



Resident County of Purchaser and Source of Sales

1st Quarter 2019



County Name	2019												2018		2018 & 2019 Comparison							
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	1st Quarter Total	1st Quarter Total		1st Quarter Change					
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	% Change	\$	%Change		
Ciallam	7	\$587,984	0	\$0	5	\$170,500	1	\$21,000	49	\$157,295	19	\$269,285	4	\$0	85	\$1,206,064	82	\$1,131,650	3	3.7%	\$74,414	6.6%
Clark	19	\$874,870	53	\$2,471,169	12	\$289,985	1	\$355,000	131	\$1,922,544	103	\$1,193,311	6	\$0	325	\$7,106,879	398	\$6,946,197	-73	-18.3%	\$160,683	2.3%
Cowlitz	2	\$29,955	10	\$260,735	2	\$11,240	1	\$12,000	45	\$176,118	21	\$277,030	3	\$0	84	\$767,077	107	\$1,155,941	-23	-21.5%	-\$388,864	-33.6%
Grays Harbor	7	\$138,606	1	\$27,387	4	\$41,000	0	\$0	33	\$83,550	10	\$131,742	2	\$0	57	\$422,285	70	\$320,726	-13	-18.6%	\$101,559	31.7%
Island	10	\$466,835	4	\$88,025	13	\$401,083	0	\$0	77	\$339,110	11	\$38,690	2	\$0	117	\$1,333,743	109	\$1,281,570	8	7.3%	\$51,993	4.1%
Jefferson	6	\$306,522	2	\$160,137	7	\$510,000	1	\$73,000	40	\$552,325	13	\$391,429	1	\$0	70	\$1,993,413	62	\$1,630,977	8	12.9%	\$362,436	22.2%
King	188	\$18,761,280	30	\$1,440,793	125	\$10,887,586	44	\$9,464,607	358	\$2,798,041	109	\$6,201,927	24	\$0	878	\$49,554,234	1068	\$56,221,521	-190	-17.8%	-\$6,667,287	-11.9%
Kitsap	25	\$1,864,677	7	\$1,022,646	24	\$2,623,294	4	\$49,050	104	\$1,739,873	40	\$883,253	11	\$0	215	\$8,182,793	219	\$4,987,921	-4	-1.8%	\$3,194,872	64.1%
Lewis	7	\$161,619	4	\$124,945	3	\$135,500	3	\$27,965	32	\$97,300	14	\$126,171	6	\$0	69	\$673,500	82	\$350,403	-13	-15.9%	\$323,097	92.2%
Mason	9	\$195,266	5	\$103,972	14	\$103,991	1	\$32,000	46	\$150,900	12	\$82,370	2	\$0	89	\$668,499	117	\$1,147,022	-28	-23.9%	-\$478,523	-41.7%
Pacific	0	\$0	2	\$22,853	1	\$23,850	0	\$0	11	\$96,335	9	\$18,400	1	\$0	24	\$161,438	21	\$88,600	3	14.3%	\$72,838	82.2%
Pierce	111	\$12,861,246	24	\$909,964	59	\$2,424,814	12	\$3,454,877	315	\$3,234,831	70	\$2,013,531	20	\$0	611	\$24,899,263	645	\$16,930,385	-34	-5.3%	\$7,968,877	47.1%
San Juan	9	\$1,713,964	1	\$24,925	9	\$800,445	1	\$166,000	22	\$449,150	13	\$129,749	2	\$0	57	\$3,284,233	80	\$4,941,695	-23	-28.8%	-\$1,657,463	-33.5%
Skagit	22	\$923,703	8	\$166,963	17	\$1,229,718	4	\$417,295	94	\$1,288,626	30	\$625,866	6	\$0	181	\$4,652,171	181	\$5,110,496	0	0.0%	-\$458,325	-9.0%
Skamania	0	\$0	1	\$31,600	0	\$0	0	\$0	0	\$0	1	\$82,495	0	\$0	2	\$114,095	13	\$33,510	-11	-84.6%	\$80,585	240.5%
