



**Boat Sales Activity
Washington State
3rd Quarter - 2008**



Source of Sales	2008								2007		2007 & 2008 Comparison			
	July		August		September		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	810	\$27,892,649	508	\$19,493,739	302	\$10,373,712	1,620	\$57,760,101	2,738	\$102,115,187	-1,118	-40.8%	-44,355,086	-43.4%
New Import *	224	\$4,634,476	188	\$6,005,647	111	\$3,893,555	523	\$14,533,678	776	\$24,240,107	-253	-32.6%	-9,706,429	-40.0%
Used Dealer	457	\$10,884,519	357	\$10,471,637	256	\$8,072,833	1,070	\$29,428,989	1,414	\$37,496,549	-344	-24.3%	-8,067,560	-21.5%
Used Dealer Import	109	\$3,392,460	85	\$3,885,621	53	\$1,867,919	247	\$9,146,000	307	\$12,373,092	-60	-19.5%	-3,227,092	-26.1%
Used Private	4,088	\$13,487,420	2,771	\$8,746,709	1,815	\$6,790,576	8,674	\$29,024,705	9,855	\$42,123,120	-1,181	-12.0%	-13,098,415	-31.1%
Used Import **	1,107	\$8,458,143	734	\$5,137,448	460	\$3,999,653	2,301	\$17,595,244	2,564	\$26,384,779	-263	-10.3%	-8,789,535	-33.3%
Total	6,795	\$68,749,668	4,643	\$53,740,801	2,997	\$34,998,249	14,435	\$157,488,717	17,654	\$244,732,834	-3,219	-18.2%	-87,244,117	-35.6%

* Current WA resident registers a new boat from an out of state dealer.
 ** Current WA resident registers used boat purchased from out of state.

Source: Washington Department of Licensing and Washington Sea Grant Program