





## 2nd Quarter 2019

	2019													2018		2018 & 2019 Comparison						
	New Dealer		New Import		Used Dealer		Used Dealer Import				Used Import					uarter Total	2nd Quarter Total		2nd Quarter Chang		ě.	-
County Name	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$			Units	\$	Units	\$	Units	% Change	\$	%Change
Clallam	11	\$330,972	8	\$84,491	7	\$343,795	1	\$577,150	136	\$639,181	37	\$346,097	5	\$0	205	\$2,321,685	207	\$3,074,484	-2	-1.0%	-\$752,799	-24.5%
Clark	72	\$1,596,198	68	\$3,123,272	19	\$449,257	4	\$66,820	345	\$2,132,245	278	\$2,031,718	37	\$0	823	\$9,399,510	839	\$10,685,328	-16	-1.9%	-\$1,285,818	-12.0%
Cowlitz	11	\$135,470	16	\$732,701	6	\$62,295	0	\$0	122	\$692,338	79	\$427,269	1	\$0	235	\$2,050,074	259	\$1,632,153	-24	-9.3%	\$417,921	25.6%
Grays Harbor	21	\$237,332	6	\$111,401	9	\$231,049	2	\$6,229	105	\$221,575	31	\$120,716	16	\$0	190	\$928,302	157	\$891,534	33	21.0%	\$36,767	4.1%
Island	25	\$1,510,252	10	\$222,280	30	\$1,077,384	4	\$51,527	176	\$752,627	39	\$395,409	14	\$0	298	\$4,009,479	326	\$5,388,513	-28	-8.6%	-\$1,379,033	-25.6%
Jefferson	9	\$844,342	6	\$15,617	17	\$781,995	0	\$0	94	\$442,224	26	\$1,113,692	7	\$0	159	\$3,197,870	142	\$1,849,929	17	12.0%	\$1,347,941	72.9%
King	556	\$41,605,924	103	\$10,062,313	288	\$23,247,313	53	\$5,527,065	1248	\$10,638,520	319	\$10,236,186	86	\$0	2,653	\$101,317,321	2,698	\$97,141,756	-45	-1.7%	\$4,175,565	4.3%
Kitsap	79	\$4,984,375	15	\$274,383	57	\$3,626,558	10	\$1,713,897	397	\$2,138,035	70	\$1,805,398	28	\$0	656	\$14,542,646	641	\$10,519,695	15	2.3%	\$4,022,951	38.2%
Lewis	6	\$118,463	6	\$261,379	11	\$201,575	1	\$2,250	90	\$247,087	31	\$197,335	12	\$0	157	\$1,028,089	177	\$1,223,596	-20	-11.3%	-\$195,507	-16.0%
Mason	41	\$1,236,993	8	\$132,029	20	\$205,272	4	\$170,834	174	\$811,742	44	\$316,822	18	\$0	309	\$2,873,692	274	\$2,262,927	35	12.8%	\$610,764	27.0%
Pacific	2	\$64,484	1	\$21,743	1	\$12,500	0	\$0	25	\$25,131	10	\$143,496	5	\$0	44	\$267,354	56	\$322,788	-12	-21.4%	-\$55,434	-17.2%
Pierce	315	\$11,505,298	49	\$2,305,969	157	\$6,063,846	35	\$2,461,895	943	\$4,727,897	203	\$3,280,757	69	\$0	1,771	\$30,345,664	1,697	\$29,441,932	74	4.4%	\$903,731	3.1%
San Juan	17	\$1,585,670	8	\$747,996	16	\$1,507,800	2	\$863,300	75	\$296,095	18	\$261,200	4	\$0	140	\$5,262,060	143	\$6,091,121	-3	-2.1%	-\$829,060	-13.6%