Snohomish	84	\$4,137,608	15	\$428,405	61	\$2,712,177	16	\$928,542	274	\$2,095,471	49	\$537,519	17	\$0	516	\$10,839,722	601	\$13,820,423	-85	-14.1%	-\$2,980,702	-21.6%
Thurston	33	\$926,952	9	\$767,180	16	\$353,526	2	\$224,309	128	\$412,804	29	\$376,834	11	\$0	228	\$3,061,605	241	\$4,604,191	-13	-5.4%	-\$1,542,586	-33.5%
Wahkiakum	0	\$0	0	\$0	0	\$0	0	\$0	3	\$11,550	8	\$26,051	1	\$0	12	\$37,601	10	\$106,786	2	20.0%	-\$69,185	-64.8%
Whatcom	23	\$1,185,770	3	\$20,282	17	\$915,502	2	\$24,000	101	\$1,369,457	24	\$196,690	7	\$0	177	\$3,711,701	236	\$7,327,672	-59	-25.0%	-\$3,615,972	-49.3%
<b>Western WA Total</b>	<b>562</b>	<b>\$45,136,856</b>	<b>179</b>	<b>\$8,071,980</b>	<b>389</b>	<b>\$23,634,211</b>	<b>93</b>	<b>\$15,249,645</b>	<b>1,863</b>	<b>\$16,975,280</b>	<b>585</b>	<b>\$13,602,342</b>	<b>126</b>	<b>\$0</b>	<b>3,797</b>	<b>\$122,670,315</b>	<b>4342</b>	<b>\$128,137,866</b>	<b>-545</b>	<b>-12.6%</b>	<b>-\$5,467,551</b>	<b>-4.3%</b>
Adams	1	\$11,810	0	\$0	0	\$0	1	\$15,619	6	\$14,100	5	\$43,240	0	\$0	13	\$84,769	13	\$56,351	0	0.0%	\$28,418	50.4%
Asotin	0	\$0	1	\$46,379	0	\$0	1	\$1	7	\$59,310	7	\$183,500	1	\$0	17	\$289,190	20	\$473,009	-3	-15.0%	-\$183,819	-38.9%
Benton	16	\$613,016	5	\$226,271	11	\$236,460	2	\$31,962	48	\$384,795	21	\$157,761	9	\$0	112	\$1,650,265	184	\$2,067,406	-72	-39.1%	-\$417,141	-20.2%
Chelan	10	\$458,631	2	\$159,601	6	\$98,120	2	\$119,000	26	\$145,800	6	\$51,500	0	\$0	52	\$1,032,652	82	\$1,778,339	-30	-36.6%	-\$745,687	-41.9%
Columbia	0	\$0	0	\$0	1	\$1,644	0	\$0	2	\$10,700	1	\$1,500	0	\$0	4	\$13,844	4	\$1,700	0	0.0%	\$12,144	714.4%
Douglas	6	\$244,045	1	\$47,111	3	\$369,500	1	\$44,500	18	\$57,050	7	\$47,850	1	\$0	37	\$810,056	48	\$483,332	-11	-22.9%	\$326,724	67.6%
Ferry	1	\$26,662	0	\$0	0	\$0	0	\$0	2	\$2,300	0	\$0	0	\$0	3	\$28,962	10	\$52,580	-7	-70.0%	-\$23,889	-45.2%
Franklin	7	\$162,579	3	\$133,206	9	\$149,495	3	\$50,000	30	\$142,570	7	\$23,370	0	\$0	59	\$661,220	64	\$936,211	-5	-7.8%	-\$274,991	-29.4%
Garfield	1	\$60,999	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	1	\$60,999	3	\$22,649	-2	-66.7%	\$38,350	169.3%
Grant	10	\$284,412	1	\$38,350	7	\$176,145	4	\$58,734	46	\$184,119	10	\$140,825	5	\$0	83	\$882,585	119	\$1,249,394	-36	-30.3%	-\$366,809	-29.4%
Kittitas	2	\$194,400	1	\$114,000	2	\$26,545	1	\$21,000	11	\$56,720	5	\$74,600	1	\$0	23	\$487,265	28	\$456,094	-5	-17.9%	\$31,171	6.8%
Klickitat	1	\$2,300	1	\$10,500	2	\$50,000	0	\$0	6	\$58,921	6	\$15,900	0	\$0	16	\$137,621	16	\$150,659	0	0.0%	-\$13,038	-8.7%
