



Moorage County of Purchaser and Source of Sales



3rd Quarter 2018

County Name	2018													2017		2017 & 2018 Comparison						
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	3rd Quarter Total		3rd Quarter Total		3rd Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	% Change	\$	%Change
Clallam	33	\$983,649	8	\$411,194	14	\$349,700	0	\$0	141	\$595,499	27	\$264,760	7	\$0	230	\$2,604,802	233	\$2,946,309	-3	-1.3%	-\$341,507	-11.6%
Clark	60	\$1,303,040	96	\$2,961,171	7	\$155,735	9	\$55,633	362	\$1,398,123	295	\$1,797,497	26	\$0	855	\$5,914,390	828	\$5,914,390	27	3.3%	\$1,756,808	29.7%
Cowlitz	16	\$401,105	22	\$657,811	10	\$181,065	2	\$23,500	153	\$543,963	79	\$292,987	10	\$0	292	\$2,100,431	322	\$2,174,565	-30	-9.3%	-\$74,134	-3.4%
Grays Harbor	14	\$332,712	3	\$87,733	3	\$14,050	1	\$799	107	\$380,521	21	\$45,142	7	\$0	156	\$860,956	183	\$850,572	-27	-14.8%	\$10,384	1.2%
Island	48	\$1,452,893	15	\$368,064	28	\$548,799	3	\$9,200	209	\$888,476	61	\$455,162	12	\$0	376	\$3,722,594	360	\$3,828,622	16	4.4%	-\$106,028	-2.8%
Jefferson	4	\$48,813	3	\$70,702	13	\$945,300	1	\$41,382	87	\$499,460	34	\$1,625,197	9	\$0	151	\$3,230,853	156	\$2,364,542	-5	-3.2%	\$866,311	36.6%
King	330	\$23,391,096	71	\$3,027,346	212	\$14,030,689	31	\$2,434,936	1002	\$6,889,556	220	\$5,412,673	81	\$0	1,947	\$55,186,296	2046	\$63,826,577	-99	-4.8%	-\$8,640,282	-13.5%
Kitsap	82	\$6,595,925	24	\$756,844	62	\$1,556,285	12	\$1,007,729	425	\$2,801,527	101	\$2,332,831	31	\$0	737	\$15,051,141	760	\$10,847,546	-23	-3.0%	\$4,203,596	38.8%
Lewis	14	\$336,006	6	\$88,796	10	\$76,090	4	\$38,200	114	\$366,570	27	\$86,935	14	\$0	189	\$992,597	162	\$691,298	27	16.7%	\$301,299	43.6%
Mason	39	\$786,421	10	\$160,282	30	\$1,194,552	2	\$25,935	191	\$7,673,519	48	\$92,386	11	\$0	331	\$9,933,094	312	\$2,579,137	19	6.1%	\$7,353,957	285.1%
Pacific	2	\$20,918	1	\$37,695	5	\$67,789	0	\$0	39	\$95,275	14	\$30,851	0	\$0	61	\$252,528	81	\$1,915,349	-20	-24.7%	-\$1,662,821	-86.8%
Pierce	260	\$6,660,669	49	\$2,678,374	147	\$5,128,459	22	\$2,748,628	934	\$3,757,313	193	\$3,027,363	52	\$0	1,657	\$24,000,805	1703	\$26,490,083	-46	-2.7%	-\$2,489,277	-9.4%
San Juan	20	\$2,971,711	10	\$1,053,760	21	\$2,148,049	5	\$685,000	96	\$1,732,581	35	\$3,160,402	8	\$0	195	\$11,751,503	173	\$7,335,220	22	12.7%	\$4,416,283	60.2%
