



**Boat Sales Activity
Washington State
2nd Quarter - 2012**



Source of Sales	2012								2011		2011 & 2012 Comparison			
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	213	\$7,299,244	386	\$12,324,654	333	\$14,074,632	932	\$33,698,529	778	\$32,068,570	154	19.8%	1,629,960	5.1%
New Import *	101	\$2,318,374	139	\$4,649,627	150	\$4,793,342	390	\$11,761,344	360	\$7,486,631	30	8.3%	4,274,712	57.1%
Used Dealer	216	\$6,006,070	382	\$10,630,515	377	\$9,160,456	975	\$25,797,041	849	\$23,246,934	126	14.8%	2,550,107	11.0%
Used Dealer Import	64	\$3,292,394	95	\$6,841,485	89	\$4,280,809	248	\$14,414,688	278	\$13,937,894	-30	-10.8%	476,794	3.4%
Used Private	2,102	\$7,084,622	2,939	\$10,509,355	3,509	\$11,058,270	8,550	\$28,652,246	8,112	\$28,483,051	438	5.4%	169,195	0.6%
Used Import **	536	\$4,742,712	837	\$12,093,155	840	\$7,409,779	2,213	\$24,245,646	2,249	\$22,447,953	-36	-1.6%	1,797,693	8.0%
Total	3,232	\$30,743,416	4,778	\$57,048,791	5,298	\$50,777,287	13,308	\$138,569,495	12,626	\$128,608,184	682	5.4%	\$10,898,462	8.5%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat from out of state.

Source: Washington Department of Licensing and Washington Sea Grant