



**Boat Sales Activity
Washington State
2nd Quarter - 2009**



Source of Sales	2009						2008		2008 & 2009 Comparison					
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	270	\$17,051,877	388	\$15,324,728	627	\$17,627,059	1,285	\$50,003,664	1,925	\$76,492,384	-640	-33.2%	-26,488,721	-34.6%
New Import *	121	\$2,964,918	195	\$12,193,313	237	\$5,697,407	553	\$20,855,638	600	\$18,577,024	-47	-7.8%	2,278,614	12.3%
Used Dealer	235	\$7,052,339	279	\$5,506,147	386	\$9,644,543	900	\$22,203,029	964	\$29,243,045	-64	-6.6%	-7,040,016	-24.1%
Used Dealer Import	112	\$6,484,804	136	\$4,556,590	156	\$3,364,771	404	\$14,406,165	278	\$13,688,365	126	45.3%	717,800	5.2%
Used Private	2,134	\$6,676,468	3,105	\$8,372,979	4,252	\$13,983,309	9,491	\$29,032,756	7,893	\$26,285,470	1,598	20.2%	2,747,286	10.5%
Used Import **	669	\$4,786,819	902	\$6,296,662	1,097	\$7,463,351	2,668	\$18,546,833	2,212	\$18,475,245	456	20.6%	71,588	0.4%
Total	3,541	\$45,017,225	5,005	\$52,250,418	6,755	\$57,780,440	15,301	\$155,048,084	13,872	\$182,761,533	1,429	10.3%	-\$27,713,449	-15.2%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat from out of state.

Source: Washington Department of Licensing and Washington Sea Grant