



Moorage County of Purchaser and Source of Sales



2nd Quarter 2019

County Name	2019														2018		2018 & 2019 Comparison					
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	3rd Quarter Total		2nd Quarter Total		2nd Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	% Change	\$	% Change
Clallam	10	\$205,697	8	\$84,491	8	\$360,795	3	\$742,150	139	\$622,205	38	\$365,647	5	\$0	211	\$2,380,984	216	\$2,955,739	-5	-2.3%	-\$574,755	-19.4%
Clark	71	\$1,511,436	64	\$2,871,308	18	\$299,257	4	\$66,820	318	\$1,678,550	254	\$1,838,343	34	\$0	763	\$8,265,714	788	\$9,810,691	-25	-3.2%	-\$1,544,978	-15.7%
Cowlitz	12	\$220,232	19	\$888,252	6	\$62,295	0	\$0	145	\$746,938	95	\$530,079	3	\$0	280	\$1,927,797	288	\$1,927,726	-8	-2.8%	\$520,070	27.0%
Grays Harbor	21	\$237,332	6	\$111,401	9	\$202,149	2	\$6,229	105	\$248,565	30	\$189,966	16	\$0	189	\$995,642	153	\$984,344	36	23.5%	\$11,297	1.1%
Island	26	\$1,683,602	10	\$222,280	28	\$929,384	5	\$57,517	200	\$900,387	43	\$567,366	16	\$0	328	\$4,360,536	346	\$4,484,876	-18	-5.2%	-\$124,339	-2.8%
Jefferson	11	\$1,103,105	6	\$15,617	19	\$881,995	2	\$29,500	100	\$627,400	26	\$1,346,232	7	\$0	171	\$4,003,849	143	\$1,582,487	28	19.6%	\$2,421,362	153.0%
King	490	\$36,053,575	73	\$3,172,956	240	\$19,460,333	47	\$5,056,234	964	\$6,884,265	245	\$7,789,965	60	\$0	2,119	\$78,417,328	2,183	\$84,798,038	-64	-2.9%	-\$6,380,710	-7.5%
Kitsap	79	\$4,984,375	16	\$322,478	63	\$4,288,058	11	\$1,723,897	412	\$2,347,535	73	\$1,642,858	30	\$0	684	\$15,309,201	667	\$12,163,603	17	2.5%	\$3,145,598	25.9%
Lewis	6	\$118,463	7	\$309,388	9	\$98,575	1	\$2,250	91	\$229,637	23	\$160,510	13	\$0	150	\$918,823	175	\$1,281,845	-25	-14.3%	-\$363,022	-28.3%
Mason	42	\$1,239,588	11	\$306,577	18	\$127,272	1	\$1,334	191	\$907,303	49	\$367,637	17	\$0	329	\$2,949,711	296	\$2,471,853	33	11.1%	\$477,857	19.3%
Pacific	3	\$235,379	1	\$21,743	1	\$12,500	0	\$0	22	\$21,181	11	\$143,796	4	\$0	42	\$434,599	56	\$235,388	-14	-25.0%	\$199,211	84.6%
Pierce	317	\$11,513,087	48	\$1,434,484	164	\$6,787,096	36	\$2,675,414	927	\$4,534,654	204	\$3,301,067	67	\$0	1,763	\$30,245,803	1,714	\$30,414,001	49	2.9%	-\$168,198	-0.6%
San Juan	22	\$2,354,892	15	\$8,286,902	15	\$1,487,900	3	\$802,409	84	\$440,546	26	\$1,651,710	4	\$0	169	\$15,024,359	179	\$12,188,219	-10	-5.6%	\$2,836,140	23.3%
