



Moorage County of Purchaser and Source of Sales



3rd Quarter 2019

County Name	2019														2018		2018 & 2019 Comparison					
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	3rd Quarter Total		3rd Quarter Total		3rd Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	% Change	\$	%Change	
Clallam	9	\$286,153	4	\$58,348	13	\$911,179	4	\$230,500	144	\$542,625	43	\$677,016	13	\$0	230	\$2,705,821	230	\$2,604,802	0	0.0%	\$101,019	3.9%
Clark	42	\$769,508	80	\$3,116,846	16	\$682,015	4	\$53,364	333	\$1,551,001	291	\$2,409,655	38	\$0	804	\$8,582,390	855	\$7,671,199	-51	-6.0%	\$911,191	11.9%
Cowlitz	15	\$286,495	24	\$872,017	9	\$164,325	2	\$64,650	157	\$376,576	95	\$372,653	10	\$0	312	\$2,136,716	292	\$2,100,431	-20	6.8%	\$36,285	1.7%
Grays Harbor	19	\$292,116	2	\$60,995	10	\$347,596	1	\$300	114	\$363,482	23	\$474,030	10	\$0	179	\$1,538,519	156	\$860,956	23	14.7%	\$677,562	78.7%
Island	36	\$1,909,745	8	\$172,684	26	\$422,341	5	\$12,500	215	\$920,375	61	\$975,796	28	\$0	379	\$4,413,442	376	\$3,722,594	3	0.8%	\$690,848	18.6%
Jefferson	15	\$1,182,351	4	\$749,499	10	\$699,140	3	\$642,025	92	\$667,817	30	\$372,138	9	\$0	163	\$4,312,970	151	\$3,230,853	12	7.9%	\$1,082,117	33.5%
King	290	\$19,127,934	77	\$3,076,685	194	\$11,867,288	33	\$4,300,805	981	\$8,651,332	204	\$5,232,996	59	\$0	1,838	\$52,257,040	1,947	\$55,186,296	-109	-5.6%	-\$2,929,255	-5.3%
Kitsap	62	\$4,576,053	26	\$1,855,134	67	\$2,949,308	11	\$855,407	411	\$2,006,424	100	\$4,640,404	34	\$0	711	\$16,882,730	737	\$15,051,141	-26	-3.5%	\$1,831,588	12.2%
Lewis	11	\$251,119	6	\$177,440	13	\$57,179	4	\$5,200	103	\$322,026	36	\$74,030	12	\$0	185	\$886,993	189	\$992,597	-4	-2.1%	-\$105,604	-10.6%
Mason	46	\$1,633,809	4	\$125,257	29	\$490,706	1	\$300	179	\$943,704	35	\$110,014	15	\$0	309	\$3,303,789	331	\$9,933,094	-22	-6.6%	-\$6,629,305	-66.7%
Pacific	7	\$193,793	3	\$137,570	1	\$14,000	0	\$0	38	\$582,275	20	\$104,182	7	\$0	76	\$1,031,820	61	\$252,528	15	24.6%	\$779,292	308.6%
Pierce	254	\$8,714,766	39	\$1,491,698	172	\$7,571,001	16	\$1,179,978	902	\$3,922,340	173	\$1,782,189	61	\$0	1,617	\$24,661,972	1,657	\$24,000,805	-40	-2.4%	\$661,166	2.8%
San Juan	14	\$1,973,016	7	\$176,782	11	\$936,400	2	\$245,500	77	\$5,495,704	21	\$2,010,470	8	\$0	140	\$10,837,871	195	\$11,751,503	-55	-28.2%	-\$913,632	-7.8%
