



**Boat Sales Activity
Washington State
4th Quarter - 2008**



Source of Sales	2008								2007		2007 & 2008 Comparison			
	October		November		December		4th Quarter Total		4th Quarter Total		4th Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	119	\$7,341,981	72	\$5,215,651	96	\$5,933,822	287	\$18,491,454	443	\$30,144,341	-156	-35.2%	-11,652,887	-38.7%
New Import *	60	\$1,048,955	57	\$1,548,929	30	\$1,102,351	147	\$3,700,234	217	\$10,228,487	-70	-32.3%	-6,528,253	-63.8%
Used Dealer	131	\$3,541,018	123	\$3,583,636	73	\$2,943,384	327	\$10,068,038	540	\$20,495,441	-213	-39.4%	-10,427,403	-50.9%
Used Dealer Import	31	\$1,982,694	27	\$1,595,453	31	\$1,648,426	89	\$5,226,573	101	\$5,943,643	-12	-11.9%	-717,070	-12.1%
Used Private	906	\$4,514,440	671	\$3,272,572	590	\$3,015,757	2,167	\$10,802,769	2,938	\$18,061,010	-771	-26.2%	-7,258,241	-40.2%
Used Import **	235	\$2,282,921	201	\$2,888,837	170	\$2,953,341	606	\$8,125,099	768	\$12,153,829	-162	-21.1%	-4,028,730	-33.1%
Total	1,482	\$20,712,008	1,151	\$18,105,079	990	\$17,597,081	3,623	\$56,414,168	5,007	\$97,026,752	-1,384	-27.6%	-40,612,584	-41.9%

* Current WA resident registers a new boat from an out of state dealer.

** Current WA resident registers used boat purchased from out of state.

Source: Washington Department of Licensing and Washington Sea Grant Program