



**Boat Sales Activity  
Washington State  
4th Quarter - 2015**



Source of Sales	2015								2014		2014 & 2015 Comparison			
	October		November		December		4th Quarter Total		4th Quarter Total		4th Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	146	\$6,652,895	110	\$5,799,392	87	\$7,252,741	343	\$19,705,028	334	\$28,328,514	9	2.7%	-8,623,487	-30.4%
New Import *	84	\$2,259,873	50	\$1,413,982	33	\$1,902,759	167	\$5,576,613	155	\$5,011,920	12	7.7%	564,694	11.3%
Used Dealer	194	\$8,776,200	136	\$8,463,085	125	\$7,957,826	455	\$25,197,111	542	\$25,035,126	-87	-16.1%	161,985	0.6%
Used Dealer Import	44	\$6,407,368	22	\$2,514,577	33	\$4,808,707	99	\$13,730,652	95	\$12,440,485	4	4.2%	1,290,167	10.4%
Used Private	1,332	\$8,368,927	794	\$4,725,206	619	\$5,163,961	2,745	\$18,258,094	2,940	\$21,256,281	-195	-6.6%	-2,998,187	-14.1%
Used Import **	364	\$4,629,972	237	\$3,938,137	204	\$5,830,645	805	\$14,398,754	785	\$13,154,692	20	2.5%	1,244,062	9.5%
<b>Total</b>	<b>2,164</b>	<b>\$37,095,234</b>	<b>1,349</b>	<b>\$26,854,379</b>	<b>1,101</b>	<b>\$32,916,639</b>	<b>4,614</b>	<b>\$96,866,252</b>	<b>4,851</b>	<b>\$105,227,018</b>	<b>-237</b>	<b>-4.9%</b>	<b>-8,360,766</b>	<b>-7.9%</b>

\* Current WA resident registers a new boat from an out of state dealer.

\*\* Current WA resident registers used boat purchased from out of state.

*Source: Washington Department of Licensing and Washington Sea Grant Program*