



Moorage County of Purchaser and Source of Sales



4th Quarter 2019

County Name	2019													2018		2018 & 2019 Comparison						
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	4th Quarter Total		4th Quarter Total		4th Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	% Change	\$	% Change	
Clallam	3	\$195,179	1	\$49,700	8	\$448,295	3	\$139,988	50	\$223,750	22	\$56,366	1	\$0	88	\$1,113,278	85	\$1,598,677	3	3.5%	-\$485,399	-30.4%
Clark	5	\$349,166	19	\$1,664,607	7	\$96,676	5	\$58,134	93	\$658,121	77	\$978,442	8	\$0	214	\$3,805,146	215	\$2,791,899	-1	-0.5%	\$1,013,248	36.3%
Cowlitz	1	\$24,469	5	\$121,072	6	\$117,639	1	\$3,000	59	\$370,800	24	\$269,985	1	\$0	97	\$906,965	89	\$1,043,902	8	9.0%	-\$136,937	-13.1%
Grays Harbor	5	\$232,117	3	\$50,030	6	\$10,150	1	\$250	45	\$135,920	13	\$32,427	3	\$0	76	\$460,894	66	\$378,795	10	15.2%	\$82,099	21.7%
Island	4	\$109,379	2	\$143,617	20	\$1,212,087	1	\$98,043	63	\$233,377	15	\$68,067	1	\$0	106	\$1,864,570	119	\$2,961,522	-13	-10.9%	-\$1,096,952	-37.0%
Jefferson	3	\$521,293	1	\$4,000	12	\$880,500	1	\$21,500	35	\$246,249	8	\$443,879	2	\$0	62	\$2,117,421	72	\$4,272,207	-10	-13.9%	-\$2,154,786	-50.4%
King	85	\$16,013,586	24	\$1,133,489	113	\$9,985,614	19	\$3,764,086	265	\$3,373,536	81	\$3,299,663	13	\$0	600	\$37,569,975	649	\$38,381,468	-49	-7.6%	-\$811,493	-2.1%
Kitsap	16	\$1,460,764	7	\$1,020,164	49	\$3,199,515	6	\$561,500	120	\$1,034,942	27	\$870,357	7	\$0	232	\$8,147,242	220	\$4,652,581	12	5.5%	\$3,494,661	75.1%
Lewis	1	\$54,900	2	\$140,415	11	\$99,050	4	\$6,550	20	\$93,129	8	\$29,200	3	\$0	49	\$423,244	46	\$479,204	3	6.5%	-\$55,960	-11.7%
Mason	6	\$186,097	3	\$71,348	10	\$358,495	3	\$18,800	46	\$296,105	18	\$127,806	4	\$0	90	\$1,058,651	76	\$679,920	14	18.4%	\$378,730	55.7%
Pacific	0	\$0	0	\$0	2	\$60,000	0	\$0	19	\$117,765	11	\$119,600	2	\$0	34	\$297,365	18	\$243,469	16	88.9%	\$53,896	22.1%
Pierce	44	\$2,690,552	15	\$452,454	54	\$4,949,838	10	\$419,816	259	\$3,021,430	60	\$1,166,125	20	\$0	462	\$12,700,216	446	\$10,783,934	16	3.6%	\$1,916,282	17.8%
San Juan	6	\$1,057,562	2	\$3,534,756	9	\$377,054	0	\$0	20	\$483,033	11	\$2,653,600	1	\$0	49	\$8,106,006	83	\$12,673,962	-34	-41.0%	-\$4,567,956	-36.0%
Skagit	14	\$1,842,243	4	\$102,947	50	\$6,778,885	11	\$1,144,379	96	\$1,952,505	31	\$1,712,553	2	\$0	208	\$13,533,512	188	\$13,675,318	20	10.6%	-\$141,806	-1.0%
Skamania	0	\$0	1	\$51,297	1	\$400	0	\$0	5	\$28,500	4	\$4,090	1	\$0	12	\$84,287	3	\$17,995	9	300.0%	\$66,292	368.4%
Snohomish	45	\$3,138,726	9	\$124,321	44	\$4,085,858	3	\$40,395	241	\$1,285,689	43	\$919,006	15	\$0	400	\$9,593,994	444	\$6,163,937	-44	-9.9%	\$3,430,057	55.6%
Thurston	16	\$2,425,069	5	\$118,723	14	\$402,290	3	\$42,700	91	\$338,236	31	\$510,501	9	\$0	169	\$3,837,519	179	\$3,570,196	-10	-5.6%	\$267,322	7.5%
Wahkiakum	0	\$0	0	\$0	0	\$0	0	\$0	4	\$33,900	6	\$23,800	3	\$0	13	\$57,700	16	\$43,275	-3	-18.8%	\$14,425	33.3%
Whatcom	9	\$1,082,435	1	\$1,637	29	\$1,717,839	3	\$122,700	105	\$1,385,512	33	\$994,548	5	\$0	185	\$5,304,671	198	\$8,641,790	-13	-6.6%	-\$3,337,119	-38.6%
Western WA Total	263	\$31,383,538	104	\$8,784,578	445	\$34,780,186	74	\$6,441,840	1636	\$15,312,498	523	\$14,280,016	101	\$0	3146	\$110,982,655	3212	\$113,054,052	-66	-2.1%	-\$2,071,396	-1.8%
Adams	0	\$0	0	\$0	0	\$0	0	\$0	6	\$20,900	2	\$800	0	\$0	8	\$21,700	11	\$37,265	-3	-27.3%	-\$15,565	-41.8%
