







	2018															2017		2017 & 2018 Comparison				
	Ne	w Dealer	New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant		4th Quarter Total		4th Quarter Total		4th Quarter Change			
County Name	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$			Units	\$	Units	\$	Units	% Change	\$	%Change
Clallam	6	\$383,411	7	\$307,643	4	\$222,600	0	\$0	50	\$243,716	18	\$441,307	0	\$0	85	\$1,598,677	81	\$1,377,042	4	4.9%	\$221,635	16.1%
Clark	9	\$544,228	20	\$800,723	5	\$146,055	2	\$44,600	77	\$620,668	96	\$635,626	6	\$0	215	\$2,791,899	255	\$2,727,560	-40	-15.7%	\$64,339	2.4%
Cowlitz	3	\$47,343	8	\$392,120	2	\$66,825	0	\$0	49	\$351,247	24	\$186,367	3	\$0	89	\$1,043,902	79	\$896,212	10	12.7%	\$147,690	16.5%
Grays Harbor	6	\$142,327	1	\$12,695	4	\$97,100	1	\$1,650	43	\$83,300	9	\$41,723	2	\$0	66	\$378,795	67	\$777,665	-1	-1.5%	-\$398,870	-51.3%
Island	10	\$1,577,135	4	\$111,770	10	\$495,452	3	\$159,397	71	\$377,018	15	\$240,750	6	\$0	119	\$2,961,522	105	\$1,270,913	14	13.3%	\$1,690,609	133.0%
Jefferson	1	\$2,100,000	1	\$1,200	13	\$1,520,000	1	\$120,000	51	\$528,608	2	\$2,399	3	\$0	72	\$4,272,207	65	\$2,055,482	7	10.8%	\$2,216,725	107.8%
King	71	\$11,719,678	21	\$2,389,529	117	\$11,989,593	28	\$5,927,847	309	\$4,048,970	82	\$2,305,850	21	\$0	649	\$38,381,468	732	\$37,030,176	-83	-11.3%	\$1,351,292	3.6%
Kitsap	16	\$1,509,174	6	\$221,260	37	\$1,403,062	2	\$89,253	128	\$1,205,715	28	\$224,118	3	\$0	220	\$4,652,581	217	\$4,657,434	3	1.4%	-\$4,853	-0.1%
Lewis	3	\$155,423	2	\$123,066	4	\$115,870	0	\$0	25	\$71,320	9	\$13,525	3	\$0	46	\$479,204	69	\$604,533	-23	-33.3%	-\$125,329	-20.7%
Mason	6	\$109,871	1	\$32,115	7	\$110,165	2	\$55,100	45	\$269,438	14	\$103,231	1	\$0	76	\$679,920	103	\$1,499,764	-27	-26.2%	-\$819,844	-54.7%
Pacific	2	\$139,833	0	\$0	.1	\$38,500	1	\$9,685	6	\$37,900	7	\$17,551	1	\$0	18	\$243,469	21	\$438,611	-3	-14.3%	-\$195,142	-44.5%
Pierce	36	\$2,880,033	14	\$796,564	45	\$1,667,733	8	\$1,237,650	269	\$2,829,500	66	\$1,372,454	8	\$0	446	\$10,783,934	455	\$12,675,141	-9	-2.0%	-\$1,891,207	-14.9%
San Juan	10	\$1,146,785	2	\$1,307,350	10	\$3,513,400	3	\$3,492,950	39	\$799,743	17	\$2,413,734	2	\$0	83	\$12,673,962	90	\$5,157,317	-7	-7.8%	\$7,516,644	145.7%
Skagit	15	\$1,895,388	2	\$27,986	35	\$5,535,760	9	\$661,500	84	\$1,018,870	39	\$4,535,814	4	\$0	188	\$13,675,318	210	\$12,887,501	-22	-10.5%	\$787,818	6.1%
