



Resident County of Purchaser and Source of Sales

3rd Quarter 2019



County Name	2019										2018		2018 & 2019 Comparison									
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	% Change	\$	%Change
Clallam	9	\$286,153	4	\$58,348	13	\$911,179	4	\$230,500	139	\$775,925	39	\$675,396	13	\$0	221	\$2,937,501	218	\$2,390,556	3	1.4%	\$546,945	22.9%
Clark	48	\$1,005,579	87	\$3,232,794	18	\$912,015	5	\$55,364	364	\$1,609,921	319	\$2,843,482	42	\$0	883	\$9,659,156	925	\$10,050,516	-42	-4.5%	-\$391,360	-3.9%
Cowlitz	11	\$254,923	20	\$769,297	9	\$1,954,825	2	\$64,650	137	\$340,426	78	\$278,576	9	\$0	266	\$3,662,697	248	\$1,886,223	18	7.3%	\$1,776,474	94.2%
Grays Harbor	20	\$307,386	2	\$60,995	10	\$174,096	2	\$600	111	\$352,182	24	\$474,330	10	\$0	179	\$1,369,589	160	\$861,282	19	11.9%	\$508,307	59.0%
Island	34	\$2,226,685	9	\$173,234	33	\$831,241	4	\$3,500	196	\$1,036,574	58	\$889,296	24	\$0	358	\$5,160,531	355	\$3,773,300	3	0.8%	\$1,387,231	36.8%
Jefferson	14	\$1,146,551	0	\$0	6	\$429,400	2	\$320,525	96	\$504,017	28	\$357,448	8	\$0	154	\$2,757,941	150	\$2,542,776	4	2.7%	\$215,165	8.5%
King	336	\$24,094,581	105	\$5,534,239	229	\$13,261,819	43	\$4,851,764	1261	\$14,866,445	272	\$10,525,441	83	\$0	2,329	\$73,134,291	2,446	\$66,741,114	-117	-4.8%	\$6,393,177	9.6%
Kitsap	63	\$4,622,014	22	\$1,199,318	66	\$2,980,045	7	\$185,103	393	\$2,083,424	93	\$2,062,618	32	\$0	676	\$13,132,522	721	\$14,485,469	-45	-6.2%	-\$1,352,947	-9.3%
Lewis	11	\$251,119	6	\$177,440	13	\$57,179	4	\$5,200	99	\$339,075	40	\$88,280	13	\$0	186	\$918,293	191	\$2,189,998	-5	-2.6%	-\$1,271,705	-58.1%
Mason	44	\$1,306,767	5	\$214,330	30	\$783,306	1	\$9,000	166	\$985,304	31	\$149,434	16	\$0	293	\$3,448,140	304	\$10,600,869	-11	-3.6%	-\$7,152,730	-67.5%
Pacific	7	\$193,793	3	\$137,570	1	\$14,000	0	\$0	39	\$579,825	22	\$106,482	7	\$0	79	\$1,031,670	64	\$351,298	15	23.4%	\$680,372	193.7%
Pierce	253	\$8,633,253	37	\$1,274,292	171	\$7,366,515	15	\$1,176,978	907	\$4,042,410	169	\$1,497,601	58	\$0	1,610	\$23,991,050	1,649	\$22,346,119	-39	-2.4%	\$1,644,941	7.4%
San Juan	12	\$1,511,453	6	\$175,060	8	\$542,400	2	\$245,500	62	\$437,731	14	\$310,424	6	\$0	110	\$3,222,568	156	\$5,899,877	-46	-29.5%	-\$2,677,309	-45.4%
Skagit	37	\$2,304,036	11	\$226,408	45	\$2,080,927	3	\$8,456	248	\$1,266,922	50	\$384,747	10	\$0	404	\$6,271,496	493	\$9,113,476	-89	-18.1%	-\$2,841,980	-31.2%
Skamania	0	\$0	1	\$30,887	0	\$0	0	\$0	12	\$9,300	10	\$5,018	6	\$0	29	\$45,205	23	\$75,195	6	26.1%	-\$29,990	-39.9%
Snohomish	175	\$6,548,280	23	\$664,640	144	\$4,999,212	11	\$614,009	877	\$3,920,593	183	\$1,569,472	56	\$0	1,469	\$18,316,205	1,516	\$16,930,862	-47	-3.1%	\$1,385,343	8.2%
Thurston	68	\$2,130,745	12	\$388,448	37	\$802,658	6	\$222,500	339	\$1,397,934	77	\$490,357	29	\$0	568	\$5,432,642	690	\$7,075,090	-122	-17.7%	-\$1,642,448	-23.2%
Wahkiakum	2	\$13,398	0	\$0	1	\$29,205	0	\$0	6	\$69,900	9	\$19,021	4	\$0	22	\$131,524	33	\$335,338	-11	-33.3%	-\$203,814	-60.8%
Whatcom	44	\$2,616,553	20	\$822,087	50	\$2,084,438	5	\$41,600	278	\$1,503,573	74	\$692,941	26	\$0	497	\$7,761,192	505	\$9,274,847	-8	-1.6%	-\$1,513,656	-16.3%
Western WA Total	1,188	\$59,453,269	373	\$15,139,388	884	\$40,214,460	116	\$8,035,249	5,730	\$36,121,481	1,590	\$23,420,365	452	\$0	10,333	\$182,384,211	10,847	\$186,924,194	-514	-4.7%	-\$4,539,984	-2.4%
Adams	3	\$49,804	2	\$87,307	0	\$0	2	\$59,400	29	\$81,275	6	\$70,458	1	\$0	43	\$348,244	31	\$105,658	12	38.7%	\$242,587	229.6%