Asotin	0	\$0	3	\$136,470	0	\$0	0	\$0	7	\$67,000	4	\$44,000	0	\$0	14	\$247,470	22	\$199,150	-8	-36.4%	\$48,320	24.3%
Benton	7	\$268,014	4	\$140,168	11	\$480,755	3	\$60,998	59	\$311,519	23	\$187,917	2	\$0	109	\$1,449,371	116	\$1,158,598	-7	-6.0%	\$290,773	25.1%
Chelan	9	\$396,860	4	\$345,417	8	\$344,071	1	\$10,550	29	\$267,900	7	\$103,415	1	\$0	59	\$1,468,213	81	\$998,318	-22	-27.2%	\$469,895	47.1%
Columbia	1	\$21,995	0	\$0	0	\$0	0	\$0	3	\$6,500	0	\$0	0	\$0	4	\$28,495	3	\$15,500	1	33.3%	\$12,995	83.8%
Douglas	2	\$80,000	1	\$68,663	2	\$12,875	0	\$0	20	\$48,515	4	\$110,495	3	\$0	32	\$320,548	29	\$442,367	3	10.3%	-\$121,819	-27.5%
Ferry	2	\$131,428	0	\$0	0	\$0	0	\$0	1	\$125	0	\$0	1	\$0	4	\$131,553	11	\$130,220	-7	-63.6%	\$1,333	1.0%
Franklin	6	\$166,584	3	\$203,994	9	\$207,700	3	\$15,200	27	\$145,550	8	\$94,849	1	\$0	57	\$833,877	47	\$392,564	10	21.3%	\$441,313	112.4%
Garfield	0	\$0	0	\$0	1	\$29,600	0	\$0	2	\$7,000	0	\$0	0	\$0	3	\$36,600	1	\$2,000	2	200.0%	\$34,600	1730.0%
Grant	10	\$356,316	0	\$0	5	\$65,015	1	\$6,943	39	\$249,725	9	\$122,555	2	\$0	66	\$800,554	67	\$693,418	-1	-1.5%	\$107,136	15.5%
Kittitas	3	\$161,170	4	\$291,806	3	\$48,500	1	\$35,000	14	\$74,854	7	\$243,600	1	\$0	33	\$854,930	29	\$458,873	4	13.8%	\$396,057	86.3%
Klickitat	0	\$0	1	\$31,877	0	\$0	0	\$0	9	\$54,350	10	\$20,950	0	\$0	20	\$107,177	13	\$113,305	7	53.8%	-\$6,128	-5.4%
Lincoln	3	\$106,775	1	\$61,985	2	\$5,695	0	\$0	8	\$273,050	3	\$10,900	0	\$0	17	\$458,405	10	\$53,840	7	70.0%	\$404,565	751.4%
Okanogan	2	\$71,624	0	\$0	4	\$32,315	0	\$0	12	\$63,500	4	\$54,540	1	\$0	23	\$221,979	28	\$116,595	-5	-17.9%	\$105,384	90.4%
Pend Oreille	1	\$58,907	1	\$11,939	2	\$451	0	\$0	4	\$11,600	10	\$35,454	0	\$0	18	\$118,351	18	\$242,200	0	0.0%	-\$123,849	-51.1%
Spokane	17	\$498,049	10	\$217,919	10	\$182,821	2	\$49,200	120	\$597,675	66	\$539,859	14	\$0	239	\$2,085,523	202	\$1,897,959	37	18.3%	\$187,563	9.9%
Stevens	2	\$90,399	1	\$2,995	1	\$40,165	0	\$0	27	\$128,250	16	\$91,023	3	\$0	50	\$352,832	45	\$483,751	5	11.1%	-\$130,919	-27.1%
Walla Walla	2	\$96,220	1	\$32,700	2	\$950	0	\$0	12	\$96,920	3	\$8,650	1	\$0	21	\$235,440	24	\$129,885	-3	-12.5%	\$105,555	81.3%
Whitman	0	\$0	1	\$1,799	0	\$0	0	\$0	4	\$10,700	4	\$21,525	1	\$0	10	\$34,024	11	\$60,746	-1	-9.1%	-\$26,722	-44.0%
Yakima	7	\$315,875	6	\$86,125	4	\$102,123	2	\$173,750	48	\$150,785	13	\$32,850	3	\$0	83	\$861,508	83	\$1,308,559	0	0.0%	-\$447,051	-34.2%
Eastern WA Total	74	\$2,820,215	41	\$1,633,857	64	\$1,553,035	13	\$351,641	451	\$2,586,418	193	\$1,723,382	34	\$0	870	\$10,668,549	851	\$8,935,113	19	2.2%	\$1,733,436	19.4%
Unknown	11	\$291,177	3	\$302,097	11	\$681,064	2	\$18,613	59	\$370,901	11	\$48,101	7	\$0	104	\$1,711,953	121	\$3,218,045	-17	-14.0%	-\$1,506,092	-46.8%
State Total	348	\$34,494,930	148	\$10,720,531	520	\$37,014,285	89	\$6,812,094	2146	\$18,269,817	727	\$16,051,499	142	\$0	4,120	\$123,363,156	4184	\$125,207,209	-64	-1.5%	-\$1,844,053	-1.5%
Out-of-State	7	\$2,818,493	2	\$61,935	22	\$1,287,750	4	\$282,239	14	\$435,600	12	\$659,865	1	\$0	62	\$5,545,882	56	\$3,849,767	6	10.7%	\$1,696,115	44.1%
Grand Total	355	\$37,313,423	150	\$10,782,466	542	\$38,302,035	93	\$7,094,333	2160	\$18,705,417	739	\$16,711,364	143	\$0	4,182	\$128,909,038	4240	\$129,056,976	-58	-1.4%	-\$147,938	-0.1%

Source: Washington Department of Licensing and Washington Sea Grant Program