Skamania	- 0	\$0	.0	\$0	-0	\$0	0	\$0	1	\$1,000	2	\$16,995	0	\$0	3	\$17,995	5	\$17,200	-2	-40.0%	\$795	4.6%
Snohomish	48	\$2,200,264	15	\$473,836	59	\$1,862,622	2	\$34,445	255	\$1,239,855	47	\$352,915	18	\$0	444	\$6,163,937	472	\$7,354,779	-28	-5.9%	-\$1,190,842	-16.2%
Thurston	17	\$1,164,876	ь	\$161,087	21	\$1,144,362	3	\$49,996	99	\$798,190	28	\$251,685	5	\$0	179	\$3,570,196	174	\$3,068,474	5	2.9%	\$501,723	16.4%
Wahkiakum	0	\$0	0	\$0	0	\$0	0	\$0	400	\$24,350	8	\$18,925	1	\$0 \$0	16 198	\$43,275	6 178	\$43,850	10	166.7%	-\$575	-1.3%
Whatcom	15	\$2,305,432	3	\$189,661	28	\$1,475,429	5	\$321,371	106	\$1,468,511	37	\$2,881,386				\$8,641,790		\$7,238,786	20	11.2%	\$1,403,005	19.4%
Western WA Total	274	\$30,021,200	113	\$7,348,605	402	\$31,404,528	70	\$12,205,443	1714	, . ,	548	. , . , ,	91	\$0	3212	,,	3384	\$101,778,441	-172	-5.1%	\$11,275,611	11.1%
Adams	3	\$33,165	0	\$0	0	\$0	0	\$0	5	\$4,100	0	\$0	3	\$0	11	\$37,265	6	\$44,727	5	83.3%	-\$7,462	-16.7%
Asotin	0	\$0	2	\$114,900	0	\$0	0	\$0	5	\$31,745	13	\$52,505	2	\$0	22	\$199,150	29	\$590,415	-7	-24.1%	-\$391,265	-66.3%
Benton	3	\$62,229	6	\$103,575	′	\$103,590	3	\$82,000	68	\$353,024	26	\$454,180	3	\$0	116	\$1,158,598	112	\$1,467,137	4	3.6%	-\$308,539	-21.0%
Chelan	14	\$525,271	4	\$59,901 \$0	8	\$102,296	1	\$800 \$0	41	\$192,100	8	\$117,950	5 0	\$0	81	\$998,318	44	\$344,072	37 -4	84.1%	\$654,246	190.1%
Columbia	4	\$0 \$207,833	4	\$0 \$5.445	0	ەن \$158,189	0	\$0 \$0	3 14	\$15,500 \$69.600	0	\$0 \$1.300	1	\$0 \$0	3 29	\$15,500 \$442.367	40	\$14,358 \$604,402	-4 -11	-57.1% -27.5%	\$1,142 -\$162,035	8.0% -26.8%
Douglas	4	\$207,033 ¢n	, 1	\$3,445 \$48.195	٥	\$ 150, 109	0	\$0 \$0	14	\$79.525	3	\$1,300		\$0 \$0	11	\$442,367 \$130.220	3	\$8,700	-11	266.7%	\$121,520	1396.8%
Ferry Franklin	2	\$53,300	4	\$123,635	4	\$38,250	0	\$11,800	22	\$105,526	11	\$2,500 \$60,053	2	\$0 \$0	47	\$392,564	55	\$6,700 \$641,409	-8	-14.5%	-\$248,845	-38.8%
Garfield	2	\$55,500 \$0	4	\$123,033	4	\$30,230 ¢n	2	φ11,000 ¢n	- 22	\$105,520 ¢n	11	\$2,000	_	\$0 \$0	47	\$392,364	33	\$2,850	-o -2	no calc	-\$246,645	no calc
Grant	5	\$139,429	4	\$296.058	7	\$71,836	0	\$0 \$0	41	\$165.421	6	\$2,000 \$20.674	4	\$0 \$0	67	\$2,000 \$693,418	86	\$2,650 \$896,608	-19	-22.1%	-\$203,191	-22.7%