Asotin	2	\$30,044	8	\$107,278	1	\$4,000	2	\$40,099	35	\$220,050	28	\$278,455	0	\$0	76	\$679,926	55	\$439,487	21	38.2%	\$240,439	54.7%
Benton	54	\$1,935,267	5	\$116,563	27	\$524,867	5	\$218,000	243	\$996,071	76	\$424,138	15	\$0	425	\$4,214,906	413	\$4,020,325	12	2.9%	\$194,581	4.8%
Chelan	37	\$1,790,012	6	\$233,658	25	\$475,022	3	\$128,300	139	\$487,025	23	\$213,448	8	\$0	241	\$3,327,465	245	\$2,856,778	-4	-1.6%	\$470,687	16.5%
Columbia	1	\$28,000	0	\$0	2	\$13,500	0	\$0	5	\$18,100	2	\$510	0	\$0	10	\$60,110	13	\$99,979	-3	-23.1%	-\$39,869	-39.9%
Douglas	18	\$558,914	2	\$69,020	9	\$144,837	3	\$54,418	56	\$361,031	11	\$35,795	6	\$0	105	\$1,224,016	121	\$1,200,926	-16	-13.2%	\$23,090	1.9%
Ferry	3	\$60,998	0	\$0	1	\$12,500	0	\$0	14	\$56,825	3	\$26,652	2	\$0	23	\$156,975	23	\$149,896	0	0.0%	\$7,079	4.7%
Franklin	20	\$974,669	5	\$62,340	12	\$150,140	7	\$523,394	107	\$522,196	26	\$189,448	6	\$0	183	\$2,422,187	190	\$1,772,057	-7	-3.7%	\$650,130	36.7%
Garfield	0	\$0	0	\$0	0	\$0	0	\$0	4	\$4,900	4	\$2,150	1	\$0	9	\$7,050	8	\$31,965	1	12.5%	-\$24,915	-77.9%
Grant	34	\$877,251	7	\$312,407	12	\$233,586	3	\$74,900	183	\$720,228	41	\$239,024	8	\$0	288	\$2,457,396	279	\$2,735,112	9	3.2%	-\$277,716	-10.2%
Kittitas	11	\$443,815	8	\$99,082	8	\$204,921	1	\$27,995	64	\$295,800	20	\$165,004	4	\$0	116	\$1,236,617	104	\$1,163,612	12	11.5%	\$73,005	6.3%
Klickitat	1	\$26,000	6	\$174,527	0	\$0	0	\$0	27	\$53,573	28	\$157,305	4	\$0	66	\$411,405	36	\$358,402	30	83.3%	\$53,003	14.8%
Lincoln	6	\$158,465	1	\$43,192	3	\$34,035	0	\$0	28	\$95,950	10	\$44,000	4	\$0	52	\$375,642	67	\$428,031	-15	-22.4%	-\$52,388	-12.2%
Okanogan	13	\$313,894	2	\$1,648	5	\$100,499	2	\$12,990	74	\$218,816	14	\$53,077	7	\$0	117	\$700,924	79	\$596,277	38	48.1%	\$104,647	17.6%
Pend Oreille	2	\$15,998	2	\$134,014	2	\$12,500	1	\$36,999	42	\$127,895	17	\$103,500	3	\$0	69	\$430,906	74	\$448,742	-5	-6.8%	-\$17,837	-4.0%
Spokane	85	\$1,909,188	30	\$1,116,856	48	\$764,076	17	\$184,060	625	\$2,470,906	329	\$2,029,934	51	\$0	1,185	\$8,475,020	1,145	\$9,002,631	40	3.5%	-\$527,611	-5.9%
Stevens	16	\$512,636	4	\$208,559	10	\$305,985	1	\$1,000	152	\$464,334	60	\$429,316	16	\$0	259	\$1,921,830	246	\$1,415,398	13	5.3%	\$506,432	35.8%
Walla Walla	9	\$272,494	2	\$59,260	1	\$17,000	0	\$0	55	\$240,295	23	\$268,700	4	\$0	94	\$857,749	109	\$781,610	-15	-13.8%	\$76,139	9.7%
Whitman	2	\$16,748	4	\$78,984	4	\$27,595	0	\$0	31	\$205,420	21	\$135,245	6	\$0	68	\$463,992	58	\$332,186	10	17.2%	\$131,806	39.7%
Yakima	44	\$1,046,269	4	\$141,863	25	\$554,312	1	\$305,000	226	\$671,107	41	\$789,789	17	\$0	358	\$3,508,340	407	\$3,193,703	-49	-12.0%	\$314,638	9.9%
Eastern WA Total	361	\$11,020,466	98	\$3,046,559	195	\$3,579,375	48	\$1,666,555	2,139	\$8,311,796	783	\$5,655,948	163	\$0	3,787	\$33,280,700	3,703	\$31,132,774	84	2.3%	\$2,147,926	6.9%
State Total	1,549	\$70,473,735	471	\$18,185,947	1,079	\$43,793,835	164	\$9,701,804	7,869	\$44,433,277	2,373	\$29,076,313	615	\$0	14,120	\$215,664,910	14,550	\$218,056,968	-430	-3.0%	-\$2,392,058	-1.1%
Out-of-State	10	\$2,582,059	6	\$410,787	30	\$2,249,300	6	\$2,374,500	68	\$1,370,785	30	\$2,929,028	15	\$0	165	\$11,916,459	151	\$10,300,144	14	9.3%	\$1,616,315	15.7%
Grand Total	1,559	\$73,055,794	477	\$18,596,734	1,109	\$46,043,135	170	\$12,076,304	7,937	\$45,804,062	2,403	\$32,005,341	630	\$0	14,285	\$227,581,370	14,701	\$228,357,113	-416	-2.8%	-\$775,743	-0.3%

Source: Washington Department of Licensing and Washington Sea Grant Program