Skagit	59	\$3,896,433	23	\$792,158	66	\$6,306,125	8	\$1,417,469	284	\$1,603,054	71	\$2,673,431	12	\$0	523	\$16,688,670	469	\$16,603,786	54	11.5%	\$84,884	0.5%
Skamania	0	\$0	0	\$0	0	\$0	0	\$0	14	\$25,225	15	\$86,900	2	\$0	31	\$112,125	33	\$284,267	-2	-6.1%	-\$172,142	-60.6%
Snohomish	200	\$5,641,513	39	\$461,705	114	\$4,019,505	21	\$462,880	913	\$3,718,281	158	\$1,201,875	61	\$0	1,506	\$15,505,758	1573	\$22,647,783	-67	-4.3%	-\$7,142,025	-31.5%
Thurston	94	\$1,801,728	18	\$417,245	40	\$1,279,720	6	\$221,409	404	\$2,168,640	102	\$1,325,875	31	\$0	695	\$7,214,617	615	\$14,913,350	80	13.0%	-\$7,698,733	-51.6%
Wahkiakum	3	\$46,554	5	\$246,779	0	\$0	0	\$0	15	\$22,750	10	\$44,280	1	\$0	34	\$360,363	24	\$640,129	10	41.7%	-\$279,766	-43.7%
Whatcom	39	\$5,172,113	7	\$69,785	44	\$2,151,351	7	\$823,199	303	\$1,341,777	80	\$1,043,640	33	\$0	513	\$10,601,864	524	\$9,534,396	-11	-2.1%	\$1,067,468	11.2%
Western WA Total	1317	\$61,843,297	410	\$14,347,443	826	\$40,153,263	134	\$9,995,898	5793	\$36,502,109	1591	\$25,000,186	408	\$0	10479	\$187,842,197	10557	\$196,387,921	-78	-0.7%	-\$8,545,724	-4.4%
Adams	5	\$55,353	0	\$0	0	\$0	1	\$10,500	23	\$56,300	2	\$200	1	\$0	32	\$122,353	32	\$145,182	0	0.0%	-\$22,829	-15.7%
Asotin	4	\$88,494	2	\$81,513	1	\$7,599	0	\$0	22	\$95,100	21	\$166,781	4	\$0	54	\$439,487	75	\$493,407	-21	-28.0%	-\$53,920	-10.9%
Benton	49	\$1,360,067	7	\$186,500	20	\$432,976	7	\$88,764	247	\$1,338,308	65	\$480,660	19	\$0	414	\$3,887,275	428	\$4,625,136	-14	-3.3%	-\$737,861	-16.0%
Chelan	26	\$1,008,124	9	\$410,390	24	\$236,709	4	\$164,324	140	\$601,331	37	\$446,500	11	\$0	251	\$2,867,378	239	\$2,189,391	12	5.0%	\$677,987	31.0%
Columbia	1	\$19,000	1	\$14,999	0	\$0	0	\$0	6	\$43,350	5	\$29,100	0	\$0	13	\$106,449	7	\$120,006	6	85.7%	-\$13,557	-11.3%
Douglas	24	\$587,973	2	\$12,015	7	\$90,923	1	\$31,500	76	\$229,654	13	\$152,836	7	\$0	130	\$1,104,901	141	\$1,789,977	-11	-7.8%	-\$685,076	-38.3%
Ferry	2	\$67,900	2	\$29,918	0	\$0	2	\$0	20	\$128,076	4	\$1,050	3	\$0	31	\$226,945	20	\$119,349	11	55.0%	\$107,596	90.2%
Franklin	23	\$785,240	3	\$72,234	11	\$216,350	2	\$54,500	108	\$410,356	34	\$182,153	4	\$0	185	\$1,720,834	185	\$1,639,084	0	0.0%	\$81,750	5.0%
Garfield	0	\$0	1	\$425	0	\$0	0	\$0	3	\$3,400	4	\$28,140	0	\$0	8	\$31,965	11	\$35,846	-3	no calc	-\$3,881	no calc
Grant	31	\$694,782	7	\$594,427	21	\$251,483	5	\$48,250	168	\$651,539	41	\$697,675	5	\$0	278	\$2,938,157	281	\$2,804,872	-3	-1.1%	\$133,285	4.8%
