



**Boat Sales Activity
Washington State
2nd Quarter - 2014**



Source of Sales	2014						2013		2013 & 2014 Comparison					
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	373	\$14,681,547	481	\$20,914,226	495	\$22,407,591	1,349	\$58,003,364	1,057	\$42,325,126	292	27.6%	15,678,238	37.0%
New Import *	159	\$5,574,797	154	\$3,837,312	233	\$6,953,255	546	\$16,365,364	390	\$11,365,390	156	40.0%	4,999,974	44.0%
Used Dealer	290	\$10,591,114	345	\$11,813,960	404	\$12,841,253	1,039	\$35,246,328	1,016	\$33,650,659	23	2.3%	1,595,669	4.7%
Used Dealer Import	55	\$1,936,842	70	\$4,535,944	88	\$5,881,282	213	\$12,354,068	206	\$9,067,479	7	3.4%	3,286,589	36.2%
Used Private	2,094	\$8,640,157	2,936	\$11,621,212	3,734	\$14,511,022	8,764	\$34,772,391	8,869	\$34,024,386	-105	-1.2%	748,005	2.2%
Used Import **	580	\$6,649,833	835	\$9,230,359	881	\$9,797,632	2,296	\$25,677,824	2,205	\$25,767,007	91	4.1%	-89,184	-0.3%
Total	3,551	\$48,074,291	4,821	\$61,953,012	5,835	\$72,392,035	14,207	\$182,419,339	13,743	\$156,200,047	464	3.4%	\$26,219,292	16.8%

* Current WA resident registers a new boat from an out of state dealer.

** Current WA resident registers used boat purchased from out of state.

*** New WA resident registers boat from out of state.

Source: Washington Department of Licensing and Washington Sea Grant