



**Moorage County of Purchaser and Source of Sales  
Washington State  
1st Quarter 2019**



County Name	2019													2018		2018 & 2019 Comparison						
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	1st Quarter Total		1st Quarter Total		1st Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	% Change	\$	%Change
Ciallam	7	\$580,228	0	\$0	5	\$170,500	1	\$21,000	52	\$410,195	19	\$269,285	4	\$0	88	\$1,451,208	85	\$1,389,787	3	3.5%	\$61,421	4.4%
Clark	19	\$874,870	50	\$2,278,870	10	\$226,985	0	\$0	114	\$814,274	96	\$709,444	5	\$0	294	\$4,904,443	365	\$5,720,822	-71	-19.5%	-\$816,379	-14.3%
Cowlitz	2	\$29,955	13	\$460,914	2	\$11,240	2	\$367,000	59	\$280,788	25	\$261,725	5	\$0	108	\$1,411,621	128	\$1,495,846	-20	-15.6%	-\$84,225	-5.6%
Grays Harbor	6	\$123,807	1	\$27,387	4	\$41,000	0	\$0	27	\$65,900	8	\$128,890	2	\$0	48	\$386,984	68	\$328,476	-20	-29.4%	\$58,508	17.8%
Island	10	\$466,835	5	\$89,724	19	\$640,583	0	\$0	82	\$417,110	11	\$162,990	3	\$0	130	\$1,777,242	115	\$1,424,704	15	13.0%	\$352,538	24.7%
Jefferson	7	\$380,517	2	\$160,137	11	\$1,019,000	1	\$73,000	39	\$431,125	12	\$390,929	1	\$0	73	\$2,454,708	66	\$1,741,360	7	10.6%	\$713,348	41.0%
King	160	\$17,561,810	23	\$966,217	102	\$9,426,710	39	\$9,274,950	301	\$2,682,257	79	\$4,548,531	16	\$0	720	\$44,460,475	872	\$47,160,227	-152	-17.4%	-\$2,699,753	-5.7%
Kitsap	26	\$1,918,935	7	\$1,179,883	25	\$2,628,294	4	\$49,050	107	\$1,617,973	40	\$799,953	11	\$0	220	\$8,194,088	228	\$4,809,988	-8	-3.5%	\$3,384,100	70.4%
Lewis	7	\$161,619	3	\$122,695	3	\$135,500	3	\$27,965	31	\$97,750	14	\$118,334	6	\$0	67	\$663,863	79	\$309,703	-12	-15.2%	\$354,160	114.4%
Mason	9	\$195,266	5	\$186,015	13	\$96,491	3	\$46,798	57	\$174,900	14	\$85,222	2	\$0	103	\$784,692	121	\$1,132,888	-18	-14.9%	-\$348,196	-30.7%
Pacific	1	\$14,799	3	\$71,672	1	\$23,850	0	\$0	10	\$69,335	9	\$18,400	1	\$0	25	\$198,056	19	\$70,100	6	31.6%	\$127,956	182.5%
Pierce	113	\$13,870,644	25	\$862,607	65	\$3,023,810	12	\$3,454,877	314	\$1,445,256	67	\$1,448,598	20	\$0	616	\$24,105,792	642	\$13,875,455	-26	-4.0%	\$10,230,337	73.7%
San Juan	9	\$1,713,964	1	\$24,925	11	\$1,381,695	1	\$166,000	26	\$1,325,350	17	\$1,343,049	3	\$0	68	\$5,954,983	93	\$6,119,168	-25	-26.9%	-\$164,185	-2.7%
Skagit	25	\$1,329,982	10	\$1,058,963	32	\$1,956,918	7	\$902,795	99	\$3,830,700	31	\$780,566	5	\$0	209	\$9,859,924	236	\$18,655,617	-27	-11.4%	-\$8,795,693	-47.1%
Skamania	0	\$0	1	\$31,600	0	\$0	0	\$0	1	\$8,000	1	\$82,495	0	\$0	3	\$122,095	18	\$79,948	-15	-83.3%	\$42,148	52.7%