Kittitas	15	\$508,471	1	\$8,800	6	\$126,868	0	\$0	53	\$197,399	16	\$123,370	9	\$0	100	\$964,908	89	\$725,838	11	12.4%	\$239,070	32.9%
Klickitat	2	\$63,405	4	\$74,116	0	\$0	0	\$0	9	\$35,800	14	\$102,981	2	\$0	31	\$276,302	41	\$194,532	-10	-24.4%	\$81,770	42.0%
Lincoln	3	\$112,030	3	\$98,363	1	\$5,000	2	\$14,446	39	\$117,071	10	\$98,430	1	\$0	59	\$445,340	74	\$794,144	-15	-20.3%	-\$348,805	-43.9%
Okanogan	7	\$299,125	2	\$13,165	5	\$55,449	0	\$0	47	\$122,735	13	\$100,303	5	\$0	79	\$590,777	107	\$547,379	-28	-26.2%	\$43,398	7.9%
Pend Oreille	1	\$38,800	9	\$214,339	2	\$38,900	1	\$9,000	44	\$146,860	24	\$85,558	8	\$0	89	\$533,457	91	\$489,482	-2	-2.2%	\$43,975	9.0%
Spokane	76	\$1,734,383	44	\$1,634,775	49	\$584,720	15	\$241,135	570	\$2,014,466	295	\$2,034,075	51	\$0	1,100	\$8,243,554	1082	\$7,973,349	18	1.7%	\$270,205	3.4%
Stevens	8	\$168,860	8	\$279,779	10	\$77,445	4	\$55,894	131	\$470,321	60	\$344,601	15	\$0	236	\$1,396,900	260	\$1,030,400	-24	-9.2%	\$366,500	35.6%
Walla Walla	10	\$256,044	5	\$61,495	6	\$68,038	3	\$68,245	63	\$227,975	19	\$80,313	1	\$0	107	\$762,110	93	\$757,911	14	15.1%	\$4,199	0.6%
Whitman	1	\$6,083	2	\$53,599	2	\$13,800	0	\$0	29	\$113,550	21	\$145,004	3	\$0	58	\$332,036	62	\$532,284	-4	-6.5%	-\$200,248	-37.6%
Yakima	67	\$1,540,609	9	\$300,342	27	\$303,289	2	\$3,600	232	\$545,805	54	\$292,696	6	\$0	397	\$2,986,341	374	\$1,955,068	23	6.1%	\$1,031,274	52.7%
Eastern WA Total	355	\$9,394,744	121	\$4,141,194	192	\$2,509,550	47	\$790,158	2030	\$7,549,397	752	\$5,592,426	155	\$0	3,652	\$29,977,468	3692	\$28,962,638	-40	-1.1%	\$1,014,830	3.5%
Unknown	55	\$2,782,048	8	\$314,876	23	\$1,315,368	2	\$64,044	214	\$963,574	46	\$634,365	22	\$0	370	\$6,074,275	579	\$5,662,957	-209	-36.1%	\$411,318	7.3%
State Total	1,727	\$74,020,089	539	\$18,803,513	1,041	\$43,978,181	183	\$10,850,099	8037	\$45,015,080	2389	\$31,226,978	585	\$0	14,501	\$223,893,940	14828	\$231,013,515	-327	-2.2%	-\$7,119,576	-3.1%
Out-of-State	4	\$1,336,332	10	\$435,280	15	\$1,053,000	5	\$281,950	36	\$651,429	44	\$705,182	86	\$0	200	\$4,463,173	396	\$1,482,065	-196	-49.5%	\$2,981,108	201.1%
Grand Total	1,731	\$75,356,421	549	\$19,238,793	1056	\$45,031,181	188	\$11,132,049	8073	\$45,666,509	2433	\$31,932,160	671	\$0	14,701	\$228,357,113	15224	\$232,495,580	-523	-3.4%	-\$4,138,468	-1.8%

Source: Washington Department of Licensing and Washington Sea Grant Program