Skagit	36	\$4,928,942	14	\$328,168	72	\$5,873,027	3	\$2,004,456	259	\$2,597,022	63	\$1,673,939	15	\$0	462	\$17,405,553	523	\$16,688,670	-61	-11.7%	\$716,884	4.3%
Skamania	0	\$0	3	\$35,294	0	\$0	1	\$2,000	16	\$19,500	15	\$8,768	10	\$0	45	\$65,562	31	\$112,125	14	45.2%	-\$46,563	-41.5%
Stromish	173	\$7,448,116	23	\$668,980	138	\$4,524,362	12	\$703,009	864	\$3,647,647	180	\$1,738,829	53	\$0	1,443	\$18,730,942	1,506	\$15,505,758	-63	-4.2%	\$3,225,184	20.8%
Thurston	67	\$1,775,866	12	\$293,743	38	\$861,158	6	\$222,500	348	\$1,610,784	81	\$495,319	27	\$0	579	\$5,259,370	695	\$7,214,617	-116	-16.7%	-\$1,955,247	-27.1%
Wahkiakum	2	\$13,398	0	\$0	1	\$29,205	0	\$0	7	\$70,100	9	\$19,021	4	\$0	23	\$131,724	34	\$360,363	-11	-32.4%	-\$228,639	-63.4%
Whatcom	51	\$3,577,240	21	\$840,991	56	\$2,347,798	7	\$155,100	296	\$1,679,083	81	\$1,268,528	27	\$0	539	\$9,868,740	513	\$10,601,864	26	5.1%	-\$733,125	-6.9%
Western WA Total	1149	\$58,940,419	357	\$14,238,132	876	\$40,748,027	115	\$10,677,594	5536	\$35,969,816	1561	\$24,439,977	440	\$0	10034	\$185,013,965	10,479	\$187,842,197	-445	-4.2%	-\$2,828,232	-1.5%
Adams	3	\$49,804	1	\$44,988	0	\$0	2	\$59,400	20	\$34,050	6	\$85,958	1	\$0	33	\$274,200	32	\$122,353	1	3.1%	\$151,848	124.1%
Asotin	2	\$30,044	8	\$107,278	1	\$4,000	2	\$40,099	34	\$219,250	29	\$248,000	1	\$0	77	\$648,671	54	\$439,487	23	42.6%	\$209,184	47.6%
Benton	54	\$1,935,267	5	\$116,563	27	\$524,867	4	\$85,200	243	\$963,171	78	\$429,438	16	\$0	427	\$4,054,506	414	\$3,887,275	13	3.1%	\$167,231	4.3%
Chelan	39	\$1,843,802	7	\$300,558	24	\$412,022	3	\$128,300	139	\$537,985	24	\$221,243	11	\$0	247	\$3,443,910	251	\$2,867,378	-4	-1.6%	\$576,532	20.1%
Columbia	1	\$28,000	0	\$0	2	\$13,500	0	\$0	5	\$18,200	1	\$500	0	\$0	9	\$60,200	13	\$106,449	-4	-30.8%	-\$46,249	-43.4%
Douglas	18	\$457,559	2	\$69,020	11	\$194,837	3	\$54,418	66	\$379,581	10	\$31,500	4	\$0	114	\$1,186,916	130	\$1,104,901	-16	-12.3%	\$82,015	7.4%
Ferry	5	\$80,667	0	\$0	1	\$12,500	0	\$0	16	\$63,325	5	\$31,802	2	\$0	29	\$188,294	31	\$226,945	-2	-6.5%	-\$38,651	-17.0%
Franklin	20	\$974,669	5	\$62,340	13	\$172,140	6	\$85,590	110	\$529,471	26	\$173,948	6	\$0	186	\$1,998,158	185	\$1,720,834	1	0.5%	\$277,324	16.1%
Garfield	0	\$0	0	\$0	0	\$0	0	\$0	3	\$3,000	4	\$2,150	1	\$0	8	\$5,150	8	\$31,965	0	no calc	no calc	
Grant	35	\$944,969	9	\$451,731	11	\$196,586	3	\$74,900	191	\$704,003	42	\$236,407	8	\$0	299	\$2,608,596	278	\$2,938,157	21	7.6%	-\$329,561	-11.2%