Skagit	58	\$5,095,057	17	\$479,951	44	\$3,834,357	9	\$882,896	234	\$1,381,428	44	\$512,681	10	\$0	416	\$12,186,369	431	\$9,405,982	-15	-3.5%	\$2,780,387	29.6%
Skamania	1	\$32,500	4	\$79,515	0	\$0	0	\$0	8	\$30,817	4	\$1,675	1	\$0	18	\$144,507	28	\$167,119	-10	-35.7%	-\$22,612	-13.5%
Snohomish	189	\$7,183,459	42	\$1,835,228	130	\$4,618,411	24	\$1,095,963	847	\$4,151,835	178	\$5,366,779	60	\$0	1,470	\$24,251,676	1,557	\$27,599,883	-87	-5.6%	-\$3,348,207	-12.1%
Thurston	107	\$3,224,791	17	\$553,898	43	\$831,369	5	\$31,988	335	\$1,458,905	78	\$797,649	26	\$0	611	\$6,898,599	638	\$6,865,534	-27	-4.2%	\$33,065	0.5%
Wahkiakum	1	\$8,500	2	\$22,089	0	\$0	0	\$0	10	\$26,100	5	\$2,200	1	\$0	19	\$58,889	22	\$118,399	-3	-13.6%	-\$59,510	-50.3%
Whatcom	56	\$2,821,015	14	\$1,633,239	37	\$1,881,417	6	\$493,994	336	\$2,593,310	84	\$2,748,927	22	\$0	555	\$12,171,901	504	\$8,838,471	51	10.1%	\$3,333,430	37.7%
Western WA Total	1,577	\$84,121,095	400	\$22,699,494	892	\$48,976,193	160	\$13,945,808	5,700	\$33,407,091	1,578	\$30,106,006	422	\$0	10,729	\$233,255,687	10,796	\$223,521,144	-67	-0.6%	\$9,734,542	4.4%
Adams	4	\$127,732	0	\$0	1	\$3,900	1	\$47,489	33	\$93,075	9	\$23,650	2	\$0	50	\$295,846	45	\$327,985	5	11.1%	-\$32,139	-9.8%
Asotin	5	\$103,488	2	\$69,374	0	\$0	0	\$0	34	\$172,260	34	\$288,854	3	\$0	78	\$633,976	68	\$691,861	10	14.7%	-\$57,885	-8.4%
Benton	49	\$1,851,997	15	\$497,809	29	\$548,105	4	\$77,883	252	\$980,535	82	\$484,117	19	\$0	450	\$4,440,446	425	\$5,223,676	25	5.9%	-\$783,230	-15.0%
Chelan	80	\$2,144,545	7	\$332,141	20	\$408,724	2	\$110,165	120	\$582,390	32	\$261,850	9	\$0	270	\$3,839,815	283	\$3,913,211	-13	-4.6%	-\$73,395	-1.9%
Columbia	0	\$0	0	\$0	0	\$0	0	\$0	9	\$36,440	4	\$131,050	0	\$0	13	\$167,490	10	\$31,230	3	30.0%	\$136,260	436.3%
Douglas	16	\$779,278	5	\$334,246	10	\$231,644	2	\$78,536	63	\$370,540	18	\$137,007	5	\$0	119	\$1,931,251	132	\$1,424,709	-13	-9.8%	\$506,542	35.6%
Ferry	4	\$71,680	0	\$0	0	\$0	0	\$0	7	\$24,850	3	\$35,142	1	\$0	15	\$131,672	34	\$181,755	-19	-55.9%	-\$50,083	-27.6%
Franklin	21	\$610,936	6	\$128,780	22	\$502,007	3	\$46,111	104	\$386,850	30	\$106,720	3	\$0	189	\$1,781,403	209	\$1,981,423	-20	-9.6%	-\$200,020	-10.1%
Garfield	0	\$0	0	\$0	0	\$0	0	\$0	5	\$13,600	0	\$0	1	\$0	6	\$13,600	9	\$101,737	-3	-33.3%	-\$88,137	-86.6%
Grant	47	\$1,578,183	18	\$698,389	15	\$280,229	5	\$46,397	208	\$740,456	46	\$318,480	9	\$0	348	\$3,662,135	369	\$3,365,488	-21	-5.7%	\$296,646	8.8%
