



**Boat Sales Activity  
Washington State  
2nd Quarter - 2016**



Source of Sales	2016						2015		2015 & 2016 Comparison					
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	528	\$27,646,337	570	\$18,911,019	757	\$31,757,033	1,855	\$78,314,388	1,737	\$68,916,217	118	6.8%	9,398,172	13.6%
New Import *	153	\$6,197,160	204	\$8,544,605	199	\$6,053,692	556	\$20,795,457	587	\$18,654,117	-31	-5.3%	2,141,340	11.5%
Used Dealer	328	\$9,326,317	355	\$14,507,686	456	\$14,397,401	1,139	\$38,231,404	1,069	\$36,617,038	70	6.5%	1,614,366	4.4%
Used Dealer Import	78	\$4,537,291	69	\$3,479,496	92	\$9,554,124	239	\$17,570,911	224	\$15,020,514	15	6.7%	2,550,397	17.0%
Used Private	2,959	\$14,037,413	3,492	\$16,871,436	4,444	\$23,014,593	10,895	\$53,923,442	11,508	\$60,378,115	-613	-5.3%	-6,454,673	-10.7%
Used Import **	799	\$12,096,014	919	\$14,060,815	1,112	\$14,914,073	2,830	\$41,070,902	2,950	\$40,024,366	-120	-4.1%	1,046,536	2.6%
<b>Total</b>	<b>4,845</b>	<b>\$73,840,531</b>	<b>5,609</b>	<b>\$76,375,057</b>	<b>7,060</b>	<b>\$99,690,916</b>	<b>17,514</b>	<b>\$249,906,504</b>	<b>18,075</b>	<b>\$239,610,368</b>	<b>-561</b>	<b>-3.1%</b>	<b>\$10,296,137</b>	<b>4.3%</b>

\* Current WA resident registers a new boat from an out of state dealer.

\*\* Current WA resident registers used boat purchased from out of state.

*Source: Washington Department of Licensing and Washington Sea Grant*