Skagit	58	\$5,012,236	19	\$488,992	59	\$7,134,757	12	\$1,334,201	242	\$2,255,778	64	\$5,301,441	12	\$0	466	\$21,527,405	489	\$18,226,019	-23	-4.7%	\$3,301,386	18.1%
Skamania	1	\$32,500	3	\$62,919	0	\$0	0	\$0	14	\$53,967	10	\$7,925	2	\$0	30	\$157,311	38	\$195,736	-8	-21.1%	-\$38,425	-19.6%
Snohomish	193	\$7,496,557	41	\$1,043,497	132	\$4,179,258	25	\$1,147,963	847	\$4,646,970	164	\$1,562,547	58	\$0	1,460	\$20,076,792	1,525	\$20,390,617	-65	-4.3%	-\$313,824	-1.5%
Thurston	106	\$3,053,896	16	\$384,003	40	\$897,669	6	\$34,488	337	\$1,460,534	77	\$779,236	26	\$0	608	\$6,609,825	628	\$6,886,984	-20	-3.2%	-\$277,159	-4.0%
Wahkiakum	1	\$8,500	2	\$22,089	0	\$0	0	\$0	10	\$26,100	6	\$92,200	2	\$0	21	\$148,889	25	\$119,249	-4	-16.0%	\$29,640	24.9%
Whatcom	60	\$2,956,114	17	\$2,484,611	41	\$2,326,917	8	\$545,989	344	\$2,966,360	92	\$2,952,312	22	\$0	584	\$14,232,302	532	\$10,397,485	52	9.8%	\$3,834,817	36.9%
Western WA Total	1529	\$80,020,565	382	\$22,533,987	870	\$49,536,209	166	\$14,226,395	5492	\$31,598,874	1530	\$30,590,838	398	\$0	10367	\$228,506,870	10441	\$221,514,900	-74	-0.7%	\$6,991,969	3.2%
Adams	2	\$73,183	0	\$0	1	\$3,900	0	\$0	33	\$85,075	4	\$4,650	1	\$0	41	\$166,808	35	\$208,067	6	17.1%	-\$41,259	-19.8%
Asotin	5	\$103,488	4	\$85,774	0	\$0	0	\$0	34	\$172,260	34	\$288,854	3	\$0	80	\$650,376	65	\$675,911	15	23.1%	-\$25,535	-3.8%
Benton	49	\$1,851,997	14	\$456,122	28	\$531,605	4	\$77,883	253	\$978,685	82	\$459,117	19	\$0	449	\$4,355,408	424	\$5,257,150	25	5.9%	-\$901,741	-17.2%
Chelan	83	\$2,554,115	6	\$238,141	19	\$396,724	2	\$110,165	133	\$783,090	34	\$298,300	8	\$0	285	\$4,380,535	293	\$4,283,934	-8	-2.7%	\$96,601	2.3%
Columbia	0	\$0	0	\$0	0	\$0	0	\$0	6	\$23,340	4	\$131,050	0	\$0	10	\$154,390	12	\$31,330	-2	-16.7%	\$123,060	392.8%
Douglas	18	\$587,363	7	\$528,246	10	\$96,144	3	\$85,535	64	\$232,590	17	\$124,435	5	\$0	124	\$1,654,313	140	\$1,468,803	-16	-11.4%	\$185,510	12.6%
Ferry	4	\$71,680	0	\$0	0	\$0	0	\$0	13	\$84,000	5	\$42,342	0	\$0	22	\$198,022	40	\$195,125	-18	-45.0%	\$2,897	1.5%
Franklin	21	\$610,936	7	\$170,467	22	\$502,007	4	\$93,600	104	\$388,450	30	\$121,720	3	\$0	191	\$1,887,180	211	\$2,045,175	-20	-9.5%	-\$157,995	-7.7%
Garfield	0	\$0	0	\$0	0	\$0	0	\$0	5	\$13,600	0	\$0	1	\$0	6	\$13,600	8	\$101,737	-2	no calc	-\$88,137	no calc
Grant	48	\$1,606,546	18	\$716,884	16	\$318,229	4	\$39,398	214	\$860,756	56	\$596,989	9	\$0	365	\$4,138,803	371	\$3,445,132	-6	-1.6%	\$693,671	20.1%
