



**Boat Sales Activity
Washington State
1st Quarter - 2009**



Source of Sales	2009								2008		2008-2009 Comparison			
	January		February		March		1st Quarter Total		1st Quarter Total		1st Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	55	\$5,260,416	136	\$5,855,852	199	\$6,781,712	390	\$17,897,981	899	\$46,618,855	-509	-56.6%	-28,720,875	-61.6%
New Import *	43	\$3,036,535	86	\$2,941,843	106	\$1,954,967	235	\$7,933,345	268	\$8,773,880	-33	-12.3%	-840,535	-9.6%
Used Dealer	84	\$2,183,732	108	\$2,686,700	175	\$3,372,805	367	\$8,243,237	506	\$15,764,477	-139	-27.5%	-7,521,240	-47.7%
Used Dealer Import	24	\$3,351,388	38	\$1,274,793	87	\$4,376,866	149	\$9,003,047	146	\$11,361,951	3	2.1%	-2,358,904	-20.8%
Used Private	641	\$4,674,313	938	\$3,976,109	1,388	\$5,885,271	2,967	\$14,535,693	3,402	\$15,631,932	-435	-12.8%	-1,096,239	-7.0%
Used Import **	206	\$3,767,817	264	\$3,284,331	428	\$4,035,941	898	\$11,088,089	892	\$9,258,201	6	0.7%	1,829,888	19.8%
Total	1,053	\$22,274,201	1,570	\$20,019,628	2,383	\$26,407,563	5,006	\$68,701,392	6,113	\$107,409,296	-1,107	-18.1%	-38,707,905	-36.0%

* Current WA resident registers a new boat from an out of state dealer.

** Current WA resident registers used boat purchased from out of state.

Source: Washington Department of Licensing and Washington Sea Grant Program