



County of Purchaser and Source of Sales
Washington State
4th Quarter - 2008



New Dealer

County Name	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		Unknown		Total		2007 4th Quarter	
		%		%		%		%		%		%		%	Total	%	Total	% Change
Adams		0.0%	1	0.7%	1	0.3%	1	1.1%	13	0.6%		0.0%	0	0.0%	16	0.4%	11	45.5%
Asotin	2	0.7%	1	0.7%		0.0%		0.0%	5	0.2%	12	2.0%	0	0.0%	20	0.6%	36	-44.4%
Benton	10	3.5%	6	4.1%	9	2.8%	5	5.6%	81	3.7%	28	4.6%	0	0.0%	139	3.8%	166	-16.3%
Chelan	3	1.0%	1	0.7%	1	0.3%	2	2.2%	30	1.4%	6	1.0%	0	0.0%	43	1.2%	62	-30.6%
Clallam	6	2.1%	1	0.7%	5	1.5%		0.0%	53	2.4%	16	2.6%	0	0.0%	81	2.2%	115	-29.6%
Clark	3	1.0%	22	15.0%	4	1.2%	1	1.1%	86	4.0%	86	14.2%	0	0.0%	202	5.6%	250	-19.2%
Columbia		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	0	0.0%	0	0.0%	3	no calc
Cowitz	2	0.7%	5	3.4%	4	1.2%	1	1.1%	52	2.4%	29	4.8%	0	0.0%	93	2.6%	98	-5.1%
Douglas	1	0.3%		0.0%		0.0%		0.0%	12	0.6%	4	0.7%	0	0.0%	17	0.5%	24	-29.2%
Ferry		0.0%		0.0%		0.0%		0.0%	3	0.1%	2	0.3%	0	0.0%	5	0.1%	3	no calc
Franklin	6	2.1%	2	1.4%	5	1.5%	2	2.2%	38	1.8%	4	0.7%	0	0.0%	57	1.6%	60	-5.0%
Garfield		0.0%		0.0%		0.0%		0.0%		0.0%	1	0.2%	0	0.0%	1	0.0%	5	no calc
Grant	5	1.7%	5	3.4%	8	2.4%	1	1.1%	29	1.3%	6	1.0%	0	0.0%	54	1.5%	89	-39.3%
Grays Harbor	8	2.8%	6	4.1%	4	1.2%	2	2.2%	22	1.0%	9	1.5%	0	0.0%	51	1.4%	58	-12.1%
Island	2	0.7%	4	2.7%	16	4.9%	2	2.2%	68	3.1%	16	2.6%	0	0.0%	108	3.0%	114	-5.3%
Jefferson	2	0.7%	1	0.7%	2	0.6%		0.0%	38	1.8%	4	0.7%	0	0.0%	47	1.3%	69	-31.9%
King	68	23.7%	33	22.4%	76	23.2%	17	19.1%	363	16.8%	109	18.0%	0	0.0%	666	18.4%	947	-29.7%
Kitsap	18	6.3%	4	2.7%	17	5.2%	4	4.5%	110	5.1%	22	3.6%	0	0.0%	175	4.8%	263	-33.5%
Kittitas	1	0.3%	3	2.0%		0.0%		0.0%	12	0.6%	4	0.7%	0	0.0%	20	0.6%	32	-37.5%
Klickitat	1	0.3%		0.0%		0.0%		0.0%	3	0.1%	6	1.0%	0	0.0%	10	0.3%	12	-16.7%
Lewis	4	1.4%	1	0.7%	3	0.9%		0.0%	26	1.2%	8	1.3%	0	0.0%	42	1.2%	58	-27.6%
Lincoln		0.0%		0.0%		0.0%		0.0%	6	0.3%	1	0.2%	0	0.0%	7	0.2%	13	-46.2%
Mason	5	1.7%	2	1.4%	11	3.4%	1	1.1%	38	1.8%	13	2.1%	0	0.0%	70	1.9%	68	2.9%
Okanogan	2	0.7%	1	0.7%	4	1.2%		0.0%	25	1.2%	4	0.7%	0	0.0%	36	1.0%	38	-5.3%
Pacific		0.0%		0.0%		0.0%		0.0%	17	0.8%	2	0.3%	0	0.0%	19	0.5%	25	-24.0%
Pend Oreille		0.0%	2	1.4%		0.0%		0.0%	1	0.0%	5	0.8%	0	0.0%	8	0.2%	5	no calc
Pierce	33	11.5%	10	6.8%	46	14.1%	10	11.2%	259	12.0%	28	4.6%	0	0.0%	386	10.7%	558	-30.8%
San Juan	1	0.3%	1	0.7%		0.0%	1	1.1%	28	1.3%	7	1.2%	0	0.0%	38	1.0%	74	-48.6%
Skagit	9	3.1%	3	2.0%	22	6.7%	5	5.6%	113	5.2%	16	2.6%	0	0.0%	168	4.6%	233	-27.9%
Skamania		0.0%	2	1.4%		0.0%		0.0%	2	0.1%	1	0.2%	0	0.0%	5	0.1%	9	-44.4%
Snohomish	38	13.2%	6	4.1%	36	11.0%	14	15.7%	236	10.9%	41	6.8%	0	0.0%	371	10.2%	655	-43.4%
Spokane	15	5.2%	7	4.8%	8	2.4%	3	3.4%	132	6.1%	40	6.6%	0	0.0%	205	5.7%	272	-24.6%
Stevens	2	0.7%	3	2.0%		0.0%		0.0%	14	0.6%	6	1.0%	0	0.0%	25	0.7%	44	-43.2%
Thurston	22	7.7%	5	3.4%	18	5.5%	1	1.1%	86	4.0%	19	3.1%	0	0.0%	151	4.2%	197	-23.4%
Wahkiakum		0.0%	1	0.7%	1	0.3%		0.0%	8	0.4%	5	0.8%	0	0.0%	15	0.4%	12	no calc
Walla Walla	1	0.3%	1	0.7%	3	0.9%	5	5.6%	17	0.8%	2	0.3%	0	0.0%	29	0.8%	22	31.8%
Whatcom	12	4.2%	3	2.0%	14	4.3%	5	5.6%	92	4.2%	26	4.3%	0	0.0%	152	4.2%	185	-17.8%
Whitman		0.0%	1	0.7%	1	0.3%	1	1.1%	7	0.3%	5	0.8%	0	0.0%	15	0.4%	23	-34.8%
Yakima	5	1.7%	3	2.0%	8	2.4%	5	5.6%	41	1.9%	12	2.0%	0	0.0%	74	2.0%	97	-23.7%
Unknown									1	0.0%		0.0%	0	0.0%	1	0.0%	2	no calc
Total	287	100%	147	100%	327	100%	89	100%	2,167	100%	605	100%	0	0.0%	3,622	100%	5,007	-27.7%

Source: Washington Department of Licensing and Washington Sea Grant Program