



**Boat Sales Activity
Washington State
1st Quarter - 2019**



Source of Sales	2019						2018		2018 & 2019 Comparison					
	January		February		March		1st Quarter Total		1st Quarter Total		1st Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	116	\$12,581,487	167	\$16,579,412	414	\$22,652,323	697	\$51,813,222	727	\$48,370,847	-30	-4.1%	3,442,374	7.1%
New Import *	45	\$2,865,165	75	\$3,473,111	115	\$5,126,699	235	\$11,464,974	248	\$9,896,861	-13	-5.2%	1,568,114	15.8%
Used Dealer	145	\$10,013,349	116	\$5,536,151	218	\$11,958,852	479	\$27,508,352	549	\$31,132,465	-70	-12.8%	-3,624,113	-11.6%
Used Dealer Import	36	\$2,908,892	28	\$1,302,316	52	\$11,831,463	116	\$16,042,672	144	\$17,422,156	-28	-19.4%	-1,379,485	-7.9%
Used Private	592	\$7,812,089	557	\$4,972,829	1,182	\$8,473,005	2,331	\$21,257,924	2,810	\$26,754,559	-479	-17.0%	-5,496,635	-20.5%
Used Import **	214	\$4,203,771	178	\$2,859,017	387	\$9,068,190	779	\$16,130,979	1,034	\$16,642,576	-255	-24.7%	-511,598	-3.1%
In-Migrant ***	54	\$0	43	\$0	79	\$0	176	\$0	235	\$0	-59	-25.1%	0	no calc
Total	1,202	\$40,384,754	1,164	\$34,722,836	2,447	\$69,110,532	4,813	\$144,218,122	5,747	\$150,219,465	-934	-16.3%	-6,001,343	-4.0%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat brought into the State

Source: Washington Department of Licensing and Washington Sea Grant Program