



**Boat Sales Activity
Washington State
3rd Quarter - 2014**



Source of Sales	2014								2013		2013 & 2014 Comparison			
	July		August		September		3rd Quarter Total		3rd Quarter Total		3rd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	578	\$21,428,911	353	\$12,508,022	187	\$7,666,514	1,118	\$41,603,447	982	\$30,972,102	136	13.8%	\$10,631,346	34.3%
New Import *	208	\$4,774,473	131	\$4,116,428	105	\$4,016,760	444	\$12,907,661	359	\$11,845,559	85	23.7%	\$1,062,102	9.0%
Used Dealer	454	\$15,945,351	397	\$14,415,482	294	\$11,817,922	1,145	\$42,178,755	1,030	\$30,434,738	115	11.2%	\$11,744,017	38.6%
Used Dealer Import	113	\$6,039,211	73	\$4,582,878	49	\$3,237,468	235	\$13,859,557	188	\$14,192,932	47	25.0%	-\$333,376	-2.3%
Used Private	4,333	\$14,563,149	3,242	\$11,161,851	2,108	\$11,616,876	9,683	\$37,341,876	9,582	\$32,920,985	101	1.1%	\$4,420,891	13.4%
Used Import **	1,158	\$13,693,261	769	\$7,453,260	517	\$4,724,443	2,444	\$25,870,963	2,299	\$19,995,327	145	6.3%	\$5,875,636	29.4%
Total	6,844	\$76,444,356	4,965	\$54,237,920	3,260	\$43,079,983	15,069	\$173,762,260	14,440	\$140,361,643	629	4.4%	\$33,400,617	23.8%

* Current WA resident registers a new boat from an out of state dealer.

** Current WA resident registers used boat purchased from out of state.

Source: Washington Department of Licensing and Washington Sea Grant Program