Kittitas	12	\$687,401	6	\$112,442	8	\$126,848	2	\$68,500	45	\$187,251	16	\$103,865	11	\$0	100	\$1,286,307	117	\$1,057,335	-17	-14.5%	\$228,972	21.7%
Klickitat	1	\$7,237	2	\$46,740	2	\$29,000	0	\$0	21	\$32,795	29	\$147,505	6	\$0	61	\$263,277	54	\$386,319	7	13.0%	-\$123,042	-31.8%
Lincoln	5	\$88,185	7	\$250,840	1	\$125,500	2	\$5,895	48	\$217,731	9	\$108,676	1	\$0	73	\$796,827	64	\$1,472,191	9	14.1%	-\$675,363	-45.9%
Okanogan	5	\$186,588	0	\$0	6	\$275,600	1	\$10,000	70	\$190,526	19	\$102,410	4	\$0	105	\$765,124	116	\$880,533	-11	-9.5%	-\$115,409	-13.1%
Pend Oreille	7	\$125,796	11	\$457,615	0	\$0	2	\$13,775	47	\$219,920	26	\$119,225	6	\$0	99	\$936,331	101	\$848,778	-2	-2.0%	\$87,553	10.3%
Spokane	122	\$2,436,966	79	\$3,363,722	32	\$590,290	14	\$236,963	609	\$2,679,709	363	\$2,026,421	49	\$0	1,268	\$11,334,070	1,383	\$13,061,575	-115	-8.3%	-\$1,727,505	-13.2%
Stevens	24	\$371,232	19	\$1,114,224	6	\$32,095	6	\$138,064	151	\$491,700	67	\$563,119	8	\$0	281	\$2,710,434	310	\$2,655,486	-29	-9.4%	\$54,948	2.1%
Walla Walla	6	\$394,227	4	\$104,426	3	\$34,013	0	\$0	70	\$331,465	14	\$505,357	2	\$0	99	\$1,369,488	111	\$958,970	-12	-10.8%	\$410,517	42.8%
Whitman	3	\$96,642	3	\$59,974	1	\$6,975	0	\$0	27	\$59,649	16	\$140,542	4	\$0	54	\$363,782	77	\$545,624	-23	-29.9%	-\$181,842	-33.3%
Yakima	42	\$1,324,207	8	\$372,670	14	\$234,129	6	\$79,990	228	\$784,455	48	\$202,177	11	\$0	357	\$2,997,628	359	\$4,278,766	-2	-0.6%	-\$1,281,138	-29.9%
Eastern WA Total	453	\$12,986,320	192	\$7,943,393	170	\$3,429,059	50	\$959,769	2,151	\$8,596,197	865	\$5,806,166	154	\$0	4,035	\$39,720,904	4,276	\$43,388,653	-241	-5.6%	-\$3,667,749	-8.5%
State Total	2,030	\$97,107,415	592	\$30,642,887	1,062	\$52,405,252	210	\$14,905,577	7,851	\$42,003,289	2,443	\$35,912,172	576	\$0	14,764	\$272,976,591	15,072	\$266,909,797	-308	-2.0%	\$6,066,793	2.3%
Out-of-State	14	\$1,062,603	4	\$542,738	20	\$2,360,165	11	\$1,037,159	36	\$796,050	29	\$1,713,831	2	\$0	116	\$7,512,545	134	\$5,220,561	-18	-13.4%	\$2,291,984	43.9%
Grand Total	2.044	\$98.170.017	596	\$31,185,625	1 092	\$54 765 417	221	\$15,942,736	7 997	\$42 700 330	2 472	\$27 626 002	570	¢n	14 000	\$280,489,136	15 206	\$272,130,358	-326	-2.1%	\$8,358,777	3.1%

Source: Washington Department of Licensing and Washington Sea Grant Program