



**Boat Sales Activity
Washington State
3rd Quarter - 2019**



Source of Sales	2019								2018		2018 & 2019 Comparison			
	July		August		September		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	741	\$34,792,851	561	\$23,964,726	257	\$14,298,217	1,559	\$73,055,794	1,731	\$75,356,421	-172	-9.9%	-\$2,300,627	-3.1%
New Import *	226	\$9,824,450	164	\$5,522,954	87	\$3,249,330	477	\$18,596,734	549	\$19,238,793	-72	-13.1%	-\$642,059	-3.3%
Used Dealer	426	\$15,549,095	407	\$16,998,734	276	\$13,495,306	1,109	\$46,043,135	1,056	\$45,031,181	53	5.0%	\$1,011,954	2.2%
Used Dealer Import	85	\$6,598,460	48	\$2,030,062	37	\$3,447,782	170	\$12,076,304	188	\$11,132,049	-18	-9.6%	\$944,255	8.5%
Used Private	3,638	\$23,929,351	2,737	\$12,578,590	1,562	\$9,296,121	7,937	\$45,804,062	8,073	\$45,666,509	-136	-1.7%	\$137,553	0.3%
Used Import **	1,108	\$10,797,669	833	\$11,974,961	462	\$9,232,712	2,403	\$32,005,341	2,433	\$31,932,160	-30	-1.2%	\$73,182	0.2%
In-Migrant ***	302	\$0	222	\$0	106	\$0	630	\$0	671	\$0	-41	-6.1%		no calc
Total	6,526	\$101,491,877	4,972	\$73,070,025	2,787	\$53,019,468	14,285	\$227,581,370	14,701	\$228,357,113	-416	-2.8%	-\$775,743	-0.3%

* Current WA resident registers a new boat from an out of state dealer.

** Current WA resident registers used boat purchased from out of state.

*** New WA resident registers boat brought into the State

Source: Washington Department of Licensing and Washington Sea Grant Program