Lincoln	4	\$101,315	2	\$50,240	0	\$0	0	\$0	8	\$52,450	4	\$73,030	0	\$0	18	\$277,035	27	\$232,517	-9	-33.3%	\$44,518	19.1%
Okanogan	2	\$69,289	2	\$101,849	1	\$650	1	\$4,000	18	\$48,950	1	\$1,000	4	\$0	29	\$225,738	35	\$428,769	-6	-17.1%	-\$203,031	-47.4%
Pend Oreille	0	\$0	2	\$52,844	0	\$0	0	\$0	9	\$27,000	4	\$54,110	0	\$0	15	\$133,954	9	\$30,300	6	66.7%	\$103,654	342.1%
Spokane	47	\$1,289,840	24	\$969,055	16	\$331,187	3	\$77,451	125	\$944,739	58	\$597,537	16	\$0	289	\$4,209,809	405	\$4,443,840	-116	-28.6%	-\$234,030	-5.3%
Stevens	9	\$535,239	1	\$30,423	0	\$0	0	\$0	21	\$154,400	11	\$176,010	3	\$0	45	\$896,072	83	\$1,143,749	-38	-45.8%	-\$247,677	-21.7%
Walla Walla	2	\$65,200	1	\$8,900	1	\$6,392	1	\$500	7	\$69,695	8	\$168,466	3	\$0	23	\$319,153	37	\$451,058	-14	-37.8%	-\$131,905	-29.2%
Whitman	4	\$78,805	1	\$20,498	1	\$9,000	0	\$0	2	\$1,600	6	\$27,200	0	\$0	14	\$137,103	20	\$206,537	-6	-30.0%	-\$69,434	-33.6%
Yakima	6	\$167,585	3	\$101,695	6	\$277,704	0	\$0	51	\$1,365,000	19	\$134,130	5	\$0	90	\$2,046,114	136	\$3,064,700	-46	-33.8%	-\$1,018,586	-33.2%
<b>Eastern WA Total</b>	<b>129</b>	<b>\$4,366,126</b>	<b>51</b>	<b>\$2,110,923</b>	<b>66</b>	<b>\$1,732,841</b>	<b>20</b>	<b>\$422,767</b>	<b>443</b>	<b>\$3,780,219</b>	<b>186</b>	<b>\$1,971,529</b>	<b>48</b>	<b>\$0</b>	<b>943</b>	<b>\$14,384,406</b>	<b>1343</b>	<b>\$17,729,464</b>	<b>-400</b>	<b>-29.8%</b>	<b>-\$3,345,058</b>	<b>-18.9%</b>
<b>State Total</b>	<b>691</b>	<b>\$49,502,982</b>	<b>230</b>	<b>\$10,182,903</b>	<b>455</b>	<b>\$25,367,052</b>	<b>113</b>	<b>\$15,672,413</b>	<b>2,306</b>	<b>\$20,755,499</b>	<b>771</b>	<b>\$15,573,871</b>	<b>174</b>	<b>\$0</b>	<b>4,740</b>	<b>\$137,054,720</b>	<b>5685</b>	<b>\$145,867,329</b>	<b>-945</b>	<b>-16.6%</b>	<b>-\$8,812,609</b>	<b>-6.0%</b>
<b>Out-of-State</b>	<b>6</b>	<b>\$2,310,239</b>	<b>5</b>	<b>\$1,282,071</b>	<b>24</b>	<b>\$2,141,300</b>	<b>3</b>	<b>\$370,259</b>	<b>25</b>	<b>\$502,425</b>	<b>8</b>	<b>\$557,107</b>	<b>2</b>	<b>\$0</b>	<b>73</b>	<b>\$7,163,401</b>	<b>62</b>	<b>\$4,352,136</b>	<b>11</b>	<b>17.7%</b>	<b>\$2,811,266</b>	<b>64.6%</b>
<b>Grand Total</b>	<b>697</b>	<b>\$51,813,222</b>	<b>235</b>	<b>\$11,464,974</b>	<b>479</b>	<b>\$27,508,352</b>	<b>116</b>	<b>\$16,042,672</b>	<b>2,331</b>	<b>\$21,257,924</b>	<b>779</b>	<b>\$16,130,979</b>	<b>176</b>	<b>\$0</b>	<b>4,813</b>	<b>\$144,218,122</b>	<b>5747</b>	<b>\$150,219,465</b>	<b>-934</b>	<b>-16.3%</b>	<b>-\$6,001,343</b>	<b>-4.0%</b>

Source: Washington Department of Licensing and Washington Sea Grant Program