Kittitas	12	\$687,401	7	\$180,342	7	\$81,848	2	\$68,500	48	\$209,851	16	\$106,215	11	\$0	103	\$1,334,157	117	\$1,135,841	-14	-12.0%	\$198,316	17.5%
Klickitat	1	\$7,237	2	\$46,740	2	\$29,000	0	\$0	21	\$32,795	29	\$147,505	6	\$0	61	\$263,277	53	\$385,619	8	15.1%	-\$122,342	-31.7%
Lincoln	5	\$88,185	8	\$285,056	0	\$0	2	\$26,394	44	\$197,080	9	\$63,675	2	\$0	70	\$660,390	72	\$1,642,260	-2	-2.8%	-\$981,870	-59.8%
Okanogan	4	\$148,588	1	\$29,500	5	\$63,600	0	\$0	72	\$197,826	22	\$112,410	4	\$0	108	\$551,924	115	\$988,761	-7	-6.1%	-\$436,837	-44.2%
Pend Oreille	9	\$148,918	15	\$572,763	0	\$0	3	\$17,770	51	\$242,820	33	\$177,435	7	\$0	118	\$1,159,705	127	\$1,350,316	-9	-7.1%	-\$190,610	-14.1%
Spokane	127	\$2,567,492	76	\$3,437,048	35	\$594,490	13	\$232,968	605	\$2,578,109	353	\$2,003,643	45	\$0	1,254	\$11,413,750	1,342	\$12,199,985	-88	-6.6%	-\$786,235	-6.4%
Stevens	19	\$285,583	16	\$840,137	3	\$27,895	5	\$115,065	143	\$392,910	63	\$531,285	9	\$0	258	\$2,192,874	281	\$2,201,578	-23	-8.2%	-\$8,704	-0.4%
Walla Walla	6	\$394,227	4	\$104,426	3	\$34,013	0	\$0	72	\$336,715	14	\$505,357	2	\$0	101	\$1,374,738	108	\$821,070	-7	-6.5%	\$553,667	67.4%
Whitman	3	\$96,642	3	\$59,974	1	\$6,975	0	\$0	27	\$82,149	15	\$137,042	4	\$0	53	\$382,782	73	\$526,235	-20	-27.4%	-\$143,453	-27.3%
Yakima	42	\$1,324,207	8	\$372,670	14	\$234,129	6	\$79,990	232	\$786,655	46	\$180,477	11	\$0	359	\$2,978,128	342	\$3,033,277	17	5.0%	-\$55,149	-1.8%
Eastern WA Total	458	\$13,207,788	196	\$8,124,289	166	\$2,920,559	48	\$947,269	2174	\$8,678,756	866	\$6,032,500	150	\$4,058	\$39,911,160	4,229	\$41,997,306	-171	-4.0%	-\$2,086,146	-5.0%	
Unknown	48	\$2,502,192	15	\$395,255	27	\$816,249	5	\$457,072	192	\$839,121	41	\$466,935	26	\$0	354	\$5,476,824	358	\$7,269,753	-4	-1.1%	-\$1,792,929	-24.7%
State Total	2,035	\$95,730,545	593	\$31,053,531	1,063	\$53,273,017	219	\$15,630,736	7858	\$41,116,752	2437	\$37,090,273	574	\$0	14,779	\$273,894,853	15,028	\$270,781,959	-249	-1.7%	\$3,112,894	1.1%
Out-of-State	9	\$2,439,473	3	\$132,094	19	\$1,492,400	2	\$312,000	29	\$1,682,587	35	\$535,279	4	\$0	101	\$6,594,283	178	\$5,220,561	-77	-43.3%	\$1,373,721	26.3%
Grand Total	2,044	\$98,170,017	596	\$31,185,625	1082	\$54,765,417	221	\$15,942,736	7887	\$42,799,339	2472	\$37,626,002	578	\$0	14,880	\$280,489,136	15,206	\$276,002,520	-326	-2.1%	\$4,486,615	1.6%

Source: Washington Department of Licensing and Washington Sea Grant Program