Snohomish	83	\$3,753,196	14	\$388,405	55	\$2,748,077	15	\$650,414	269	\$2,030,620	52	\$1,001,430	16	\$0	504	\$10,572,142	586	\$11,037,700	-82	-14.0%	-\$465,558	-4.2%
Thurston	34	\$929,752	11	\$224,951	16	\$353,526	2	\$224,309	132	\$422,454	29	\$550,971	11	\$0	235	\$2,705,964	248	\$4,662,378	-13	-5.2%	-\$1,956,414	-42.0%
Wahkiakum	0	\$0	0	\$0	0	\$0	0	\$0	3	\$11,550	8	\$26,051	1	\$0	12	\$37,601	10	\$106,786	2	20.0%	-\$69,185	-64.8%
Whatcom	25	\$1,190,370	7	\$1,211,313	21	\$1,245,252	2	\$24,000	103	\$798,588	28	\$998,690	8	\$0	194	\$5,468,213	253	\$9,078,923	-59	-23.3%	-\$3,610,710	-39.8%
<b>Western WA Total</b>	<b>543</b>	<b>\$45,096,548</b>	<b>181</b>	<b>\$9,346,279</b>	<b>395</b>	<b>\$25,129,430</b>	<b>92</b>	<b>\$15,282,158</b>	<b>1826</b>	<b>\$16,934,125</b>	<b>560</b>	<b>\$13,725,552</b>	<b>120</b>	<b>\$0</b>	<b>3717</b>	<b>\$125,514,093</b>	<b>4232</b>	<b>\$129,199,876</b>	<b>-515</b>	<b>-12.2%</b>	<b>-\$3,685,782</b>	<b>-2.9%</b>
Adams	1	\$16,100	0	\$0	0	\$0	1	\$15,619	3	\$3,500	3	\$22,790	0	\$0	8	\$58,009	9	\$35,101	-1	-11.1%	\$22,908	65.3%
Asotin	0	\$0	1	\$46,379	0	\$0	1	\$1	7	\$59,310	7	\$183,500	1	\$0	17	\$289,190	19	\$472,609	-2	-10.5%	-\$183,419	-38.8%
Benton	16	\$613,016	4	\$217,671	11	\$236,460	2	\$31,962	49	\$385,795	23	\$159,501	8	\$0	113	\$1,644,405	181	\$1,906,306	-68	-37.6%	-\$261,901	-13.7%
Chelan	11	\$599,631	2	\$159,601	6	\$98,120	2	\$119,000	28	\$184,300	8	\$52,650	0	\$0	57	\$1,213,302	84	\$1,123,621	-27	-32.1%	\$89,681	8.0%
Columbia	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	1	\$1,500	0	\$0	1	\$1,500	4	\$1,700	-3	-75.0%	-\$200	-11.8%
Douglas	6	\$244,045	1	\$47,111	2	\$93,500	1	\$44,500	21	\$52,250	8	\$130,850	1	\$0	40	\$612,256	54	\$497,580	-14	-25.9%	\$114,676	23.0%
Ferry	1	\$26,662	1	\$47,960	0	\$0	0	\$0	4	\$22,276	1	\$475	0	\$0	7	\$97,373	14	\$100,684	-7	-50.0%	-\$3,311	-3.3%
Franklin	6	\$146,479	3	\$133,206	9	\$149,495	3	\$50,000	30	\$142,570	6	\$22,970	0	\$0	57	\$644,720	63	\$934,211	-6	-9.5%	-\$289,491	-31.0%
Garfield	1	\$60,999	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	1	\$60,999	2	\$15,649	-1	-50.0%	\$45,350	no calc
Grant	11	\$296,222	1	\$38,350	8	\$181,638	4	\$58,734	49	\$254,672	10	\$200,815	5	\$0	88	\$1,030,431	124	\$1,262,544	-36	-29.0%	-\$232,113	-18.4%
Kittitas	2	\$194,400	1	\$114,000	2	\$26,545	1	\$21,000	9	\$41,520	6	\$75,800	1	\$0	22	\$473,265	32	\$448,194	-10	-31.3%	\$25,071	5.6%
Klickitat	1	\$2,300	1	\$10,500	2	\$50,000	0	\$0	6	\$58,921	6	\$15,900	0	\$0	16	\$137,621	15	\$141,299	1	6.7%	-\$3,678	-2.6%
