



**Boat Sales Activity  
Washington State  
2nd Quarter - 2013**



Source of Sales	2013								2012		2012 & 2013 Comparison			
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	252	\$9,816,850	397	\$15,421,251	386	\$15,751,967	1,035	\$40,990,067	932	\$33,698,529	103	11.1%	7,291,537	21.6%
New Import *	90	\$2,090,497	156	\$5,239,173	133	\$3,942,775	379	\$11,272,445	390	\$11,761,344	-11	-2.8%	-488,899	-4.2%
Used Dealer	248	\$7,682,558	353	\$9,713,812	397	\$15,931,402	998	\$33,327,772	975	\$25,797,041	23	2.4%	7,530,731	29.2%
Used Dealer Import	51	\$2,795,800	74	\$3,662,544	73	\$2,057,065	198	\$8,515,409	248	\$14,414,688	-50	-20.2%	-5,899,279	-40.9%
Used Private	2,000	\$6,746,430	3,156	\$13,374,904	3,585	\$13,235,876	8,741	\$33,357,210	8,550	\$28,652,246	191	2.2%	4,704,964	16.4%
Used Import **	533	\$7,209,963	827	\$10,308,668	792	\$7,190,655	2,152	\$24,709,286	2,213	\$24,245,646	-61	-2.8%	463,639	1.9%
<b>Total</b>	<b>3,174</b>	<b>\$36,342,097</b>	<b>4,963</b>	<b>\$57,720,352</b>	<b>5,366</b>	<b>\$58,109,739</b>	<b>13,503</b>	<b>\$152,172,188</b>	<b>13,308</b>	<b>\$138,569,495</b>	<b>195</b>	<b>1.5%</b>	<b>\$13,602,693</b>	<b>9.8%</b>

- \* Current WA resident registers a new boat from an out of state dealer.
- \*\* Current WA resident registers used boat purchased from out of state.
- \*\*\* New WA resident registers boat from out of state.

*Source: Washington Department of Licensing and Washington Sea Grant*