</b>	<b>\$5,177,939</b>	<b>13.6%</b>
<b>State Total</b>	<b>1,987</b>	<b>\$105,415,788</b>	<b>605</b>	<b>\$24,462,143</b>	<b>1,118</b>	<b>\$45,129,660</b>	<b>202</b>	<b>\$13,907,711</b>	<b>7,917</b>	<b>\$42,673,652</b>	<b>2,629</b>	<b>\$35,320,842</b>	<b>614</b>	<b>\$0</b>	<b>15,072</b>	<b>\$266,909,797</b>	<b>14,812</b>	<b>\$248,712,027</b>	<b>260</b>	<b>1.8%</b>	<b>\$18,197,770</b>	<b>7.3%</b>
<b>Out-of-State</b>	<b>16</b>	<b>\$3,217,077</b>	<b>5</b>	<b>\$592,499</b>	<b>31</b>	<b>\$2,879,265</b>	<b>3</b>	<b>\$123,345</b>	<b>52</b>	<b>\$1,960,895</b>	<b>22</b>	<b>\$319,642</b>	<b>5</b>	<b>\$0</b>	<b>134</b>	<b>\$9,092,723</b>	<b>113</b>	<b>\$6,506,891</b>	<b>21</b>	<b>18.6%</b>	<b>\$2,585,832</b>	<b>39.7%</b>
<b>Grand Total</b>	<b>2,003</b>	<b>\$108,632,866</b>	<b>610</b>	<b>\$25,054,642</b>	<b>1,149</b>	<b>\$48,008,925</b>	<b>205</b>	<b>\$14,031,056</b>	<b>7,969</b>	<b>\$44,634,547</b>	<b>2,651</b>	<b>\$35,640,485</b>	<b>619</b>	<b>\$0</b>	<b>15,206</b>	<b>\$276,002,520</b>	<b>14,925</b>	<b>\$255,218,919</b>	<b>281</b>	<b>1.9%</b>	<b>\$20,783,602</b>	<b>8.1%</b>

Source: Washington Department of Licensing and Washington Sea Grant Program