Lincoln	3	\$99,415	2	\$50,240	0	\$0	0	\$0	8	\$62,400	3	\$25,530	0	\$0	16	\$237,585	31	\$275,517	-15	-48.4%	-\$37,932	-13.8%
Okanogan	2	\$69,289	2	\$101,849	1	\$650	1	\$4,000	17	\$49,450	1	\$1,000	4	\$0	28	\$226,238	30	\$201,269	-2	-6.7%	\$24,969	12.4%
Pend Oreille	0	\$0	2	\$52,844	0	\$0	0	\$0	8	\$21,000	4	\$54,110	0	\$0	14	\$127,954	15	\$156,102	-1	-6.7%	-\$28,148	-18.0%
Spokane	49	\$1,561,677	23	\$921,095	15	\$329,687	3	\$77,451	121	\$638,939	56	\$589,872	13	\$0	280	\$4,118,721	388	\$3,880,045	-108	-27.8%	\$238,676	6.2%
Stevens	8	\$265,302	1	\$30,423	0	\$0	0	\$0	24	\$397,750	10	\$152,418	5	\$0	48	\$845,893	81	\$1,056,064	-33	-40.7%	-\$210,171	-19.9%
Walla Walla	2	\$65,200	1	\$8,900	2	\$8,036	1	\$500	7	\$69,695	7	\$168,266	3	\$0	23	\$320,597	38	\$453,058	-15	-39.5%	-\$132,461	-29.2%
Whitman	4	\$78,805	1	\$20,498	1	\$9,000	0	\$0	2	\$1,600	6	\$27,200	0	\$0	14	\$137,103	18	\$191,037	-4	-22.2%	-\$53,934	-28.2%
Yakima	6	\$167,585	3	\$101,695	6	\$277,704	0	\$0	51	\$1,365,000	19	\$133,700	5	\$0	90	\$2,045,684	129	\$1,112,085	-39	-30.2%	\$933,599	84.0%
<b>Eastern WA Total</b>	<b>130</b>	<b>\$4,507,126</b>	<b>50</b>	<b>\$2,102,323</b>	<b>65</b>	<b>\$1,460,834</b>	<b>20</b>	<b>\$422,767</b>	<b>444</b>	<b>\$3,810,948</b>	<b>185</b>	<b>\$2,018,847</b>	<b>46</b>	<b>\$0</b>	<b>940</b>	<b>\$14,322,846</b>	<b>1331</b>	<b>\$14,264,675</b>	<b>-391</b>	<b>-29.4%</b>	<b>\$58,171</b>	<b>0.4%</b>
Out-of-State	1	\$746,087	0	\$0	7	\$530,300	1	\$53,700	14	\$212,200	14	\$170,701	5	\$0	42	\$1,712,988	46	\$1,599,103	-4	-8.7%	\$113,885	7.1%
Unknown	23	\$1,463,460	4	\$16,372	12	\$387,787	3	\$284,046	47	\$300,651	20	\$215,879	5	\$0	114	\$2,668,195	138	\$5,155,812	-24	-17.4%	-\$2,487,617	-48.2%
<b>State Total</b>	<b>696</b>	<b>\$51,067,135</b>	<b>235</b>	<b>\$11,464,974</b>	<b>472</b>	<b>\$26,978,052</b>	<b>115</b>	<b>\$15,988,972</b>	<b>2317</b>	<b>\$21,045,724</b>	<b>765</b>	<b>\$15,960,278</b>	<b>171</b>	<b>\$0</b>	<b>4,771</b>	<b>\$142,505,134</b>	<b>5,701</b>	<b>\$148,620,362</b>	<b>-930</b>	<b>-16.3%</b>	<b>-\$6,115,228</b>	<b>-4.1%</b>
<b>Grand Total</b>	<b>697</b>	<b>\$51,813,222</b>	<b>235</b>	<b>\$11,464,974</b>	<b>479</b>	<b>\$27,508,352</b>	<b>116</b>	<b>\$16,042,672</b>	<b>2331</b>	<b>\$21,257,924</b>	<b>779</b>	<b>\$16,130,979</b>	<b>176</b>	<b>\$0</b>	<b>4,813</b>	<b>\$144,218,122</b>	<b>5,747</b>	<b>\$150,219,465</b>	<b>-935</b>	<b>-16.3%</b>	<b>-\$6,001,343</b>	<b>-4.0%</b>

Source: Washington Department of Licensing and Washington Sea Grant Program