Kittitas	2	\$133,423 \$121,018	3	\$116.055	, (\$71,030	1	\$44.500	20	\$176,300	2	\$1,000	2	\$0	29	\$458,873	21	\$191,289	8	38.1%	\$267,584	139.9%
Klickitat	1	\$33,595	1	\$32,995	ň	\$0 \$0	'n	\$44,300	5	\$23,300	6	\$23,415	0	\$0	13	\$113,305	18	\$786,023	-5	-27.8%	-\$672,718	-85.6%
Lincoln	1	\$14,425	- 1	\$75	1	\$16,640	0	\$0	7	\$22,700	n	\$0	ň	\$0	10	\$53.840	11	\$121,972	-3 -1	-9.1%	-\$68,132	-55.9%
Okanogan	1	\$26,494	اہ	\$0	اٰہ	\$18,550	1	\$100	19	\$70,951	1	\$500	2	\$0	28	\$116,595	26	\$106,096	2	7.7%	\$10,499	9.9%
Pend Oreille	i i	\$0,434	4	\$185.985	7	\$10,550	Ġ	\$100	9	\$53,200	5	\$3.015	0	\$0	18	\$242,200	15	\$73,402	3	20.0%	\$168,798	230.0%
Spokane	10	\$231,653	10	\$458,772	11	\$98,465	5	\$158,085	100	\$503,424	56	\$447,560	10	\$0	202	\$1,897,959	240	\$2,817,101	-38	-15.8%	-\$919,142	-32.6%
Stevens	1	\$25,280	.0	\$130,899	- 1	\$16,500	1	\$1.000	26	\$178,700	13	\$131,372	1	\$0	45	\$483.751	49	\$541,811	-4	-8.2%	-\$58,060	-10.7%
Walla Walla		\$26,235	ō	\$130,033	2	\$27,000	ó	\$1,000	15	\$60,250	6	\$16,400	Ö	\$0	24	\$129,885	23	\$127,237	1	4.3%	\$2,648	2.1%
Whitman	Ö	\$0	1	\$7,695	0	\$0	ő	\$0	6	\$27,651	4	\$25,400	ő	\$0	11	\$60,746	19	\$131,295	-8	-42.1%	-\$70,549	-53.7%
Yakima	10	\$500,055	2	\$126,854	7	\$282,124	2	\$48,800	44	\$297,826	11	\$52,900	7	\$0	83	\$1,308,559	76	\$605,323	7	9.2%	\$703,237	116.2%
Eastern WA Total	58	\$1,999,982	46	\$1,811,039	58	\$933,440	16	\$347.085	457	\$2,430,843	173	\$1,412,724	43	\$0	851	\$8,935,113	883	\$10,116,226	-32	-3.6%	-\$1,181,113	-11.7%
Unknown	13	\$1,981,944	6	\$52,816	16	\$354,245	3	\$189,000	59	\$269,930	16	\$370,110	8	\$0	121	\$3,218,045	109	\$2,250,052	12	11.0%	\$967,993	43.0%
State Total	345	\$34,003,127	165	\$9,212,459		\$32,692,213	89	\$12.741.529	2230	\$18,718,693	737	\$17.839.188		\$0	4,184		4376	\$114,144,719	-192	-4.4%	\$11.062,490	9.7%
Out-of-State	3	\$464,552	1	\$108.317	17	\$2,093,500	1	\$1,000	12	\$368.048	12	\$814.350	10	\$0	56	\$3.849.767	62	\$2,373,934	-132	-9.7%	\$1,475,833	62.2%
	348	\$34.467.679	166	\$9.320.776		. , ,		\$1,000		\$19.086.741		\$18.653.538		\$0		\$129.056.976	4438		-198	-4.5%		10.8%
Grand Total	340	\$34,407,079	100	⊅ 9,3∠U,776	493	\$34,785,713	90	φ12,142,529	2242	φ19,000,741	749	φ10,003,538	102	φU	4,240	₹129,000,976	4438	\$116,518,653	-198	-4.5%	\$12,538,323	10.8%

Source: Washington Department of Licensing and Washington Sea Grant Program