



County of Purchaser and Source of Sales
Washington State
1st. Quarter 2017



County Name	2017												2016		2016 & 2017 Comparison							
	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		In-Migrant	1st Quarter Total		1st Quarter Total		1st Quarter Change				
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$		Units	\$	Units	\$	Units	% Change	\$	%Change	
Clallam	7	\$205,762	3	\$125,918	6	\$155,525	1	\$3,390	62	\$268,100	14	\$26,401	3	\$0	96	\$785,096	122	\$1,258,409	-26	-21.3%	-\$473,313	-37.6%
Clark	10	\$461,150	53	\$2,692,567	2	\$27,540		\$0	94	\$611,544	95	\$864,447	15	\$0	269	\$4,657,248	448	\$4,228,838	-179	-40.0%	\$428,410	10.1%
Cowlitz	7	\$217,966	17	\$500,487	2	\$31,000		\$0	49	\$261,499	33	\$294,402	5	\$0	113	\$1,305,354	148	\$1,277,434	-35	-2.7%	\$27,920	2.2%
Grays Harbor	3	\$32,439		\$0	4	\$23,900	1	\$1	41	\$169,070	15	\$26,401	3	\$0	67	\$251,811	80	\$1,182,538	-13	-1.1%	-\$930,727	-78.7%
Island	25	\$1,234,284	1	\$0	4	\$109,990	2	\$390,000	67	\$272,932	20	\$464,840	1	\$0	120	\$2,472,046	156	\$2,525,906	-36	-2.1%	-\$53,859	-2.1%
Jefferson	3	\$232,692	2	\$12,756	5	\$544,700	1	\$16,787	35	\$164,850	19	\$870,985	4	\$0	69	\$1,842,770	92	\$1,398,341	-23	-25.0%	\$444,429	31.8%
King	175	\$18,300,372	19	\$284,844	119	\$8,698,383	29	\$2,398,568	358	\$4,494,086	109	\$5,197,133	27	\$0	836	\$39,373,385	1197	\$40,104,617	-361	-30.2%	-\$731,232	-1.8%
Kitsap	28	\$2,373,296	4	\$38,378	21	\$851,433	7	\$1,087,151	139	\$631,053	41	\$707,942	10	\$0	250	\$5,689,253	352	\$6,711,265	-102	-29.0%	-\$1,022,012	-15.2%
Lewis	6	\$107,344	1	\$250	4	\$10,602	1	\$100	32	\$85,070	19	\$121,451	3	\$0	66	\$324,817	84	\$700,817	-18	-2.4%	-\$376,000	-53.7%
Mason	11	\$555,525	4	\$268,371	6	\$249,095	1	\$54,000	66	\$192,800	17	\$80,416	6	\$0	111	\$1,400,207	136	\$1,051,782	-25	-18.4%	\$348,425	33.1%
Pacific		\$0	2	\$64,779	1	\$8,950		\$0	10	\$41,175	13	\$211,250	1	\$0	27	\$326,154	39	\$428,620	-12	-30.8%	-\$102,466	-23.9%
Pierce	82	\$2,772,799	12	\$232,245	50	\$2,305,918	15	\$2,007,937	286	\$1,069,692	80	\$1,443,943	26	\$0	551	\$9,832,534	708	\$11,142,585	-157	-22.2%	-\$1,310,051	-11.8%
San Juan	14	\$1,783,113	5	\$240,277	8	\$789,152	3	\$2,720,509	30	\$223,440	10	\$470,694	2	\$0	72	\$6,227,185	95	\$5,584,002	-23	-24.2%	\$643,183	11.5%
Skagit	29	\$1,212,936	9	\$175,785	47	\$5,330,561	13	\$1,529,319	113	\$2,148,797	51	\$1,688,612	7	\$0	269	\$12,086,009	277	\$9,889,600	-8	-2.9%	\$2,196,409	22.2%
Skamania		\$0		\$0		\$0		\$0	5	\$70,830	1	\$0		\$0	6	\$70,830	10	\$124,567	-4	-40.0%	-\$53,737	-43.1%
Snohomish	94	\$3,728,665	8	\$125,290	64	\$1,952,921	12	\$724,451	299	\$1,177,957	60	\$396,874	24	\$0	561	\$8,106,158	738	\$9,054,786	-177	-24.0%	-\$948,628	-10.5%
Thurston	36	\$1,562,699	9	\$152,475	20	\$867,200	9	\$284,871	110	\$489,720	32	\$377,496	4	\$0	220	\$3,734,461	279	\$5,417,604	-59	-21.1%	-\$1,683,143	-31.1%
Wahkiakum		\$0	1	\$33,388		\$0		\$0	8	\$11,250	8	\$23,680	2	\$0	19	\$68,318	20	\$62,739	-1	-5.0%	\$5,579	8.9%
Whatcom	23	\$1,542,137	3	\$139,299	24	\$1,383,528	6	\$2,048,400	105	\$591,516	35	\$734,335	4	\$0	200	\$6,439,215	259	\$4,772,254	-59	-22.8%	\$1,666,961	34.9%
