



**County of Purchaser and Source of Sales
Washington State
1st Quarter - 2012**



County Name	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		Unknown		Total		2011 1st Quarter	
	Count	%	Count	%	Count	%	Count	%	Count	%	Count	%	Count	%	Total	%	Total	% Change
Adams	1	0.2%		0.0%	1	0.2%	1	0.6%	23	0.7%	2	0.2%	0	0.0%	28	0.5%	16	75.0%
Asotin	2	0.5%		0.0%	3	0.7%	2	1.2%	14	0.4%	10	1.1%	0	0.0%	31	0.6%	24	29.2%
Benton	12	2.9%	4	2.0%	7	1.6%	10	6.2%	112	3.6%	37	4.2%	0	0.0%	182	3.5%	214	-15.0%
Chelan	2	0.5%	1	0.5%	7	1.6%	2	1.2%	53	1.7%	8	0.9%	0	0.0%	73	1.4%	64	14.1%
Clallam	5	1.2%	5	2.5%	3	0.7%	2	1.2%	90	2.9%	13	1.5%	0	0.0%	118	2.3%	106	11.3%
Clark	7	1.7%	33	16.7%	12	2.7%	8	4.9%	138	4.4%	125	14.3%	0	0.0%	323	6.2%	358	-9.8%
Columbia	2	0.5%	1	0.5%		0.0%		0.0%	2	0.1%	2	0.2%	0	0.0%	7	0.1%	7	0.0%
Cowlitz	4	1.0%	13	6.6%	1	0.2%	3	1.9%	88	2.8%	37	4.2%	0	0.0%	146	2.8%	140	4.3%
Douglas	1	0.2%	1	0.5%	1	0.2%	1	0.6%	21	0.7%	2	0.2%	0	0.0%	27	0.5%	47	-42.6%
Ferry	1	0.2%	1	0.5%		0.0%		0.0%	7	0.2%		0.0%	0	0.0%	9	0.2%	11	-18.2%
Franklin	16	3.9%	1	0.5%	8	1.8%	1	0.6%	53	1.7%	12	1.4%	0	0.0%	91	1.7%	69	31.9%
Garfield	1	0.2%		0.0%		0.0%		0.0%	1	0.0%		0.0%	0	0.0%	2	0.0%	6	-66.7%
Grant	10	2.5%	3	1.5%	7	1.6%	3	1.9%	82	2.6%	16	1.8%	0	0.0%	121	2.3%	120	0.8%
Grays Harbor	5	1.2%	1	0.5%	1	0.2%	2	1.2%	44	1.4%	11	1.3%	0	0.0%	64	1.2%	74	-13.5%
Island	10	2.5%	5	2.5%	7	1.6%	4	2.5%	67	2.1%	12	1.4%	0	0.0%	105	2.0%	142	-26.1%
Jefferson	2	0.5%	2	1.0%	1	0.2%	2	1.2%	34	1.1%	10	1.1%	0	0.0%	51	1.0%	64	-20.3%
King	113	27.8%	20	10.1%	130	29.7%	40	24.7%	436	14.0%	105	12.0%	0	0.0%	844	16.2%	930	-9.2%
Kitsap	20	4.9%	4	2.0%	13	3.0%	12	7.4%	153	4.9%	33	3.8%	0	0.0%	235	4.5%	256	-8.2%
Kittitas	2	0.5%	2	1.0%	2	0.5%		0.0%	29	0.9%	3	0.3%	0	0.0%	38	0.7%	30	26.7%
Klickitat		0.0%	2	1.0%		0.0%		0.0%	6	0.2%	7	0.8%	0	0.0%	15	0.3%	23	-34.8%
Lewis	2	0.5%	3	1.5%	6	1.4%	1	0.6%	47	1.5%	9	1.0%	0	0.0%	68	1.3%	75	-9.3%
Lincoln	1	0.2%		0.0%		0.0%	1	0.6%	10	0.3%	5	0.6%	0	0.0%	17	0.3%	18	-5.6%
Mason	7	1.7%	2	1.0%	5	1.1%	1	0.6%	78	2.5%	15	1.7%	0	0.0%	108	2.1%	102	5.9%
Okanogan		0.0%	1	0.5%	1	0.2%		0.0%	17	0.5%	6	0.7%	0	0.0%	25	0.5%	37	-32.4%
Pacific	1	0.2%	2	1.0%		0.0%		0.0%	16	0.5%	9	1.0%	0	0.0%	28	0.5%	24	16.7%
Pend Oreille	1	0.2%	1	0.5%	1	0.2%	1	0.6%	13	0.4%	5	0.6%	0	0.0%	22	0.4%	20	10.0%
Pierce	37	9.1%	23	11.6%	60	13.7%	14	8.6%	345	11.0%	80	9.1%	0	0.0%	559	10.7%	585	-4.4%
San Juan	4	1.0%	1	0.5%	4	0.9%		0.0%	30	1.0%	13	1.5%	0	0.0%	52	1.0%	46	13.0%
Skagit	12	2.9%	5	2.5%	40	9.2%	5	3.1%	123	3.9%	28	3.2%	0	0.0%	213	4.1%	239	-10.9%
Skamania		0.0%	1	0.5%		0.0%		0.0%	1	0.0%	8	0.9%	0	0.0%	10	0.2%	17	-41.2%
Snohomish	56	13.8%	3	1.5%	51	11.7%	14	8.6%	373	11.9%	60	6.9%	0	0.0%	557	10.7%	571	-2.5%
Spokane	28	6.9%	31	15.7%	23	5.3%	16	9.9%	197	6.3%	90	10.3%	0	0.0%	385	7.4%	374	2.9%
Stevens	5	1.2%	1	0.5%	1	0.2%	1	0.6%	29	0.9%	19	2.2%	0	0.0%	56	1.1%	52	7.7%
Thurston	16	3.9%	11	5.6%	12	2.7%	1	0.6%	128	4.1%	20	2.3%	0	0.0%	188	3.6%	214	-12.1%
Wahkiakum		0.0%	2	1.0%		0.0%		0.0%	3	0.1%	6	0.7%	0	0.0%	11	0.2%	21	-47.6%
Walla Walla	2	0.5%	1	0.5%	1	0.2%		0.0%	18	0.6%	11	1.3%	0	0.0%	33	0.6%	49	-32.7%
Whatcom	13	3.2%	4	2.0%	20	4.6%	8	4.9%	140	4.5%	23	2.6%	0	0.0%	208	4.0%	199	4.5%
Whitman	1	0.2%	2	1.0%	1	0.2%	3	1.9%	14	0.4%	7	0.8%	0	0.0%	28	0.5%	33	-15.2%
Yakima	5	1.2%	5	2.5%	7	1.6%	3	1.9%	87	2.8%	15	1.7%	0	0.0%	122	2.3%	138	-11.6%
Unknown									3		1				4		4	
Total	407	100%	198	100%	437	100%	162	100%	3,125	100%	875	100%	0	0.0%	5,204	100%	5,519	-5.7%

Source: Washington Department of Licensing and Washington Sea Grant Program