Kittitas	11	\$443,815	8	\$99,082	8	\$204,921	1	\$27,995	68	\$390,800	22	\$156,059	4	\$0	122	\$1,322,672	100	\$964,908	22	22.0%	\$357,764	37.1%
Klickitat	1	\$26,000	5	\$172,964	0	\$0	0	\$0	28	\$58,323	29	\$166,305	4	\$0	67	\$423,592	31	\$276,302	36	116.1%	\$147,290	53.3%
Lincoln	7	\$195,429	1	\$43,192	5	\$111,035	0	\$0	31	\$422,700	10	\$44,000	5	\$0	59	\$816,356	59	\$445,340	0	0.0%	\$371,017	83.3%
Okanogan	10	\$283,580	2	\$1,648	5	\$100,499	2	\$12,990	70	\$222,166	14	\$53,077	7	\$0	110	\$673,960	79	\$590,777	31	39.2%	\$83,183	14.1%
Pend Oreille	3	\$36,293	3	\$168,970	3	\$17,300	1	\$36,999	54	\$183,395	26	\$158,000	3	\$0	93	\$600,957	89	\$533,457	4	4.5%	\$67,500	12.7%
Spokane	83	\$1,999,022	27	\$1,058,611	48	\$766,622	16	\$177,760	625	\$2,225,756	316	\$1,975,019	51	\$0	1,166	\$8,202,789	1,100	\$8,243,554	66	6.0%	-\$40,764	-0.5%
Stevens	17	\$372,038	7	\$272,626	8	\$272,639	2	\$7,300	146	\$468,784	58	\$340,606	15	\$0	253	\$1,733,993	236	\$1,396,900	17	7.2%	\$337,093	24.1%
Walla Walla	9	\$272,494	2	\$59,260	1	\$17,000	0	\$0	55	\$240,295	23	\$268,700	4	\$0	94	\$857,749	107	\$762,110	-13	-12.1%	\$95,639	12.5%
Whitman	2	\$16,748	4	\$78,984	4	\$27,595	0	\$0	31	\$205,420	18	\$136,000	7	\$0	66	\$464,747	58	\$332,036	8	13.8%	\$132,711	40.0%
Yakima	44	\$1,046,269	4	\$141,863	23	\$384,312	1	\$305,000	226	\$670,857	38	\$188,789	17	\$0	353	\$2,737,090	397	\$2,986,341	-44	-11.1%	-\$249,251	-8.3%
Eastern WA Total	364	\$11,036,469	100	\$3,249,679	195	\$3,432,375	46	\$1,095,951	2161	\$8,540,531	779	\$4,947,501	167	\$0	3,812	\$32,302,506	3,652	\$29,977,468	160	4.4%	\$2,325,038	7.8%
Unknown	1	\$305,030	2	\$330,636	22	\$1,220,500	4	\$275,800	27	\$480,470	25	\$1,861,450	5	\$0	86	\$4,473,886	200	\$4,463,173	-114	-57.0%	\$10,713	0.2%
State Total	1,514	\$70,281,918	459	\$17,818,447	1,093	\$45,400,902	165	\$12,049,345	7724	\$44,990,817	2365	\$31,248,928	612	\$0	13,932	\$221,790,357	14,331	\$222,282,838	-399	-2.8%	-\$492,481	-0.2%
Out-of-State	45	\$2,773,876	18	\$778,287	16	\$642,233	5	\$26,959	714	\$813,245	38	\$756,413	18	\$0	353	\$5,791,013	370	\$6,074,275	-17	-4.6%	-\$283,262	-4.7%
Grand Total	1,559	\$73,055,794	477	\$18,596,734	1109	\$46,043,135	170	\$12,076,304	7937	\$45,804,062	2403	\$32,005,341	630	\$0	14,285	\$227,581,370	14,701	\$228,357,113	-416	-2.8%	-\$775,743	-0.3%

Source: Washington Department of Licensing and Washington Sea Grant Program