Western WA Total	553	\$36,323,178	153	\$5,087,110	387	\$23,340,397	101	\$13,265,484	1904	\$12,904,551	676	\$14,072,130	148	\$0	3922	\$104,992,851	5240	\$106,916,704	-1318	-25.2%	-\$1,923,854	-1.8%
Adams	1	\$30,805		\$0	1	\$28,400		\$0	4	\$1,225	3	\$18,265	1	\$0	10	\$78,695	22	\$80,805	-12	-54.5%	-\$2,110	-2.6%
Asotin	1	\$35,800	1	\$22,325	1	\$30,000		\$0	7	\$54,150	12	\$217,150	4	\$0	26	\$359,425	26	\$356,194	0	0.0%	\$3,231	0.9%
Benton	17	\$577,381	5	\$170,405	7	\$105,814	1	\$21,500	75	\$530,410	30	\$393,283	2	\$0	137	\$1,798,793	223	\$2,670,825	-86	-38.6%	-\$872,032	-32.7%
Chelan	10	\$527,012	5	\$275,590	4	\$80,810	3	\$100,436	37	\$328,300	11	\$109,315	1	\$0	71	\$1,421,463	90	\$1,134,027	-19	-21.1%	\$287,436	25.3%
Columbia		\$0		\$0		\$0		\$0	2	\$5,200		\$0		\$0	2	\$5,200	4	\$21,300	-2	-50.0%	-\$16,100	-75.6%
Douglas	4	\$35,896	2	\$64,243	3	\$69,174	1	\$24,660	21	\$158,350	8	\$176,751	1	\$0	40	\$529,074	52	\$588,832	-12	-23.1%	-\$59,758	-10.1%
Ferry	2	\$50,418	1	\$55,999		\$0		\$0	3	\$35,300	3	\$35,300	2	\$0	8	\$141,717	6	\$2,201	2	33.3%	\$139,516	6338.7%
Franklin	7	\$221,880	2	\$37,490	1	\$5,501	2	\$39,000	26	\$36,300	10	\$52,860		\$0	48	\$393,031	72	\$589,724	-24	-33.3%	-\$196,693	-33.4%
Garfield		\$0		\$0		\$0		\$0		\$0		\$0		\$0	0	\$0	7	\$20,595	-7	no calc	-\$20,595	-100.0%
Grant	7	\$234,323	4	\$166,606	3	\$13,900		\$0	43	\$263,750	16	\$180,826		\$0	73	\$859,405	152	\$1,298,602	-79	-52.0%	-\$439,197	no calc
Kittitas	3	\$98,915		\$0		\$0		\$0	18	\$52,490	5	\$10,350	2	\$0	28	\$161,755	22	\$190,960	6	27.3%	-\$29,205	-15.3%
Klickitat		\$0	2	\$37,480		\$0		\$0	6	\$30,750	3	\$18,000		\$0	11	\$86,230	25	\$249,747	-14	-56.0%	-\$163,517	-65.5%
Lincoln	3	\$112,576	2	\$69,995	1	\$28,000		\$0	10	\$295,850	5	\$136,140	2	\$0	23	\$642,561	27	\$351,070	-4	-14.8%	\$291,491	83.0%
Okanogan	4	\$256,861		\$0	1	\$11,000	1	\$44,950	13	\$90,750	5	\$7,500	3	\$0	27	\$411,061	36	\$455,524	-9	-25.0%	-\$44,463	-9.8%
Pend Oreille		\$0	3	\$115,046		\$0		\$0	12	\$77,683	3	\$27,000		\$0	18	\$219,729	41	\$369,258	-23	-56.1%	-\$149,529	-40.5%
Spokane	53	\$1,340,604	31	\$1,236,045	21	\$341,428	11	\$99,548	132	\$678,547	89	\$545,802	17	\$0	354	\$4,241,974	510	\$5,215,210	-156	-30.6%	-\$973,236	-18.7%
Stevens	6	\$142,766	5	\$126,635		\$0		\$0	29	\$105,441	20	\$120,705	7	\$0	67	\$495,547	80	\$859,382	-13	-16.3%	-\$363,835	-42.3%
Walla Walla	1	\$19,000		\$0		\$0	3	\$127,800	12	\$64,000	9	\$93,738	2	\$0	27	\$304,538	41	\$461,532	-14	-34.1%	-\$156,994	-34.0%
Whitman	1	\$15,273	3	\$129,490	1	\$500		\$0	13	\$57,950	9	\$20,425		\$0	27	\$223,638	38	\$203,400	-11	-28.9%	\$20,239	10.0%
Yakima	10	\$344,191	7	\$211,830	8	\$75,825	3	\$118,564	54	\$270,495	15	\$85,715	5	\$0	102	\$1,106,620	160	\$1,519,785	-58	-36.3%	-\$413,166	-27.2%
Eastern WA Total	130	\$4,043,700.57	73	\$2,719,179	52	\$790,352	25	\$576,458	514	\$3,101,641	256	\$13,100	49	\$0	1,099	\$13,480,456	1634	\$16,638,973	-535	-32.7%	-\$3,158,518	-19.0%
Unknown			3	\$100,131	3	\$3,601			17	\$112,850	3	\$69,100	4	\$0	30	\$285,682	6	\$56,930	24	400.0%	\$228,752	401.8%
State Total	683	\$40,366,878.74	229	\$7,906,421	442	\$24,134,350	126	\$13,841,941	2435	\$16,119,042	935	\$14,154,330	201	\$0	5,051	\$118,758,989	6880	\$123,612,608	-1829	-26.6%	-\$4,853,619	-3.9%